



# Residual Value Lease Guide

2013 – 2011 Models

July – August 2012 (v1a)

Effective 7-3-12 to 7-15-12

## Residual Value Lease Guide

The **Residual Value Lease Guide** (RVLG) provides a fast, convenient way to estimate residual values for use in writing SmartLease® transactions. We accept no responsibility for errors or omissions and make no representations as to values of vehicles in the future. RVLG editions are issued every two months to reflect changes in residual values and depreciation. When warranted, updates to RVLG editions are identified with a revision number and changes are itemized below in the "What's New?" section.

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### What's New?

Release Date	Revision Number	Section	Model Year	Description	Effective Dates
7-2-12	1	All		<ul style="list-style-type: none"><li>Initial Publication</li></ul>	7-3-12 to 7-15-12
7-11-12	1a	GM	2011	<ul style="list-style-type: none"><li>Cruze -- Corrected the deduct w/o AutoTran notation</li></ul>	
		Mitsubishi	2012	<ul style="list-style-type: none"><li>i-MiEV -- Corrected the 12-30 month term residuals</li></ul>	
			2011	<ul style="list-style-type: none"><li>Corrected the model descriptions and added the model codes</li></ul>	

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# GENERAL INFORMATION

## Introduction

The Residual Value Lease Guide (RVLG) contains the basic information needed to determine residual values. In most cases, residuals for eligible transactions can be obtained by accessing the Residual Value Lease Guide at [www.allydealer.com](http://www.allydealer.com).

## Mileage

The residuals in this guidebook are based on 15,000 miles per year (1,250 per month). To adjust a residual for excess mileage, see the Mileage Adjustment Formula section ([page 4](#)).

## Manufacturer's Suggested Retail Price (MSRP)

The suggested retail price of the vehicle (including freight).

## Residualizable MSRP

Residualizable MSRP equals MSRP from the Manufacturer's invoice plus residualizable dealer installed options minus removed equipment.

## How to Use This Guide to Calculate New Vehicle Residuals

- 1) Enter the MSRP of the vehicle to be leased.
- 2) Delete the MSRP of any equipment removed from the vehicle.
- 3) Add the amount of any dealer installed options that reflect added value, listed on [page 4](#), to the MSRP to calculate the residuals.
- 4) Turn to the vehicle to be leased.
- 5) Determine the residual factor for the appropriate lease term (12, 24, 30, 36, 48, or 60 months).
- 6) Multiply the residual factor (line 5) times the total of lines 1 through 3 above.

## Odd Term Residual Calculation

Interpolate between the standard mileage residual percentages for the nearest even terms and round downward if a fraction results. A minimum reduction of 1% will result. To calculate a standard mileage 42 month residual, use the 36mo and 48mo terms as shown in the below examples.

### All New Vehicles (except Maserati)

CHEVROLET	12mo	24mo	30mo	36mo	39mo	48mo
<b>MALIBU</b>						
4dr Sdn LS	59%	59%	55%	51%	49%	46%
<u>42 month example:</u>						
• 42 month contract term	RVLG	36mo	48mo	51%	46%	
$51 - (51 - 46 \div 12 \times 6) = 48.5\% \text{ rounded downward}$						
Residual for 42 month transaction is 48%						

### New Maserati Vehicles Only

Standard Mileage (15,000/yr) Residuals						
MASERATI	36mo	39mo	42mo	48mo	54mo	60mo
<b>GRANTURISMO</b>						
2dr Cpe S 4.7	42%	40%	39%	37%	32%	28%
<u>42 month example:</u>						
• 42 month contract term	Rate Sheet	36mo	48mo	42%	37%	
$42 - (42 - 37 \div 12 \times 6) = 39.5\% \text{ rounded downward}$						
Residual for 42 month standard mileage transaction is 39%						

## Customer Eligibility

Eligible customers include businesses or individuals with a satisfactory credit history whose financial condition, credit and insurance qualifications support the terms included in a proposed SmartLease.

## Eligible New Vehicles Include the Following:

1. New GM passenger cars and light trucks up to 15,000 lbs. GVW (current and previous model year).
2. New Chrysler passenger cars and light trucks up to 15,000 lbs. GVW (current and previous model year).
3. New Suzuki passenger cars and light trucks up to 15,000 lbs. GVW (current and previous model year).
4. New Maserati passenger cars (current and previous model year).
5. New Mitsubishi passenger cars and light trucks up to 15,000 lbs. GVW (current and previous model year).
6. Certain current series new light truck conversions listed in this guide.
7. Prior Dealer Demonstrator Program vehicles (**except i-MiEV**) with up to 7,500 beginning miles.
8. Prior Dealer Service/Rental Program vehicles (**except Volt & i-MiEV**) with up to 7,500 beginning miles.
9. Prior Driver Education Program vehicles (**except Volt & i-MiEV**) with up to 7,500 beginning miles.
10. Prior GM and Chrysler Company Owned Program vehicles (**except Volt**) with up to 25,000 beginning miles.
11. Repaired Hail Damaged Vehicles (dealers should contact their local Ally office for guidelines).

## Ineligible New Vehicles Include the Following:

1. Motor homes.
2. Vehicles equipped with special equipment.
3. Vehicles to be used for Driver Education
4. Emergency or Law Enforcement Vehicles.
5. Limousines.
6. Unrepaired Hail Damaged Vehicles.
7. "Branded" or "Lemon Law" Vehicles.
8. Frame Damaged Vehicles.
9. Compressed Natural Gas Vehicles.
10. Medium Duty Trucks.
11. Discontinued Brands (e.g., Hummer, Pontiac, Saturn and Saab models).
12. Vans with a capacity of 11 or more people (including driver) to be used to transport students to/from school or school related events.

## GM Employee/Supplier Vehicle Purchase Program

The GM Vehicle Purchase Programs can be combined with the SmartLease rates and residuals. Additionally, prior QRD vehicles, with up to 25,000 beginning miles, will be considered eligible for all new vehicle programs unless otherwise designated.

## Chrysler Employee Advantage Program

The Chrysler Employee Advantage Programs can be combined with the SmartLease rates and residuals.

## Security Deposit

A refundable security deposit is required with every SmartLease. The minimum security deposit should equal one Monthly Payment rounded to the next highest \$25.00. Contact the local Ally office for information regarding current alternatives to this policy.

## Gap Protection

SmartLease offers GAP protection, which limits the lessee's liability when the vehicle is stolen and not recovered or totaled and there is an insurance settlement.

## Disposition Fee

Ally does not currently charge a disposition fee.

## Single Payment Lease

A payment option for the SmartLease customer to pay all regularly scheduled lease payments upfront. The upfront payment may be less than the total of payments under a conventional SmartLease. All vehicles eligible for SmartLease are also eligible for the Single Payment Lease Program unless otherwise designated.

## Mileage Adjustment Formula

The residuals in the guide are based on 15,000 miles per year (1,250 per month). Under the Standard Mileage Program the residuals for eligible new vehicles to be driven in excess of 15,000 miles per year must be reduced at the rates shown below.

- All (except Cadillac & Maserati): 15¢ per mile
- Cadillac vehicles only: 20¢ per mile
- Maserati vehicles only \*: 40¢ per mile

\* On new Maserati standard mileage vehicles, upfront extra mileage may be purchased on 36-48 month terms only.

Example		
Customer estimates he will drive	1,500	miles per month
Lease guide allowance	-1,250	miles per month
Excess mileage to be charged	250	miles per month
Reduce residual on a 36mo standard mileage (15,000/yr) transaction by the following:		
All (except Cadillac & Maserati): reduce by \$1350 (36 x 15¢ x 250)		
Cadillac Only: reduce by \$1800 (36 x 20¢ x 250)		
Maserati Only: reduce by \$3600 (36 x 40¢ x 250)		

Under the Low Mileage and Ultra Low Mileage Programs, upfront extra mileage is not allowed and existing mileage may be purchased only on Company Owned Vehicles (formerly PEP) and/or Demo Vehicles at the rates shown below.

- All (except Cadillac & Maserati): 15¢ per mile
- Cadillac vehicles only: 20¢ per mile
- Maserati vehicles only: 40¢ per mile

## Low and Ultra Low Mileage Programs

SmartLease customers opting to drive 12,000 or 10,000 miles per year may be eligible for additional residual increases. For qualifying new vehicles, residuals may be increased as follows:

All New Vehicles (except Maserati)	12-23 Month Terms	24-35 Month Terms	36-47 Month Terms	48 Month Term
Low Mileage (12,000/yr)	0	1	2	3
Ultra Low Mileage (10,000/yr)	0	2	4	4

New Maserati Vehicles Only	36-47 Month Terms	48-59 Month Terms	60 Month Term
Low Mileage (12,000/yr)	2	3	4
Ultra Low Mileage (10,000/yr)	4	5	6
Note: Low Mileage and Ultra Low Mileage residual values depicted in Ally Rate Sheets include the appropriate increments shown above.			

### Low Mileage Program (12,000/yr):

- Vehicles to be driven over 12,000 per year (1,000 per month) are **not** eligible for the Low Mileage Program.

### Ultra Low Mileage Program (10,000/yr):

- Vehicles to be driven over 10,000 per year are **not** eligible for the Ultra Low Mileage Program.
- The Ultra Low Mileage Program is only available on new vehicles that have a residualizable MSRP exceeding \$25,000, except S and A tier customers. S and A tier customers may elect Ultra Low Mileage regardless of the vehicle's residualizable MSRP amount.

## Minimum Residual Value

Vehicles with base residual values below 15%, as well as vehicles with reduced residual values below 15% based on anticipated use and mileage, are unacceptable for SmartLease.

## Dealer Installed Options

While any dealer installed option can be capitalized **provided it does not affect the structure or impair the integrity or future resale value of the vehicle**, only the options listed below may be residualized. To calculate the residual value of a new vehicle with eligible dealer installed options, add the amount of the option shown below (**regardless of dealer cost**) to the MSRP of the new vehicle.

All New Models (except Cadillac, Maserati & Mitsubishi)		
Options	OEM Accessories	Non-OEM Accessories
Bed Liner - Removable.....	\$250	N/A
Bed Rug.....	\$250	N/A
Chrome Wheels..... (except 20 & 22 Inch)	\$500	N/A
20 & 22 Inch Wheels		
12 - 35 months.....	\$2,000	N/A
36 - 48 months.....	\$1,500	N/A
Power Sunroof.....	N/A	\$800
Rear Spoiler.....	\$150	N/A
Running Boards.....	\$250	N/A
Tubular Step Products.....	\$325	N/A

New Cadillac Models Only		
Options	OEM Accessories	Non-OEM Accessories
Chrome Wheels..... (except 20 & 22 Inch)	\$795	N/A
20 & 22 Inch Wheels		
12 - 35 months.....	\$2,000	N/A
36 - 48 months.....	\$1,500	N/A
Power Astro Roof.....	N/A	\$800
Rear Spoiler.....	\$150	N/A
Running Boards.....	\$250	N/A
Tubular Step Products.....	\$325	N/A

## Conversions

Only conversions completed by approved SVM upfitters are allowed. All conversion packages must be approved locally and be supported by a manufacturer's invoice detailing all options. The invoice must show net invoice cost to the dealer (i.e., dealer cost is net of after-sale rebates and/or upfitter incentives). The conversion package will be treated as a dealer installed option. The package may be residualized at 100% of dealer cost. The applicable deductions for converted units are listed under the standard residual for each eligible new model. **Only those new models with conversion deductions are eligible for residualization.** If applicable, deductions for *Manual Transmission* and/or *without Air Conditioning* must be added to the deduction for conversion and the total subtracted from the standard residual when determining the appropriate residual percentage.

## Dealer Options That Void Warranties

Ally will not lease vehicles with options that void manufacturer's warranty.

## OEM Accessories

Automotive equipment that is produced or approved by the Original Equipment Manufacturer (OEM).

## Commercial Use Transactions

Residuals in this guidebook (excluding the Light Duty Commercial Sections) reflect percentages/values of vehicles based on personal use. Therefore, Ally may evaluate each commercial transaction for potential excess wear and tear or mileage-related depreciation and may adjust residuals downward accordingly. Light Duty commercial vehicles are **not** eligible for the Low Mileage Program or the Ultra Low Mileage Program.

## Light Duty Commercial Transactions

The residual value percentages depicted in the Light Duty Commercial Vehicle Section apply to select new Cab and Chassis and Cutaway/High Cube transactions. The standard mileage is 15,000 miles per year. Residuals for vehicles to be driven in excess of 15,000 miles per year must be reduced at the rate of 15¢ per excess mile. Light duty commercial vehicles are **not** eligible for the Low Mileage Program or the Ultra Low Mileage Program.

## Upfitting

Upfitting will be treated as dealer installed options that add value and should be included on Line 3 of the Leasing Worksheet at no more than 115% (Light Duty) of dealer cost (i.e., dealer cost is net of after-sale rebates or upfitter incentives). This must be approved locally and be supported by an invoice from the Body Manufacturer. The specification of the Cab and Chassis must meet or exceed the requirements necessary for the installed upfit for a particular use. For any upfit not identified on this page, dealers should contact the Ally Commercial Services Group (CSG) to determine eligibility.

The following upgrades to the Cab and Chassis are eligible:

1. Van Body
2. Stake Bed
3. Flat Bed
4. Utility Body
5. Snow Plows \* (Light Duty only)
6. Dump Body \* (On Highway only)

\* Contact the Ally Commercial Services Group (CSG) for restrictions.

## Insurance Requirements – SmartLease

Before a vehicle is delivered, the dealer must verify the following:

### Public Liability Insurance – Minimum Coverage

- \$100,000 Bodily Injury - per person
- \$300,000 Bodily Injury - per occurrence
- \$50,000 Property Damage - per occurrence

### Commercial Use Vehicles over 10,000 GVW

- \$1,000,000 Umbrella Coverage PLUS minimums shown above  
or
- \$1,000,000 Combined Single Limit for Bodily Injury and Property Damage - per occurrence

### Physical Damage Insurance – Maximum Deductibles

Collision Deductible

- \$1,000.00 Passenger Cars/Light Duty Trucks

Comprehensive Deductible

- \$1,000.00 Passenger Cars/Light Duty Trucks

### Commercial Use Vehicles over 10,000 GVW

Physical Damage Deductible

- \$1,000.00

Unless instructed otherwise by the local Ally office, Ally must be named as additional insured on the public liability insurance and as loss payee on the physical damage insurance.

## Lease Assignment

The only valid assignments that are accepted are Ally Financial, Ally Bank, Ally Capital or Ally Bank Corp. The decision notification will indicate which entity should be used for assignment of the SmartLease. Check the box in the assignment section of the SmartLease agreement and fill in the assignee as follows:

Ally Financial	Ally Bank
<input type="checkbox"/> If this box is checked, Lessor will assign the lease and sell the vehicle to Ally Financial.	<input type="checkbox"/> If this box is checked, Lessor will assign the lease and sell the vehicle to Ally Bank.
Ally Capital	Ally Bank Corp.
<input type="checkbox"/> If this box is checked, Lessor will assign the lease and sell the vehicle to Ally Capital.	<input type="checkbox"/> If this box is checked, Lessor will assign the lease and sell the vehicle to Ally Bank Corp.

## Loss Payee and Additional Insured

Based on the lease assignment designation, record the loss payee and additional insured as appropriate:

Entity	Designation	Address
Ally Financial	Ally Financial and its successors and assigns	P.O. Box 618 Minneapolis, MN 55440-0618
Ally Bank	Ally Bank and its successors and assigns	
Ally Bank Corp.		
Ally Capital	Ally Capital and its successors and assigns	

## Title/Lien Filing

Titling and lien filing requirements in both V.A.U.L.Trust States and NON-V.A.U.L.Trust States can be found in the Lease Agreement Processing section of the Dealer Guide to Doing Business with Ally.

## Lease Agreement Packages

Forward completed lease agreement packages directly to the Contract Processing Center as noted below:

Delivery Method	Address	Fax Number
FedEx (excludes FedEx Ground)	Ally Financial Suite 2070 4054 Willow Lake Blvd. Memphis, TN 38153	877-709-6084
All Others (UPS, USPS, etc)	Ally Financial Suite 2070 3268 Progress Way Wilmington, OH 45177	877-709-6084

## SmartLease Payment Factors

SmartLease payment factors for selected terms and rates are provided to assist in the calculation of SmartLease payments. To calculate the payment, locate the factors for the appropriate term and rate and apply these factors to the net capitalized cost and residual value, as shown in the following example:

<b>Payment Calculation: 36 Months – 3.25% Rate</b>	
Net Cap Cost X Net Cap Cost Factor = Net Cap Cost Payment	
\$30,000 X 0.0291127 = \$873.38	
Residual Value X Residual Factor = Residual Value Credit	
\$13,800 X 0.0263403 = \$363.50	
Net Cap Cost Payment – Residual Value Credit = Monthly Payment	
<b>\$873.38 – \$363.50 = \$509.88</b>	

SmartLease payment factors are provided in the table below (see pages 6-8).

# SMARTLEASE PAYMENT FACTORS

TEXT

12 MONTHS		
LEASE RATE	NET CAP COST FACTOR	RESIDUAL FACTOR
1.50%	0.0839071	0.0825554
1.80%	0.0840220	0.0824007
1.90%	0.0840604	0.0823491
2.00%	0.0840987	0.0822976
2.10%	0.0841370	0.0822462
2.30%	0.0842138	0.0821433
2.40%	0.0842521	0.0820919
2.50%	0.0842905	0.0820406
2.90%	0.0844441	0.0818355
3.00%	0.0844825	0.0817843
3.40%	0.0846362	0.0815797
3.50%	0.0846747	0.0815287
3.90%	0.0848285	0.0813248
4.00%	0.0848670	0.0812738
4.25%	0.0849633	0.0811467
4.40%	0.0850210	0.0810705
4.50%	0.0850595	0.0810197
4.90%	0.0852137	0.0808170
5.00%	0.0852523	0.0807664
5.75%	0.0855417	0.0803877
5.80%	0.0855610	0.0803625
5.90%	0.0855996	0.0803121
6.00%	0.0856382	0.0802618
6.50%	0.0858315	0.0800106
6.75%	0.0859282	0.0798853
7.00%	0.0860249	0.0797602
7.25%	0.0861217	0.0796352
7.50%	0.0862186	0.0795104
7.30%	0.0861411	0.0796102
7.40%	0.0861798	0.0795603
8.00%	0.0864123	0.0792614
8.15%	0.0864705	0.0791869
8.25%	0.0865093	0.0791372
8.50%	0.0866063	0.0790131
8.75%	0.0867034	0.0788893
8.90%	0.0867616	0.0788150
9.00%	0.0868005	0.0787656
9.65%	0.0870531	0.0784448
9.75%	0.0870920	0.0783956
10.00%	0.0871893	0.0782726
10.25%	0.0872866	0.0781498
10.50%	0.0873840	0.0780272
10.75%	0.0874814	0.0779047
11.00%	0.0875789	0.0777824
11.25%	0.0876763	0.0776604
11.50%	0.0877739	0.0775384
11.75%	0.0878715	0.0774167
12.00%	0.0879691	0.0772952

24 MONTHS		
LEASE RATE	NET CAP COST FACTOR	RESIDUAL FACTOR
1.50%	0.0422680	0.0409683
1.80%	0.0423888	0.0408298
1.90%	0.0424291	0.0407837
2.00%	0.0424695	0.0407377
2.10%	0.0425098	0.0406917
2.30%	0.0425906	0.0405998
2.40%	0.0426310	0.0405539
2.50%	0.0426715	0.0405081
2.90%	0.0428335	0.0403252
3.00%	0.0428740	0.0402796
3.40%	0.0430364	0.0400975
3.50%	0.0430771	0.0400521
3.90%	0.0432399	0.0398708
4.00%	0.0432807	0.0398256
4.25%	0.0433826	0.0397128
4.40%	0.0434439	0.0396452
4.50%	0.0434847	0.0396003
4.90%	0.0436484	0.0394207
5.00%	0.0436894	0.0393759
5.75%	0.0439972	0.0390413
5.80%	0.0440178	0.0390191
5.90%	0.0440589	0.0389747
6.00%	0.0441001	0.0389303
6.50%	0.0443063	0.0387091
6.75%	0.0444095	0.0385989
7.00%	0.0445129	0.0384889
7.25%	0.0446164	0.0383792
7.50%	0.0447201	0.0382697
7.30%	0.0446372	0.0383573
7.40%	0.0446786	0.0383135
8.00%	0.0449278	0.0380516
8.15%	0.0449902	0.0379863
8.25%	0.0450318	0.0379429
8.50%	0.0451360	0.0378345
8.75%	0.0452402	0.0377263
8.90%	0.0453029	0.0376615
9.00%	0.0453447	0.0376184
9.65%	0.0456167	0.0373389
9.75%	0.0456586	0.0372961
10.00%	0.0457636	0.0371892
10.25%	0.0458686	0.0370825
10.50%	0.0459738	0.0369761
10.75%	0.0460791	0.0368700
11.00%	0.0461845	0.0367641
11.25%	0.0462900	0.0366584
11.50%	0.0463957	0.0365530
11.75%	0.0465015	0.0364479
12.00%	0.0466074	0.0363430

27 MONTHS		
LEASE RATE	NET CAP COST FACTOR	RESIDUAL FACTOR
1.50%	0.0376416	0.0363478
1.80%	0.0377632	0.0362112
1.90%	0.0378038	0.0361657
2.00%	0.0378444	0.0361203
2.10%	0.0378850	0.0360749
2.30%	0.0379663	0.0359844
2.40%	0.0380070	0.0359392
2.50%	0.0380478	0.0358940
2.90%	0.0382109	0.0357137
3.00%	0.0382517	0.0356688
3.40%	0.0384153	0.0354895
3.50%	0.0384563	0.0354447
3.90%	0.0386204	0.0352663
4.00%	0.0386615	0.0352218
4.25%	0.0387643	0.0351108
4.40%	0.0388261	0.0350443
4.50%	0.0388673	0.0350000
4.90%	0.0390323	0.0348234
5.00%	0.0390736	0.0347794
5.75%	0.0393843	0.0344504
5.80%	0.0394051	0.0344286
5.90%	0.0394466	0.0343850
6.00%	0.0394882	0.0343414
6.50%	0.0396964	0.0341241
6.75%	0.0398007	0.0340158
7.00%	0.0399052	0.0339079
7.25%	0.0400098	0.0338002
7.50%	0.0401145	0.0336928
7.30%	0.0400307	0.0337787
7.40%	0.0400726	0.0337357
8.00%	0.0403245	0.0334788
8.15%	0.0403876	0.0334148
8.25%	0.0404297	0.0333722
8.50%	0.0405350	0.0332659
8.75%	0.0406405	0.0331598
8.90%	0.0407039	0.0330964
9.00%	0.0407462	0.0330541
9.65%	0.0410215	0.0327804
9.75%	0.0410640	0.0327385
10.00%	0.0411702	0.0326338
10.25%	0.0412766	0.0325294
10.50%	0.0413831	0.0324253
10.75%	0.0414898	0.0323214
11.00%	0.0415966	0.0322178
11.25%	0.0417035	0.0321145
11.50%	0.0418106	0.0320115
11.75%	0.0419179	0.0319087
12.00%	0.0420253	0.0318062

# SMARTLEASE PAYMENT FACTORS

TEXT

30 MONTHS		
LEASE RATE	NET CAP COST FACTOR	RESIDUAL FACTOR
0.45%	0.0335149	0.0331276
1.75%	0.0340425	0.0325388
1.90%	0.0341036	0.0324714
2.00%	0.0341445	0.0324265
2.50%	0.0343490	0.0322029
2.60%	0.0343900	0.0321583
2.70%	0.0344310	0.0321138
2.75%	0.0344515	0.0320915
3.10%	0.0345953	0.0319361
3.90%	0.0349253	0.0315832
3.95%	0.0349460	0.0315612
4.00%	0.0349667	0.0315393
4.25%	0.0350702	0.0314298
4.65%	0.0352363	0.0312551
4.75%	0.0352779	0.0312116
4.90%	0.0353403	0.0311464
5.00%	0.0353819	0.0311030
5.18%	0.0354570	0.0310249
5.50%	0.0355906	0.0308866
5.75%	0.0356952	0.0307789
5.90%	0.0357580	0.0307144
6.00%	0.0357999	0.0306714
6.40%	0.0359679	0.0305002
6.48%	0.0360015	0.0304660
6.50%	0.0360099	0.0304575
6.65%	0.0360731	0.0303935
6.75%	0.0361152	0.0303509
6.90%	0.0361784	0.0302872
7.00%	0.0362206	0.0302447
7.25%	0.0363262	0.0301387
7.40%	0.0363897	0.0300753
7.50%	0.0364320	0.0300331
7.65%	0.0364955	0.0299699
7.75%	0.0365379	0.0299278
8.15%	0.0367078	0.0297598
8.25%	0.0367503	0.0297179
8.65%	0.0369207	0.0295509
8.75%	0.0369634	0.0295093
8.90%	0.0370274	0.0294469
9.00%	0.0370701	0.0294054
9.15%	0.0371343	0.0293432
9.25%	0.0371771	0.0293018
9.50%	0.0372842	0.0291986
9.65%	0.0373485	0.0291367
9.75%	0.0373915	0.0290956
10.00%	0.0374989	0.0289928
10.25%	0.0376065	0.0288904
10.50%	0.0377143	0.0287883

36 MONTHS		
LEASE RATE	NET CAP COST FACTOR	RESIDUAL FACTOR
0.45%	0.0279604	0.0275752
1.75%	0.0284920	0.0269964
1.90%	0.0285537	0.0269303
2.00%	0.0285949	0.0268862
2.50%	0.0288014	0.0266668
2.60%	0.0288428	0.0266231
2.70%	0.0288842	0.0265794
2.75%	0.0289049	0.0265576
3.10%	0.0290503	0.0264054
3.90%	0.0293840	0.0260599
3.95%	0.0294050	0.0260384
4.00%	0.0294259	0.0260169
4.25%	0.0295307	0.0259098
4.65%	0.0296989	0.0257391
4.75%	0.0297411	0.0256966
4.90%	0.0298043	0.0256329
5.00%	0.0298465	0.0255905
5.18%	0.0299226	0.0255144
5.50%	0.0300581	0.0253794
5.75%	0.0301643	0.0252743
5.90%	0.0302280	0.0252115
6.00%	0.0302706	0.0251696
6.40%	0.0304412	0.0250028
6.48%	0.0304753	0.0249695
6.50%	0.0304839	0.0249612
6.65%	0.0305480	0.0248989
6.75%	0.0305908	0.0248575
6.90%	0.0306551	0.0247954
7.00%	0.0306980	0.0247541
7.25%	0.0308054	0.0246511
7.40%	0.0308699	0.0245894
7.50%	0.0309130	0.0245484
7.65%	0.0309777	0.0244870
7.75%	0.0310208	0.0244460
8.15%	0.0311938	0.0242830
8.25%	0.0312371	0.0242423
8.65%	0.0314107	0.0240803
8.75%	0.0314542	0.0240400
8.90%	0.0315194	0.0239795
9.00%	0.0315630	0.0239393
9.15%	0.0316284	0.0238790
9.25%	0.0316721	0.0238389
9.50%	0.0317813	0.0237389
9.65%	0.0318470	0.0236791
9.75%	0.0318908	0.0236392
10.00%	0.0320005	0.0235399
10.25%	0.0321104	0.0234409
10.50%	0.0322205	0.0233422

39 MONTHS		
LEASE RATE	NET CAP COST FACTOR	RESIDUAL FACTOR
0.45%	0.0258241	0.0254397
1.75%	0.0263574	0.0248649
1.90%	0.0264193	0.0247992
2.00%	0.0264606	0.0247555
2.50%	0.0266679	0.0245378
2.60%	0.0267095	0.0244944
2.70%	0.0267511	0.0244511
2.75%	0.0267719	0.0244295
3.10%	0.0269179	0.0242785
3.90%	0.0272534	0.0239361
3.95%	0.0272744	0.0239148
4.00%	0.0272955	0.0238936
4.25%	0.0274009	0.0237875
4.65%	0.0275700	0.0236185
4.75%	0.0276124	0.0235764
4.90%	0.0276761	0.0235133
5.00%	0.0277185	0.0234714
5.18%	0.0277951	0.0233960
5.50%	0.0279315	0.0232624
5.75%	0.0280383	0.0231585
5.90%	0.0281025	0.0230963
6.00%	0.0281453	0.0230549
6.40%	0.0283171	0.0228900
6.48%	0.0283515	0.0228571
6.50%	0.0283602	0.0228489
6.65%	0.0284248	0.0227874
6.75%	0.0284679	0.0227464
6.90%	0.0285327	0.0226851
7.00%	0.0285759	0.0226443
7.25%	0.0286841	0.0225425
7.40%	0.0287491	0.0224816
7.50%	0.0287926	0.0224411
7.65%	0.0288577	0.0223804
7.75%	0.0289012	0.0223401
8.15%	0.0290756	0.0221791
8.25%	0.0291193	0.0221390
8.65%	0.0292944	0.0219792
8.75%	0.0293382	0.0219394
8.90%	0.0294041	0.0218798
9.00%	0.0294481	0.0218401
9.15%	0.0295141	0.0217807
9.25%	0.0295581	0.0217412
9.50%	0.0296684	0.0216426
9.65%	0.0297347	0.0215836
9.75%	0.0297789	0.0215444
10.00%	0.0298897	0.0214465
10.25%	0.0300006	0.0213490
10.50%	0.0301118	0.0212518

# SMARTLEASE PAYMENT FACTORS

TEXT

48 MONTHS			60 MONTHS		
LEASE RATE	NET CAP COST FACTOR	RESIDUAL FACTOR	LEASE RATE	NET CAP COST FACTOR	RESIDUAL FACTOR
0.45%	0.0210174	0.0206348	0.45%	0.0168517	0.0164706
1.75%	0.0215548	0.0200693	1.75%	0.0173932	0.0159138
1.90%	0.0216173	0.0200048	1.90%	0.0174564	0.0158505
2.00%	0.0216590	0.0199619	2.00%	0.0174986	0.0158084
2.50%	0.0218685	0.0197483	2.50%	0.0177105	0.0155990
2.60%	0.0219105	0.0197058	2.60%	0.0177530	0.0155573
2.70%	0.0219526	0.0196634	2.70%	0.0177956	0.0155158
2.75%	0.0219737	0.0196422	2.75%	0.0178170	0.0154950
3.10%	0.0221214	0.0194944	3.10%	0.0179667	0.0153504
3.90%	0.0224613	0.0191596	3.90%	0.0183119	0.0150236
3.95%	0.0224827	0.0191388	3.95%	0.0183336	0.0150034
4.00%	0.0225040	0.0191181	4.00%	0.0183553	0.0149831
4.25%	0.0226110	0.0190145	4.25%	0.0184642	0.0148823
4.65%	0.0227828	0.0188497	4.65%	0.0186391	0.0147220
4.75%	0.0228259	0.0188087	4.75%	0.0186830	0.0146821
4.90%	0.0228906	0.0187473	4.90%	0.0187489	0.0146225
5.00%	0.0229337	0.0187064	5.00%	0.0187929	0.0145828
5.18%	0.0230116	0.0186330	5.18%	0.0188723	0.0145116
5.40%	0.0231069	0.0185437	5.40%	0.0189697	0.0144249
5.50%	0.0231504	0.0185031	5.50%	0.0190140	0.0143857
5.75%	0.0232591	0.0184021	5.75%	0.0191251	0.0142878
5.90%	0.0233245	0.0183417	5.90%	0.0191920	0.0142294
6.00%	0.0233682	0.0183016	6.00%	0.0192366	0.0141905
6.40%	0.0235433	0.0181415	6.40%	0.0194158	0.0140359
6.48%	0.0235784	0.0181096	6.48%	0.0194517	0.0140051
6.50%	0.0235872	0.0181017	6.50%	0.0194607	0.0139974
6.65%	0.0236531	0.0180420	6.65%	0.0195283	0.0139399
6.75%	0.0236971	0.0180023	6.75%	0.0195734	0.0139016
6.90%	0.0237632	0.0179429	6.90%	0.0196411	0.0138444
7.00%	0.0238074	0.0179034	7.00%	0.0196864	0.0138063
7.40%	0.0239844	0.0177461	7.00%	0.0196864	0.0138063
7.50%	0.0240287	0.0177069	7.50%	0.0199135	0.0136172
7.65%	0.0240954	0.0176482	7.65%	0.0199819	0.0135609
7.75%	0.0241398	0.0176092	7.75%	0.0200276	0.0135234
8.15%	0.0243182	0.0174538	8.15%	0.0202110	0.0133743
8.25%	0.0243629	0.0174152	8.25%	0.0202570	0.0133372
8.65%	0.0245423	0.0172611	8.65%	0.0204416	0.0131897
8.75%	0.0245872	0.0172228	8.75%	0.0204878	0.0131531
8.90%	0.0246547	0.0171654	8.90%	0.0205574	0.0130982
9.00%	0.0246998	0.0171272	9.00%	0.0206038	0.0130617
9.15%	0.0247675	0.0170700	9.15%	0.0206736	0.0130071
9.25%	0.0248127	0.0170320	9.25%	0.0207202	0.0129708
9.50%	0.0249258	0.0169372	9.50%	0.0208369	0.0128804
9.65%	0.0249938	0.0168806	9.65%	0.0209071	0.0128265
9.75%	0.0250392	0.0168429	9.75%	0.0209540	0.0127906



**Light Duty Commercial Duty Vehicles - Cab and Chassis or Cutaway/High Cube**

Model Year - Make	Model	Description	24	27	30	36	39	42	48
2012	<b>CHEVROLET TRUCKS</b>								
	<b>EXPRESS CARGO VAN</b>								
		3dr Van 1500	37	35	33	29	27	26	24
		3dr Van 2500 135wb	36	34	32	28	26	25	22
		3dr Van 2500 155wb	34	32	30	27	25	24	21
		3dr Van 3500 135wb	34	32	30	26	24	23	21
		3dr Van 3500 155wb	33	31	29	26	24	23	20
		deduct with Conversion	4	4	4	4	4	4	4
	<b>EXPRESS CARGO VAN AWD</b>								
		3dr Van 1500	37	35	33	29	27	26	24
		deduct with Conversion	4	4	4	4	4	4	4
	<b>EXPRESS PASSENGER</b>								
		3dr Van 1500 LS	32	30	28	25	23	22	20
		3dr Van 1500 LT	34	32	30	27	25	24	21
		3dr Van 2500 LS	31	29	27	24	22	21	19
		3dr Van 2500 LT	32	30	28	25	23	22	19
		3dr Van 3500 135wb 1LS	29	27	26	23	22	21	19
		3dr Van 3500 135wb LT	30	28	26	23	22	21	19
		3dr Van 3500 155wb 1LS	28	26	25	22	21	20	18
		3dr Van 3500 155wb LT	29	27	26	23	22	21	19
		3dr Van 3500 135wb 2LS	28	26	24	21	20	19	17
		3dr Van 3500 135wb 2LT	28	26	25	22	21	20	18
		3dr Van 3500 155wb 2LS	26	24	23	20	19	18	16
		3dr Van 3500 155wb 2LT	29	27	25	22	21	20	19
		deduct with Conversion	4	4	4	4	4	4	4
	<b>EXPRESS PASSENGER AWD</b>								
		3dr Van 1500 LS	34	32	30	26	24	23	21
		3dr Van 1500 LT	35	33	31	27	25	24	22
		deduct with Conversion	4	4	4	4	4	4	4
	<b>SILVERADO 1500 2WD</b>								
		Reg Cab Work Truck	40	38	36	33	31	30	28
		Reg Cab LT	38	36	35	32	30	29	27
		Ext Cab Work Truck	43	41	39	36	34	33	31
		Ext Cab LS	44	42	40	37	35	34	32
		Ext Cab LT	45	43	41	37	35	34	32
		Ext Cab LTZ	43	41	39	36	34	33	30
		Crew Cab Work Truck	45	43	41	38	36	35	32
		Crew Cab LS	46	44	42	38	36	35	33
		Crew Cab LT	47	45	43	39	37	36	33
		Crew Cab LTZ	44	42	40	36	34	33	31

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**Light Duty Commercial Duty Vehicles - Cab and Chassis or Cutaway/High Cube**

Model Year	Make	Model	Description	24	27	33	36	39	42	48
2012	CHEVROLET TRUCKS	SILVERADO 1500 4WD	Reg Cab Work Truck	46	44	42	38	36	35	32
			Reg Cab LT	43	41	39	36	34	33	31
			Ext Cab Work Truck	48	46	44	40	38	37	34
			Ext Cab LS	48	46	44	40	38	37	35
			Ext Cab LT	49	46	44	40	38	37	35
			Ext Cab LTZ	47	45	43	39	37	36	34
			Crew Cab Work Truck	48	46	44	40	38	37	34
			Crew Cab LS	51	48	46	42	40	39	36
			Crew Cab LT	51	48	46	42	40	39	36
			Crew Cab LTZ	49	47	45	41	39	38	35
		SILVERADO 1500 HYBRID 2WD								
			Crew Cab 1HY	49	47	45	41	39	38	35
		SILVERADO 1500 HYBRID 4WD								
			Crew Cab 2HY	48	46	44	40	38	37	35
		SILVERADO 2500HD 2WD								
			Crew Cab 1HY	53	50	48	44	42	41	38
			Crew Cab 2HY	52	49	47	43	41	40	37
		SILVERADO 2500HD 4WD	Reg Cab Work Truck	39	37	35	32	30	29	27
			Reg Cab LT	40	38	36	33	31	30	28
			Ext Cab Work Truck	44	42	40	36	34	33	31
			Ext Cab LT	45	43	41	37	35	34	32
			Ext Cab LTZ	44	42	40	37	35	34	31
			Crew Cab Work Truck	50	47	45	41	39	38	35
			Crew Cab LT	55	52	50	45	43	42	39
			Crew Cab LTZ	49	47	45	41	39	38	35
			Reg Cab Work Truck	45	43	41	37	35	34	32
		SILVERADO 3500HD 2WD	Reg Cab LT	46	44	42	38	36	35	32
			Ext Cab Work Truck	49	47	45	41	39	38	35
			Ext Cab LT	48	45	43	39	37	36	34
			Ext Cab LTZ	49	47	45	41	39	38	35
			Crew Cab Work Truck	54	51	49	45	43	42	39
			Crew Cab LT	53	50	48	44	42	40	37
			Crew Cab LTZ	51	49	47	43	41	39	36
			Reg Cab Work Truck	43	41	39	35	33	32	30
			Reg Cab LT	42	40	38	35	33	32	29
		SILVERADO 3500HD 4WD	Ext Cab Work Truck	48	46	44	40	38	37	34
			Ext Cab LT	48	45	43	39	37	36	34
			Ext Cab LTZ	47	45	43	39	37	36	34
			Crew Cab Work Truck	50	48	46	42	40	39	36
			Crew Cab LT	50	47	45	41	39	38	35
			Crew Cab LTZ	49	46	44	40	38	37	35
			Reg Cab Work Truck	49	47	45	41	39	38	35
			Reg Cab LT	51	48	46	42	40	39	36
			Ext Cab Work Truck	53	50	48	44	42	40	37
			Ext Cab LT	53	50	48	44	42	40	37
			Ext Cab LTZ	50	48	46	42	40	39	36
			Crew Cab Work Truck	56	53	51	47	45	43	40
			Crew Cab LT	53	50	48	44	42	41	38
			Crew Cab LTZ	52	49	47	43	41	40	37

**Light Duty Commercial Duty Vehicles - Cab and Chassis or Cutaway/High Cube**

Model Year	Make	Model	Description	24	27	30	36	39	42	48
2012	GMC TRUCKS									
		SAVANA CARGO VAN								
			3dr Van 1500	37	35	33	29	28	27	25
			3dr Van 2500 135wb	35	33	31	28	26	25	23
			3dr Van 2500 155wb	33	31	30	27	25	24	22
			3dr Van 3500 135wb	33	31	30	27	25	24	22
			3dr Van 3500 155wb	34	32	30	27	25	24	22
			deduct with Conversion	4	4	4	4	4	4	4
		SAVANA CARGO VAN AWD								
			3dr Van 1500	35	33	31	28	26	25	23
			deduct with Conversion	4	4	4	4	4	4	4
		SAVANA PASSENGER								
			3dr Van 1500 LS	31	29	28	25	23	22	20
			3dr Van 1500 LT	33	31	29	26	25	24	22
			3dr Van 2500 LS	32	30	29	26	24	23	21
			3dr Van 2500 LT	33	31	29	26	24	23	21
			3dr Van 3500 135wb 1LS	29	27	26	23	22	21	19
			3dr Van 3500 135wb 1LT	30	28	27	24	23	22	20
			3dr Van 3500 135wb 2LS	28	26	25	22	21	20	19
			3dr Van 3500 135wb 2LT	28	26	25	22	21	20	19
			3dr Van 3500 155wb 1LS	33	31	30	27	25	24	22
			3dr Van 3500 155wb 1LT	36	34	32	28	26	25	23
			3dr Van 3500 155wb 2LS	28	26	25	22	21	20	19
			3dr Van 3500 155wb 2LT	30	28	27	24	23	22	20
			deduct with Conversion	4	4	4	4	4	4	4
		SAVANA PASSENGER AWD								
			3dr Van 1500 LS	32	30	29	26	24	23	21
			3dr Van 1500 LT	33	31	30	27	25	24	22
			deduct with Conversion	4	4	4	4	4	4	4
		SIERRA 1500 2WD								
			Reg Cab Work Truck	41	39	37	34	32	31	29
			Reg Cab SLE	38	36	34	31	30	29	27
			Ext Cab Work Truck	44	42	40	37	35	34	31
			Ext Cab SL	45	43	41	37	35	34	32
			Ext Cab SLE	43	41	39	36	34	33	30
			Ext Cab SLT	43	41	39	35	33	32	30
			Crew Cab Work Truck	47	44	42	38	36	35	33
			Crew Cab SL	48	46	44	40	38	37	34
			Crew Cab SLE	47	44	42	38	36	35	33
			Crew Cab SLT	45	43	41	37	35	34	31
		SIERRA 1500 4WD								
			Reg Cab Work Truck	47	45	43	39	37	36	33
			Reg Cab SLE	44	42	40	36	34	33	31
			Ext Cab Work Truck	50	47	45	41	39	38	35
			Ext Cab SL	50	48	46	42	40	38	35
			Ext Cab SLE	50	47	45	41	39	38	35
			Ext Cab SLT	48	46	44	40	38	37	34
			Crew Cab Work Truck	51	48	46	42	40	39	36
			Crew Cab SL	53	50	48	44	42	40	37
			Crew Cab SLE	50	48	46	42	40	38	35
			Crew Cab SLT	48	46	44	40	38	37	34

Light Duty Commercial Duty Vehicles - Cab and Chassis or Cutaway/High Cube

Model Year	Make	Model	Description	24	27	33	36	39	42	48
2012	GMC TRUCKS	SIERRA 1500 DENALI 2WD								
		SIERRA 1500 DENALI 4WD	Crew Cab	45	43	41	38	36	35	32
			Crew Cab	49	46	44	40	38	37	34
		SIERRA 1500 HYBRID 2WD	Crew Cab 3HA	49	47	45	41	39	38	35
			Crew Cab 3HB	49	46	44	40	38	37	35
		SIERRA 1500 HYBRID 4WD	Crew Cab 3HA	54	51	49	45	43	41	38
			Crew Cab 3HB	52	50	48	44	42	40	37
		SIERRA 2500HD 2WD	Reg Cab Work Truck	40	38	36	33	31	30	28
			Reg Cab SLE	41	39	37	34	32	31	29
			Ext Cab Work Truck	45	43	41	37	35	34	32
			Ext Cab SLE	44	42	40	36	34	33	31
			Ext Cab SLT	45	43	41	37	35	34	31
			Crew Cab Work Truck	52	49	47	42	40	39	36
			Crew Cab SLE	54	51	49	44	42	41	38
			Crew Cab SLT	49	47	45	41	39	38	35
		SIERRA 2500HD 4WD	Reg Cab Work Truck	46	44	42	38	36	35	32
			Reg Cab SLE	47	44	42	38	36	35	33
			Ext Cab Work Truck	49	47	45	41	39	38	35
			Ext Cab SLE	47	45	43	39	37	36	33
			Ext Cab SLT	45	43	41	37	35	34	32
			Crew Cab Work Truck	56	53	51	46	44	42	39
			Crew Cab SLE	53	50	48	43	41	40	37
			Crew Cab SLT	52	49	47	43	41	39	36
		SIERRA 2500HD DENALI 2WD	Crew Cab	51	48	46	42	40	39	36
		SIERRA 2500HD DENALI 4WD	Crew Cab	53	50	48	44	42	41	38
		SIERRA 3500HD 2WD	Reg Cab Work Truck	44	42	40	36	34	33	31
			Reg Cab SLE	45	43	41	37	35	34	32
			Ext Cab Work Truck	49	46	44	40	38	37	34
			Ext Cab SLE	48	45	43	39	37	36	34
			Ext Cab SLT	48	46	44	40	38	37	34
			Crew Cab Work Truck	54	51	49	44	42	41	38
			Crew Cab SLE	49	47	45	41	39	38	35
			Crew Cab SLT	49	46	44	40	38	37	34
		SIERRA 3500HD 4WD	Reg Cab Work Truck	51	48	46	42	40	38	35
			Reg Cab SLE	52	49	47	42	40	39	36
			Ext Cab Work Truck	54	51	49	44	42	41	38
			Ext Cab SLE	52	49	47	43	41	40	37
			Ext Cab SLT	52	49	47	43	41	39	36
			Crew Cab Work Truck	58	55	52	47	45	43	40
			Crew Cab SLE	53	50	48	44	42	40	37
			Crew Cab SLT	53	50	48	43	41	40	37
		SIERRA 3500HD DENALI 2WD	Crew Cab	61	58	56	51	49	47	43
		SIERRA 3500HD DENALI 4WD	Crew Cab	55	52	50	45	43	42	39

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**Light Duty Commercial Duty Vehicles - Cab and Chassis or Cutaway/High Cube**

Model Year	Make	Model	Description	24	27	30	36	39	42	48
2011	CHEVROLET TRUCKS									
		EXPRESS CARGO VAN								
			3dr Van 1500	27	25	23	20	19	18	17
			3dr Van 2500 135wb	27	25	23	20	19	18	17
			3dr Van 2500 155wb	27	25	23	20	19	18	16
			3dr Van 3500 135wb	26	24	22	19	18	17	16
			3dr Van 3500 155wb	27	25	23	20	19	18	16
			deduct with Conversion	4	4	4	4	4	4	4
		EXPRESS CARGO VAN AWD								
			3dr Van 1500	26	24	22	19	18	17	16
			deduct with Conversion	4	4	4	4	4	4	4
		EXPRESS PASSENGER								
			3dr Van 1500 LS	22	20	19	17	16	15	
			3dr Van 1500 LT	24	22	21	19	18	17	15
			3dr Van 2500 LS	24	22	21	19	18	17	15
			3dr Van 2500 LT	26	24	23	20	19	18	16
			3dr Van 3500 135wb 1LS	23	21	20	18	17	16	
			3dr Van 3500 135wb LT	23	21	20	18	17	16	
			3dr Van 3500 155wb 1LS	23	21	20	18	17	16	
			3dr Van 3500 155wb LT	24	22	21	19	18	17	15
			3dr Van 3500 135wb 2LS	21	19	18	16	15		
			3dr Van 3500 135wb 2LT	22	20	19	17	16	15	
			3dr Van 3500 155wb 2LS	22	20	19	17	16	15	
			3dr Van 3500 155wb 2LT	22	21	20	18	17	16	
			deduct with Conversion	4	4	4	4	4	4	4
		EXPRESS PASSENGER AWD								
			3dr Van 1500 LS	24	22	21	19	17	16	
			3dr Van 1500 LT	25	23	22	19	18	17	15
			deduct with Conversion	4	4	4	4	4	4	4
		SILVERADO 1500 2WD								
			Reg Cab Work Truck	31	29	28	25	24	23	22
			Reg Cab LT	32	30	29	26	25	24	22
			Ext Cab Work Truck	32	30	29	26	25	24	22
			Ext Cab LS	33	31	30	27	26	25	23
			Ext Cab LT	37	35	33	30	29	28	26
			Ext Cab LTZ	39	37	35	32	31	30	28
			Crew Cab Work Truck	36	34	33	30	29	28	26
			Crew Cab LS	38	36	34	31	30	29	27
			Crew Cab LT	40	38	36	33	31	30	28
			Crew Cab LTZ	39	37	35	32	30	29	27

**Light Duty Commercial Duty Vehicles - Cab and Chassis or Cutaway/High Cube**

Model Year	Make	Model	Description	24	27	30	36	39	42	48
2011	CHEVROLET TRUCKS	SILVERADO 1500 4WD	Reg Cab Work Truck	36	34	32	29	28	27	25
			Reg Cab LT	35	33	32	29	27	26	24
			Ext Cab Work Truck	36	34	33	30	28	27	25
			Ext Cab LS	37	35	33	30	29	28	26
			Ext Cab LT	40	38	36	33	31	30	28
			Ext Cab LTZ	42	40	38	35	33	32	30
			Crew Cab Work Truck	39	37	36	33	31	30	28
			Crew Cab LS	40	38	36	33	31	30	28
			Crew Cab LT	43	41	39	36	34	33	30
			Crew Cab LTZ	42	40	38	35	33	32	30
		SILVERADO 1500 HYBRID 2WD	Crew Cab 1HY	37	35	34	31	30	29	27
			Crew Cab 2HY	37	35	34	31	30	29	27
		SILVERADO 1500 HYBRID 4WD	Crew Cab 1HY	39	37	36	33	31	30	28
			Crew Cab 2HY	41	39	37	34	33	32	30
		SILVERADO 2500HD 2WD	Reg Cab Work Truck	37	35	33	30	29	28	26
			Reg Cab LT	35	33	32	29	28	27	25
			Ext Cab Work Truck	41	39	37	34	32	31	29
			Ext Cab LT	41	39	37	34	32	31	29
			Ext Cab LTZ	39	37	35	32	31	30	28
			Crew Cab Work Truck	44	42	40	37	35	34	31
			Crew Cab LT	41	39	37	33	32	31	29
			Crew Cab LTZ	41	39	37	34	32	31	29
		SILVERADO 2500HD 4WD	Reg Cab Work Truck	44	42	40	36	34	33	31
			Reg Cab LT	40	38	36	33	31	30	28
			Ext Cab Work Truck	47	45	43	39	37	36	33
			Ext Cab LT	43	41	39	35	33	32	30
			Ext Cab LTZ	41	39	37	34	32	31	29
			Crew Cab Work Truck	48	46	44	40	38	37	34
			Crew Cab LT	43	41	39	36	34	33	31
			Crew Cab LTZ	43	41	39	36	34	33	31
		SILVERADO 3500HD 2WD	Reg Cab SRW Work Truck	34	32	31	28	26	25	23
			Reg Cab DRW Work Truck	34	32	31	28	27	26	24
			Reg Cab SRW LT	37	35	33	30	29	28	26
			Reg Cab DRW LT	36	34	33	30	28	27	25
			Ext Cab SRW Work Truck	37	35	34	31	29	28	26
			Ext Cab DRW Work Truck	37	35	34	31	29	28	26
			Ext Cab SRW LT	39	37	35	32	31	30	28
			Ext Cab DRW LT	38	36	34	31	30	29	27
			Ext Cab SRW LTZ	39	37	35	32	31	30	28
			Ext Cab DRW LTZ	40	38	36	33	31	30	28
			Crew Cab SRW Work Truck	42	40	38	35	33	32	30
			Crew Cab DRW Work Truck	43	41	39	35	33	32	30
			Crew Cab SRW LT	44	42	40	36	34	33	31
			Crew Cab DRW LT	42	40	38	35	33	32	30
			Crew Cab SRW LTZ	43	41	39	36	34	33	31
			Crew Cab DRW LTZ	43	41	39	36	34	33	30

**Light Duty Commercial Duty Vehicles - Cab and Chassis or Cutaway/High Cube**

Model Year	Make	Model	Description	24	27	30	36	39	42	48
2011	CHEVROLET TRUCKS	SILVERADO 3500HD 4WD	Reg Cab SRW Work Truck	37	35	33	30	29	28	26
			Reg Cab DRW Work Truck	36	34	32	29	28	27	25
			Reg Cab SRW LT	42	40	38	35	33	32	29
			Reg Cab DRW LT	40	38	36	33	31	30	28
			Ext Cab SRW Work Truck	41	39	37	34	32	31	29
			Ext Cab DRW Work Truck	41	39	37	34	32	31	29
			Ext Cab SRW LT	43	41	39	36	34	33	30
			Ext Cab DRW LT	40	38	36	33	32	31	29
			Ext Cab SRW LTZ	42	40	38	35	33	32	30
			Ext Cab DRW LTZ	43	41	39	35	33	32	30
			Crew Cab SRW Work Truck	46	44	42	38	36	35	32
			Crew Cab DRW Work Truck	46	44	42	38	36	35	33
			Crew Cab SRW LT	47	45	43	39	37	36	33
			Crew Cab DRW LT	45	43	41	37	35	34	32
			Crew Cab SRW LTZ	45	43	41	37	35	34	32
	GMC TRUCKS	SAVANA CARGO VAN	Crew Cab DRW LTZ	46	44	42	38	36	35	33
			3dr Van 1500	29	27	26	24	22	21	19
			3dr Van 2500 135wb	30	28	27	24	23	22	20
			3dr Van 2500 155wb	30	28	27	24	22	21	19
			3dr Van 3500 135wb	30	28	27	24	22	21	19
			3dr Van 3500 155wb	30	28	27	24	22	21	19
			deduct with Conversion	4	4	4	4	4	4	4
		SAVANA CARGO VAN AWD	3dr Van 1500	29	27	26	23	22	21	19
			deduct with Conversion	4	4	4	4	4	4	4
		SAVANA PASSENGER	3dr Van 1500 LS	26	24	23	20	19	18	17
			3dr Van 1500 LT	28	26	25	22	21	20	19
			3dr Van 2500 LS	28	26	25	22	21	20	18
			3dr Van 2500 LT	30	28	27	24	22	21	19
			3dr Van 3500 135wb 1LS	28	26	24	21	20	19	18
			3dr Van 3500 135wb 1LT	28	26	25	22	21	20	19
			3dr Van 3500 135wb 2LS	24	22	21	19	18	17	16
			3dr Van 3500 135wb 2LT	25	23	22	19	18	17	16
			3dr Van 3500 155wb 1LS	28	26	25	22	21	20	18
			3dr Van 3500 155wb 1LT	28	26	25	22	21	20	19
			3dr Van 3500 155wb 2LS	26	24	23	20	19	18	17
			3dr Van 3500 155wb 2LT	27	25	23	20	19	18	17
			deduct with Conversion	4	4	4	4	4	4	4
		SAVANA PASSENGER AWD	3dr Van 1500 LS	27	25	23	20	19	18	17
			3dr Van 1500 LT	27	25	24	21	20	19	18
			deduct with Conversion	4	4	4	4	4	4	4
		SIERRA 1500 2WD	Reg Cab Work Truck	29	27	26	24	23	22	20
			Reg Cab SLE	31	29	28	26	25	24	22
			Ext Cab Work Truck	32	30	29	26	25	24	22
			Ext Cab SL	34	32	31	28	26	25	23
			Ext Cab SLE	39	37	35	32	30	29	27
			Ext Cab SLT	31	29	28	26	25	24	22
			Crew Cab Work Truck	32	30	29	26	25	24	22
			Crew Cab SL	33	31	30	27	26	25	23
			Crew Cab SLE	40	38	36	33	31	30	28
			Crew Cab SLT	39	37	35	32	30	29	27

**Light Duty Commercial Duty Vehicles - Cab and Chassis or Cutaway/High Cube**

Model Year	Make	Model	Description	24	27	30	36	39	42	48
2011	GMC TRUCKS	SIERRA 1500 4WD	Reg Cab Work Truck	35	33	31	28	27	26	24
			Reg Cab SLE	35	33	32	29	27	26	24
			Ext Cab Work Truck	36	34	33	30	28	27	25
			Ext Cab SL	38	36	34	31	29	28	26
			Ext Cab SLE	39	37	35	32	30	29	27
			Ext Cab SLT	36	34	33	30	29	28	26
			Crew Cab Work Truck	36	34	33	30	28	27	25
			Crew Cab SL	38	36	34	31	29	28	26
			Crew Cab SLE	42	40	38	34	32	31	29
			Crew Cab SLT	41	39	37	34	32	31	29
		SIERRA 1500 DENALI 2WD								
			Crew Cab	44	42	40	36	34	33	31
		SIERRA 1500 DENALI 4WD								
			Crew Cab	53	50	48	44	42	41	38
		SIERRA 1500 HYBRID 2WD								
			Crew Cab 3HA	40	38	36	33	31	30	28
			Crew Cab 3HB	38	36	34	31	30	29	27
		SIERRA 1500 HYBRID 4WD								
			Crew Cab 3HA	43	41	39	35	33	32	30
			Crew Cab 3HB	41	39	37	34	32	31	29
		SIERRA 2500HD 2WD								
			Reg Cab Work Truck	31	29	28	25	24	23	21
			Reg Cab SLE	32	30	29	26	25	24	22
			Ext Cab Work Truck	32	30	29	26	25	24	22
			Ext Cab SLE	46	44	42	38	36	35	32
			Ext Cab SLT	34	32	31	28	27	26	24
			Crew Cab Work Truck	45	43	41	37	35	34	31
			Crew Cab SLE	47	45	43	39	37	36	33
			Crew Cab SLT	47	44	42	38	36	35	33
		SIERRA 2500HD 4WD								
			Reg Cab Work Truck	36	34	32	29	28	27	25
			Reg Cab SLE	36	34	33	30	28	27	25
			Ext Cab Work Truck	37	35	34	31	29	28	26
			Ext Cab SLE	39	37	35	32	30	29	27
			Ext Cab SLT	38	36	34	31	30	29	27
			Crew Cab Work Truck	48	45	43	39	37	36	33
			Crew Cab SLE	47	45	43	39	37	36	33
			Crew Cab SLT	47	45	43	39	37	36	33
		SIERRA 2500HD DENALI 2WD								
			Crew Cab	47	45	43	39	37	36	34
		SIERRA 2500HD DENALI 4WD								
			Crew Cab	45	43	41	38	36	35	32



**Light Duty Commercial Duty Vehicles - Cab and Chassis or Cutaway/High Cube**

Model Year	Make	Model	Description	24	27	30	36	39	42	48
2011	GMC TRUCKS	SIERRA 3500HD 2WD	Reg Cab SRW Work Truck	32	30	29	27	25	24	22
			Reg Cab DRW Work Truck	32	30	29	26	25	24	22
			Reg Cab SRW SLE	33	31	30	27	26	25	23
			Reg Cab DRW SLE	31	29	28	26	25	24	22
			Ext Cab SRW Work Truck	34	32	31	28	27	26	24
			Ext Cab DRW Work Truck	35	33	32	29	27	26	24
			Ext Cab SRW SLE	35	33	32	29	27	26	24
			Ext Cab DRW SLE	34	32	31	28	27	26	24
			Ext Cab SRW SLT	37	35	33	30	28	27	25
			Ext Cab DRW SLT	37	35	34	31	29	28	26
			Crew Cab SRW Work Truck	47	44	42	38	36	35	33
			Crew Cab DRW Work Truck	47	45	43	39	37	36	33
			Crew Cab SRW SLE	49	46	44	40	38	37	34
			Crew Cab DRW SLE	47	45	43	39	37	36	33
			Crew Cab SRW SLT	45	43	41	37	35	34	32
			Crew Cab DRW SLT	46	44	42	38	36	35	32
		SIERRA 3500HD 4WD	Reg Cab SRW Work Truck	37	35	33	30	28	27	25
			Reg Cab DRW Work Truck	37	35	33	30	28	27	25
			Reg Cab SRW SLE	41	39	37	33	31	30	28
			Reg Cab DRW SLE	40	38	36	32	31	30	28
			Ext Cab SRW Work Truck	37	35	33	30	28	27	25
			Ext Cab DRW Work Truck	38	36	34	31	29	28	26
			Ext Cab SRW SLE	40	38	36	33	31	30	28
			Ext Cab DRW SLE	37	35	33	30	29	28	26
			Ext Cab SRW SLT	39	37	35	32	30	29	27
			Ext Cab DRW SLT	40	38	36	32	31	30	28
			Crew Cab SRW Work Truck	48	46	44	40	38	37	34
			Crew Cab DRW Work Truck	49	46	44	40	38	37	34
			Crew Cab SRW SLE	48	46	44	40	38	37	34
			Crew Cab DRW SLE	48	46	44	40	38	37	34
			Crew Cab SRW SLT	47	44	42	38	36	35	33
			Crew Cab DRW SLT	48	45	43	39	37	36	33
		SIERRA 3500HD DENALI 2WD	Crew Cab SRW	47	45	43	39	37	36	33
			Crew Cab DRW	46	44	42	38	36	35	33
		SIERRA 3500HD DENALI 4WD	Crew Cab SRW	48	46	44	40	38	37	34
			Crew Cab DRW	48	45	43	39	37	36	34

Light Duty Commercial Duty Vehicles - Cab and Chassis or Cutaway/High Cube

Model Year	Make	Model	Description	24	27	30	33	36	39	42	48
2012	RAM TRUCKS										
		RAM 1500 2WD									
			Reg Cab ST (&2TA)	41	39	37	33	31	30	27	
			Reg Cab Tradesman (&2TB)	46	43	41	37	35	34	31	
			Reg Cab Tradesman HD (&2TA)	48	45	43	38	36	34	31	
			Reg Cab Express (&2TC)	47	44	42	38	36	34	31	
			Reg Cab SLT (&2TG)	42	39	37	33	31	30	27	
			Reg Cab Outdoorsman (&2TT)	42	39	37	33	31	30	27	
			Reg Cab Sport	42	39	37	33	31	30	27	
			Quad Cab ST (&2TA)	49	46	44	40	38	36	33	
			Quad Cab Tradesman (&2TB)	51	48	46	41	39	37	34	
			Quad Cab Express (&2TC)	52	49	47	42	40	38	35	
			Quad Cab SLT (&2TG)	48	45	43	38	36	35	32	
			Quad Cab Lone Star (&2TY)	48	45	43	38	36	35	32	
			Quad Cab Big Horn (&2TZ)	48	45	43	38	36	35	32	
			Quad Cab Outdoorsman (&2TT)	53	50	47	42	40	38	35	
			Quad Cab Sport	45	42	40	36	34	33	30	
			Quad Cab Laramie	48	45	43	38	36	34	31	
			Crew Cab ST (&2TA)	53	50	47	42	40	38	35	
			Crew Cab Tradesman (&2TB)	54	51	49	44	42	40	36	
			Crew Cab SLT (&2TG)	51	48	46	41	39	37	34	
			Crew Cab Lone Star (&2TY)	52	49	47	42	40	38	34	
			Crew Cab Big Horn (&2TZ)	52	49	47	42	40	38	34	
			Crew Cab Outdoorsman (&2TT)	55	52	49	44	42	40	37	
			Crew Cab Sport	49	46	44	39	37	35	32	
			Crew Cab Laramie	51	48	46	41	39	37	34	
			Crew Cab Laramie Longhorn	50	47	45	40	38	36	33	
		RAM 1500 4WD	Crew Cab Express (&2TC)	56	53	50	45	43	41	37	
			Reg Cab ST (&2TA)	47	44	42	38	36	34	31	
			Reg Cab Tradesman (&2TB)	50	47	45	40	38	36	33	
			Reg Cab Express (&2TC)	50	47	45	40	38	36	33	
			Reg Cab SLT (&2TG)	45	42	40	36	34	33	30	
			Reg Cab Outdoorsman (&2TT)	44	41	39	35	33	32	29	
			Reg Cab Sport	44	42	40	36	34	32	29	
			Quad Cab ST (&2TA)	52	49	47	42	40	38	35	
			Quad Cab Tradesman (&2TB)	53	50	47	42	40	38	35	
			Quad Cab Express (&2TC)	55	52	49	44	42	40	36	
			Quad Cab SLT (&2TG)	50	47	45	40	38	36	33	
			Quad Cab Lone Star (&2TY)	50	47	45	40	38	36	33	
			Quad Cab Big Horn (&2TZ)	50	47	45	40	38	36	33	
			Quad Cab Outdoorsman (&2TT)	54	51	49	44	42	40	36	
			Quad Cab Sport	47	44	42	38	36	34	31	
			Quad Cab Laramie	50	47	45	40	38	36	33	
			Crew Cab ST (&2TA)	57	54	51	46	44	42	38	
			Crew Cab Tradesman (&2TB)	58	55	52	47	45	43	39	
			Crew Cab SLT (&2TG)	55	52	49	44	42	40	36	
			Crew Cab Lone Star (&2TY)	56	53	50	44	42	40	37	
			Crew Cab Big Horn (&2TZ)	56	53	50	44	42	40	37	
			Crew Cab Outdoorsman (&2TT)	58	55	52	47	45	43	39	
			Crew Cab Sport	52	49	47	42	40	38	34	
			Crew Cab Laramie	54	51	49	44	42	40	36	
			Crew Cab Laramie Longhorn	53	50	48	43	41	39	35	
			Crew Cab Express (&2TC)	60	57	54	48	46	44	40	

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**Light Duty Commercial Duty Vehicles - Cab and Chassis or Cutaway/High Cube**

Model Year	Make	Model	Description	24	27	33	36	39	42	48
2012	RAM TRUCKS	RAM 2500 2WD	Reg Cab ST	42	40	38	35	33	32	29
			Reg Cab SLT (&2TG)	39	37	36	33	31	30	27
			Reg Cab Outdoorsman (&2TT)	40	38	36	33	31	30	27
			Crew Cab ST	48	46	44	41	39	37	33
			Crew Cab SLT (&2TG)	43	41	39	36	34	33	30
			Crew Cab Lone Star (&2TY)	42	40	38	35	33	32	29
			Crew Cab Big Horn (&2TZ)	42	40	38	35	33	32	29
			Crew Cab Outdoorsman (&2TT)	43	41	39	36	34	33	30
			Crew Cab Laramie	44	42	40	37	35	34	31
			Crew Cab Laramie Longhorn	42	40	38	35	33	32	29
			Mega Cab SLT (&2TG)	46	44	42	39	37	35	32
			Mega Cab Lone Star (&2TY)	45	43	42	39	37	35	32
			Mega Cab Big Horn (&2TZ)	45	43	42	39	37	35	32
			Mega Cab Outdoorsman (&2TT)	46	44	43	40	38	36	33
			Mega Cab Laramie	47	45	43	40	38	36	33
			Mega Cab Laramie Longhorn	45	43	41	38	36	35	32
			deduct w/o AutoTran	2	2	2	2	2	2	2
		RAM 2500 4WD	Reg Cab ST	46	44	42	39	37	35	32
			Reg Cab SLT (&2TG)	44	42	40	37	35	33	30
			Reg Cab Outdoorsman (&2TT)	44	42	40	37	35	34	31
			Crew Cab ST	51	49	47	44	42	40	36
			Crew Cab ST (&2TA)	51	49	47	44	42	40	36
			Crew Cab SLT (&2TG)	45	43	41	38	36	35	32
			Crew Cab Lone Star (&2TY)	45	43	41	38	36	34	31
			Crew Cab Big Horn (&2TZ)	45	43	41	38	36	34	31
			Crew Cab Outdoorsman (&2TT)	45	43	42	39	37	35	32
			Crew Cab Laramie	47	45	43	40	38	36	33
			Crew Cab Laramie (&2TH)	47	45	43	40	38	36	33
			Crew Cab Laramie Longhorn	45	43	41	38	36	34	31
			Crew Cab Power Wagon	44	42	40	37	35	34	31
			Mega Cab SLT (&2TG)	48	46	44	41	39	37	34
			Mega Cab Lone Star (&2TY)	47	45	43	40	38	36	33
			Mega Cab Big Horn (&2TZ)	47	45	43	40	38	36	33
			Mega Cab Outdoorsman (&2TT)	48	46	44	41	39	37	34
			Mega Cab Laramie	50	48	46	42	40	38	35
			Mega Cab Laramie Longhorn	47	45	43	40	38	36	33
			deduct w/o AutoTran	2	2	2	2	2	2	2
		RAM 3500 2WD	Reg Cab ST	45	43	41	37	35	34	31
			Reg Cab ST (&2TA)	45	43	41	37	35	34	31
			Reg Cab SLT	43	41	39	36	34	33	30
			Reg Cab SLT (&2TG)	43	41	39	36	34	33	30
			Crew Cab ST	48	46	44	41	39	37	34
			Crew Cab ST (&2TA)	48	46	44	41	39	37	34
			Crew Cab SLT (&2TG)	45	43	41	38	36	34	31
			Crew Cab Lone Star (&2TY)	44	42	40	36	34	33	30
			Crew Cab Big Horn (&2TZ)	44	42	40	36	34	33	30
			Crew Cab Outdoorsman (&2TT)	46	44	42	39	37	35	32
			Crew Cab Laramie	46	44	42	39	37	35	32
			Crew Cab Laramie (&2TH)	46	44	42	39	37	35	32
			Crew Cab Laramie Longhorn	44	42	40	37	35	34	31
			Mega Cab SLT (&2TG)	49	47	45	41	39	37	34
			Mega Cab Lone Star (&2TY)	47	45	43	40	38	36	33
			Mega Cab Big Horn (&2TZ)	47	45	43	40	38	36	33
			Mega Cab Outdoorsman (&2TT)	49	47	45	42	40	38	35
			Mega Cab Laramie	50	48	46	43	41	39	35
			Mega Cab Laramie Longhorn	47	45	43	40	38	36	33
			deduct w/o AutoTran	2	2	2	2	2	2	2
		RAM 3500 4WD	Reg Cab ST	47	45	43	40	38	36	33
			Reg Cab ST (&2TA)	47	45	43	40	38	36	33
			Reg Cab SLT	46	44	42	39	37	35	32
			Reg Cab SLT (&2TG)	46	44	42	39	37	35	32
			Crew Cab ST	51	49	47	43	41	39	36
			Crew Cab ST (&2TA)	51	49	47	43	41	39	36
			Crew Cab SLT (&2TG)	47	45	43	40	38	36	33
			Crew Cab Lone Star (&2TY)	46	44	42	39	37	35	32
			Crew Cab Big Horn (&2TZ)	46	44	42	39	37	35	32
			Crew Cab Outdoorsman (&2TT)	49	47	45	42	40	38	34
			Crew Cab Laramie	49	47	45	42	40	38	34
			Crew Cab Laramie (&2TH)	49	47	45	42	40	38	34
			Crew Cab Laramie Longhorn	46	44	42	39	37	36	33
			Mega Cab SLT (&2TG)	52	50	48	44	42	40	36
			Mega Cab Lone Star (&2TY)	49	47	45	42	40	38	35
			Mega Cab Big Horn (&2TZ)	50	48	46	42	40	38	35
			Mega Cab Outdoorsman (&2TT)	53	51	49	45	43	41	37
			Mega Cab Laramie	53	51	49	45	43	41	37
			Mega Cab Laramie Longhorn	50	48	46	42	40	38	35
			deduct w/o AutoTran (ex Mega Lonestar)	2	2	2	2	2	2	2

**Light Duty Commercial Duty Vehicles - Cab and Chassis or Cutaway/High Cube**

Model Year	Make	Model	Description	24	27	30	36	39	42	48
2011	RAM TRUCKS	RAM 1500 2WD	Reg Cab ST (&2TA)	36	34	32	29	27	26	24
			Reg Cab Tradesman (&2TB)	38	36	34	30	28	27	25
			Reg Cab Express (&2TC)	38	36	34	31	29	28	25
			Reg Cab SLT (&2TG)	37	35	33	30	28	27	24
			Reg Cab Outdoorsman (&2TT)	35	33	31	28	26	25	23
			Reg Cab Sport	35	33	31	28	26	25	23
			Quad Cab ST	41	39	37	33	31	30	27
			Quad Cab SLT (&2TG)	38	36	34	30	28	27	25
			Quad Cab Lone Star (&2TY)	38	36	34	30	28	27	25
			Quad Cab Big Horn (&2TZ)	38	36	34	30	28	27	25
			Quad Cab Outdoorsman (&2TT)	36	34	32	29	27	26	24
			Quad Cab Sport	37	35	33	29	27	26	24
			Quad Cab Laramie	37	35	33	29	27	26	24
			Crew Cab ST	43	40	38	34	32	31	28
			Crew Cab SLT (&2TG)	42	39	37	33	31	30	27
			Crew Cab Lone Star (&2TY)	41	39	37	33	31	30	27
			Crew Cab Big Horn (&2TZ)	41	39	37	33	31	30	27
			Crew Cab Outdoorsman (&2TT)	40	38	36	32	30	29	26
			Crew Cab Sport	40	38	36	32	30	29	26
			Crew Cab Laramie	40	38	36	32	30	29	27
			Crew Cab Laramie Longhorn	41	38	36	32	30	29	27
		RAM 1500 4WD	Reg Cab ST (&2TA)	40	38	36	32	30	29	26
			Reg Cab Tradesman (&2TB)	40	38	36	32	30	29	26
			Reg Cab Express (&2TC)	40	38	36	32	30	29	26
			Reg Cab SLT (&2TG)	40	38	36	32	30	29	26
			Reg Cab Outdoorsman (&2TT)	39	37	35	31	29	28	25
			Reg Cab Sport	39	37	35	31	29	28	25
			Quad Cab ST	46	43	41	37	35	33	30
			Quad Cab SLT (&2TG)	43	41	39	35	33	31	28
			Quad Cab Lone Star (&2TY)	43	41	39	35	33	32	29
			Quad Cab Big Horn (&2TZ)	43	41	39	35	33	32	29
			Quad Cab Outdoorsman (&2TT)	43	40	38	34	32	31	28
			Quad Cab Sport	42	40	38	34	32	31	28
			Quad Cab Laramie	41	39	37	33	31	30	27
			Crew Cab ST	46	43	41	37	35	33	30
			Crew Cab SLT (&2TG)	45	42	40	36	34	32	29
			Crew Cab Lone Star (&2TY)	44	41	39	35	33	32	29
			Crew Cab Big Horn (&2TZ)	44	41	39	35	33	32	29
			Crew Cab Outdoorsman (&2TT)	43	40	38	34	32	31	28
			Crew Cab Sport	43	40	38	34	32	31	28
			Crew Cab Laramie	43	40	38	34	32	31	28
			Crew Cab Laramie Longhorn	42	40	38	34	32	31	28

**Light Duty Commercial Duty Vehicles - Cab and Chassis or Cutaway/High Cube**

Model Year	Make	Model	Description	24	27	30	36	39	42	48
2011	RAM TRUCKS	RAM 2500 2WD	Reg Cab ST	34	32	31	28	26	25	23
			Reg Cab SLT (&2TG)	33	31	30	28	26	25	23
			Reg Cab Outdoorsman (&2TT)	33	31	30	28	26	25	23
			Crew Cab ST	37	35	34	31	29	28	25
			Crew Cab SLT (&2TG)	34	32	31	28	26	25	23
			Crew Cab Lone Star (&2TY)	33	31	30	28	26	25	23
			Crew Cab Big Horn (&2TZ)	33	31	30	28	26	25	23
			Crew Cab Outdoorsman (&2TT)	34	32	31	28	26	25	23
			Crew Cab Laramie	35	33	32	30	28	27	24
			Crew Cab Laramie Longhorn	33	31	30	28	26	25	23
			Mega Cab SLT (&2TG)	38	36	35	32	30	29	26
			Mega Cab Lone Star (&2TY)	38	36	35	32	30	29	26
			Mega Cab Big Horn (&2TZ)	38	36	35	32	30	29	26
			Mega Cab Outdoorsman (&2TT)	38	36	35	32	30	29	26
			Mega Cab Laramie	39	37	35	32	30	29	27
			Mega Cab Laramie Longhorn	37	35	34	31	29	28	25
		RAM 2500 4WD	deduct w/o AutoTran	2	2	2	2	2	2	2
			Reg Cab ST	35	33	32	30	28	27	24
			Reg Cab SLT (&2TG)	33	31	30	28	26	25	23
			Reg Cab Outdoorsman (&2TT)	34	32	31	29	27	26	23
			Crew Cab ST	37	35	34	31	29	28	26
			Crew Cab SLT (&2TG)	35	33	32	29	27	26	24
			Crew Cab Lone Star (&2TY)	34	32	31	29	27	26	24
			Crew Cab Big Horn (&2TZ)	34	32	31	29	27	26	24
			Crew Cab Outdoorsman (&2TT)	35	33	32	29	27	26	24
			Crew Cab Laramie	36	34	33	30	28	27	25
			Crew Cab Laramie Longhorn	34	32	31	29	27	26	23
			Crew Cab Power Wagon	35	33	32	30	28	27	24
			Mega Cab SLT (&2TG)	39	37	36	33	31	30	27
			Mega Cab Lone Star (&2TY)	39	37	36	33	31	30	27
			Mega Cab Big Horn (&2TZ)	39	37	36	33	31	30	27
			Mega Cab Outdoorsman (&2TT)	39	37	36	33	31	30	27
			Mega Cab Laramie	40	38	36	33	31	30	27
			Mega Cab Laramie Longhorn	39	37	36	33	31	30	27
			deduct w/o AutoTran	2	2	2	2	2	2	2

**Light Duty Commercial Duty Vehicles - Cab and Chassis or Cutaway/High Cube**

Model Year	Make	Model	Description	24	27	30	36	39	42	48
2011	RAM TRUCKS	RAM 3500 2WD								
			Reg Cab ST	35	33	32	30	28	27	24
			Reg Cab ST (&2TA)	35	33	32	30	28	27	24
			Reg Cab SLT	33	31	30	28	26	25	23
			Reg Cab SLT (&2TG)	33	31	30	28	26	25	23
			Crew Cab ST	41	39	37	34	32	31	28
			Crew Cab ST (&2TA)	41	39	37	34	32	31	28
			Crew Cab SLT (&2TG)	37	35	34	31	29	28	26
			Crew Cab Lone Star (&2TY)	37	35	34	31	29	28	26
			Crew Cab Big Horn (&2TZ)	37	35	34	31	29	28	26
			Crew Cab Outdoorsman (&2TT)	38	36	35	32	30	29	26
			Crew Cab Laramie	39	37	36	33	31	30	27
			Crew Cab Laramie (&2TH)	39	37	36	33	31	30	27
			Crew Cab Laramie Longhorn	39	37	36	33	31	30	27
			Mega Cab SLT (&2TG)	42	40	39	36	34	32	29
			Mega Cab Lone Star (&2TY)	42	40	38	35	33	32	29
			Mega Cab Big Horn (&2TZ)	42	40	38	35	33	32	29
			Mega Cab Outdoorsman (&2TT)	43	41	39	36	34	33	30
			Mega Cab Laramie	43	41	39	36	34	33	30
			Mega Cab Laramie Longhorn	43	41	39	36	34	32	29
		RAM 3500 4WD	deduct w/o AutoTran	2	2	2	2	2	2	2
			Reg Cab ST	38	36	35	32	30	29	26
			Reg Cab ST (&2TA)	38	36	35	32	30	29	26
			Reg Cab SLT	36	34	33	30	28	27	25
			Reg Cab SLT (&2TG)	36	34	33	30	28	27	25
			Crew Cab ST	40	38	37	34	32	31	28
			Crew Cab ST (&2TA)	40	38	37	34	32	31	28
			Crew Cab SLT (&2TG)	38	36	35	32	30	29	26
			Crew Cab Lone Star (&2TY)	38	36	35	32	30	29	26
			Crew Cab Big Horn (&2TZ)	38	36	35	32	30	29	26
			Crew Cab Outdoorsman (&2TT)	38	36	35	32	30	29	26
			Crew Cab Laramie	38	36	35	32	30	29	26
			Crew Cab Laramie (&2TH)	38	36	35	32	30	29	26
			Crew Cab Laramie Longhorn	38	36	35	32	30	29	26
			Mega Cab SLT (&2TG)	41	39	37	34	32	31	28
			Mega Cab Lone Star (&2TY)	41	39	37	34	32	31	28
			Mega Cab Big Horn (&2TZ)	41	39	37	34	32	31	28
			Mega Cab Outdoorsman (&2TT)	41	39	38	35	33	31	28
			Mega Cab Laramie	40	38	36	33	31	30	27
			Mega Cab Laramie Longhorn	40	38	36	33	31	30	27
			deduct w/o AutoTran	2	2	2	2	2	2	2

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# New Vehicle Residual Values

Model Year	Make	Model	Description	12	24	27	30	36	39	42	48
2013	CADILLAC										
		CTS COUPE									
			2dr Cpe	64	64	61	58	53	51	49	46
			2dr Cpe Performance	59	59	56	53	48	46	45	42
			2dr Cpe Premium	56	56	53	51	46	44	43	40
			2dr Cpe AWD	64	64	61	58	53	51	49	46
			2dr Cpe Performance AWD	59	59	56	54	49	47	45	42
			2dr Cpe Premium AWD	58	58	55	52	47	45	44	41
			2dr Cpe V	62	62	59	56	51	49	47	44
			deduct w/o AutoTran	3	2	2	2	2	2	2	2
		CTS SEDAN									
			4dr Sdn 3.0L Luxury	58	58	55	53	48	46	44	41
			4dr Sdn 3.6L Performance	57	57	54	52	47	45	43	40
			4dr Sdn 3.6L Premium	55	55	52	50	45	43	42	39
			4dr Sdn 3.0L Luxury AWD	59	59	56	54	49	47	45	42
			4dr Sdn 3.6L Performance AWD	58	58	55	52	47	45	44	41
			4dr Sdn 3.6L Premium AWD	56	56	53	51	46	44	43	40
			4dr Sdn V	60	60	57	54	49	47	45	42
			deduct w/o AutoTran	3	2	2	2	2	2	2	2
		CTS WAGON									
			4dr Wgn 3.0L	56	56	53	51	46	44	43	40
			4dr Wgn 3.0L Luxury	56	56	53	51	46	44	43	40
			4dr Wgn 3.6L Performance	54	54	51	49	45	43	42	39
			4dr Wgn 3.6L Premium	54	54	51	49	45	43	42	39
			4dr Wgn 3.0L AWD	57	57	54	52	47	45	44	41
			4dr Wgn 3.0L Luxury AWD	57	57	54	52	47	45	43	40
			4dr Wgn 3.6L Performance AWD	56	56	53	51	46	44	43	40
			4dr Wgn 3.6L Premium AWD	55	55	52	50	45	43	42	39
			4dr Wgn V	60	60	57	55	50	48	46	43
			deduct w/o AutoTran	3	2	2	2	2	2	2	2
		ESCALADE 2WD									
			4dr Wgn Base	57	57	54	52	48	46	44	41
			4dr Wgn Luxury	55	55	52	50	46	44	43	40
			4dr Wgn Premium	54	54	51	49	45	43	42	39
			4dr Wgn Platinum Edition	57	57	54	52	48	46	45	42
			4dr Wgn ESV Base	57	57	54	52	48	46	45	42
			4dr Wgn ESV Luxury	55	55	52	50	46	44	43	40
			4dr Wgn ESV Premium	54	54	51	49	45	43	42	39
			4dr Wgn ESV Platinum Edition	57	57	54	52	48	46	45	42

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# New Vehicle Residual Values

Model Year	Make	Model	Description	12	24	27	30	36	39	42	48
2013	CADILLAC	ESCALADE AWD	4dr Wgn Base	57	57	54	52	48	46	45	42
			4dr Wgn Luxury	55	55	53	51	47	45	43	40
			4dr Wgn Premium	54	54	52	50	46	44	43	40
			4dr Wgn Platinum Edition	57	57	54	52	48	46	45	42
			4dr Wgn ESV Base	57	57	54	52	48	46	45	42
			4dr Wgn ESV Luxury	55	55	53	51	47	45	43	40
			4dr Wgn ESV Premium	54	54	52	50	46	44	42	39
			4dr Wgn ESV Platinum Edition	57	57	54	52	48	46	45	42
			4dr Wgn EXT Base	59	59	56	54	50	48	46	43
			4dr Wgn EXT Luxury	58	58	55	53	49	47	45	42
		ESCALADE HYBRID 2WD	4dr Wgn EXT Premium	57	57	54	52	48	46	44	41
			4dr Wgn	57	57	54	52	48	46	44	41
		ESCALADE HYBRID 4WD	4dr Wgn Platinum	59	59	56	54	50	48	46	43
			4dr Wgn	58	58	55	53	49	47	45	42
		XTS	4dr Wgn Platinum	59	59	56	54	50	48	46	43
			4dr Sdn	68	68	64	60	53	50	48	43
			4dr Sdn Luxury	63	63	59	56	49	46	44	40
			4dr Sdn Premium	61	61	57	54	48	45	43	39
			4dr Sdn Platinum	60	60	56	53	47	44	42	38
			4dr Sdn Luxury AWD	64	64	60	57	50	47	45	40
			4dr Sdn Premium AWD	62	62	58	55	48	45	43	39
			4dr Sdn Platinum AWD	60	60	56	53	47	44	42	38
	CHEVROLET	CORVETTE	2dr Cpe	57	57	55	53	50	48	47	44
			2dr Cpe Z16 Grand Sport	51	51	49	48	45	43	42	40
			2dr Cpe Z06	54	54	52	51	48	46	45	42
			2dr Cpe ZR1	53	53	51	50	47	45	44	41
			2dr Conv	60	60	58	56	53	51	49	46
			2dr Conv Z16 Grand Sport	55	55	53	52	49	47	46	43
			2dr Conv 427	62	62	60	58	54	52	51	48
		MALIBU	4dr Sdn 1LT Eco	64	64	61	59	55	53	50	46
			4dr Sdn 2LT Eco	64	64	61	59	55	53	50	46
		VOLT	5dr HB with NAV	73	73	70	68	64	62	60	57
			5dr HB without NAV	74	74	71	69	65	63	61	58



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#### New Vehicle Residual Values

Model Year	Make	Model	Description	12	24	27	30	36	39	42	48
2013	CHEVROLET TRUCKS										
		SUBURBAN 2WD									
			4dr Wgn 1500 LS	53	53	51	49	46	44	43	40
			4dr Wgn 1500 LT	51	51	49	47	44	42	41	39
			4dr Wgn 1500 LTZ	50	50	48	46	43	41	40	38
			4dr Wgn 2500 LS	54	54	52	50	47	45	44	41
			4dr Wgn 2500 LT	52	52	50	48	45	43	42	39
			deduct with Conversion	4	4	4	4	4	4	4	4
		SUBURBAN 4WD									
			4dr Wgn 1500 LS	54	54	52	50	47	45	44	41
			4dr Wgn 1500 LT	52	52	50	48	45	43	42	39
			4dr Wgn 1500 LTZ	51	51	49	47	44	42	41	38
			4dr Wgn 2500 LS	54	54	52	50	47	45	44	41
			4dr Wgn 2500 LT	53	53	51	49	46	44	43	40
			deduct with Conversion	4	4	4	4	4	4	4	4
		TAHOE 2WD									
			4dr Wgn 1500 LS	54	54	52	50	46	44	43	40
			4dr Wgn 1500 LT	53	53	51	49	45	43	42	39
			4dr Wgn 1500 LTZ	51	51	49	47	44	42	41	38
			deduct with Conversion	4	4	4	4	4	4	4	4
		TAHOE 4WD									
			4dr Wgn 1500 LS	54	54	52	50	46	44	43	40
			4dr Wgn 1500 LT	53	53	51	49	46	44	42	39
			4dr Wgn 1500 LTZ	53	53	51	49	45	43	42	39
			deduct with Conversion	4	4	4	4	4	4	4	4
		TAHOE HYBRID 2WD									
			4dr Wgn	55	55	53	51	47	45	43	40
			deduct with Conversion	4	4	4	4	4	4	4	4
		TAHOE HYBRID 4WD									
			4dr Wgn	55	55	53	51	47	45	44	41
			deduct with Conversion	4	4	4	4	4	4	4	4

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#### New Vehicle Residual Values

Model Year	Make	Model	Description	12	24	27	30	36	39	42	48
2013	GMC TRUCKS	YUKON 2WD									
			4dr Wgn SLE	56	56	53	51	47	45	44	41
			4dr Wgn SLT	51	51	49	47	43	41	40	37
			4dr Wgn Denali	55	55	52	50	46	44	43	40
			deduct with Conversion	4	4	4	4	4	4	4	4
		YUKON 4WD									
			4dr Wgn SLE	56	56	53	51	47	45	44	41
			4dr Wgn SLT	53	53	51	49	45	43	41	38
			4dr Wgn Denali	56	56	53	51	47	45	44	41
			deduct with Conversion	4	4	4	4	4	4	4	4
		YUKON HYBRID 2WD									
			4dr Wgn	54	54	51	49	45	43	42	39
			4dr Wgn Denali	54	54	52	50	46	44	42	39
			deduct with Conversion	4	4	4	4	4	4	4	4
		YUKON HYBRID 4WD									
			4dr Wgn	55	55	53	51	47	45	43	40
			4dr Wgn Denali	55	55	53	51	47	45	43	40
			deduct with Conversion	4	4	4	4	4	4	4	4
		YUKON XL 2WD									
			4dr Wgn 1500 SLE	52	52	50	48	44	42	41	39
			4dr Wgn 1500 SLT	49	49	47	45	42	40	39	37
			4dr Wgn 2500 SLE	52	52	50	48	44	42	41	38
			4dr Wgn 2500 SLT	50	50	48	46	42	40	39	37
			4dr Wgn Denali	53	53	51	49	45	43	42	39
			deduct with Conversion	4	4	4	4	4	4	4	4
		YUKON XL 4WD									
			4dr Wgn 1500 SLE	54	54	52	50	46	44	43	40
			4dr Wgn 1500 SLT	51	51	49	47	44	42	41	38
			4dr Wgn 2500 SLE	52	52	50	48	44	42	41	39
			4dr Wgn 2500 SLT	52	52	50	48	44	42	41	38
			4dr Wgn Denali	54	54	52	50	46	44	43	40
			deduct with Conversion	4	4	4	4	4	4	4	4

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# New Vehicle Residual Values

Model Year	Make	Model	Description	12	24	27	30	36	39	42	48
2012	BUICK	ENCLAVE 2WD	4dr Wgn Base	55	55	53	51	47	45	43	40
			4dr Wgn Convenience	56	56	53	51	47	45	43	40
			4dr Wgn Leather	53	53	50	48	44	42	41	38
			4dr Wgn Premium	50	50	48	46	42	40	39	36
		ENCLAVE AWD	4dr Wgn Base	57	57	54	52	48	46	44	41
			4dr Wgn Convenience	57	57	54	52	48	46	44	41
			4dr Wgn Leather	54	54	51	49	45	43	42	39
			4dr Wgn Premium	51	51	49	47	43	41	39	36
		LACROSSE	4dr Sdn	50	50	47	45	41	39	38	35
			4dr Sdn Convenience	51	51	48	46	42	40	38	35
			4dr Sdn Leather	51	51	48	46	42	40	38	35
			4dr Sdn Leather AWD	53	53	50	48	43	41	39	36
			4dr Sdn Premium 1	50	50	47	45	41	39	38	35
			4dr Sdn Premium 1 AWD	51	51	48	46	42	40	38	35
			4dr Sdn Premium 2	51	51	48	46	42	40	38	35
			4dr Sdn Premium 2 AWD	51	51	48	46	42	40	38	35
			4dr Sdn Premium 3	53	53	50	48	43	41	40	37
			4dr Sdn Touring	52	52	49	47	43	41	39	36
		REGAL	4dr Sdn Base	53	53	51	49	45	44	42	39
			4dr Sdn Premium 1	51	51	49	47	44	43	41	38
			4dr Sdn Premium 2	51	51	49	47	44	43	41	38
			4dr Sdn Turbo Premium 1	53	53	51	49	45	44	42	39
			4dr Sdn Turbo Premium 2	53	53	51	49	45	44	42	39
			4dr Sdn Turbo Premium 3	51	51	49	47	44	43	41	38
			4dr Sdn GS	51	51	49	47	44	43	41	38
			deduct w/o AutoTran (ex GS)	3	2	2	2	2	2	2	2
		VERANO	4dr Sdn	63	63	60	57	51	49	47	43
			4dr Sdn Convenience	60	60	57	55	50	48	46	42
			4dr Sdn Leather	58	58	55	53	48	46	44	40

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#### New Vehicle Residual Values

Model Year	Make	Model	Description	12	24	27	30	36	39	42	48
2012	CADILLAC	CTS COUPE									
			2dr Cpe	59	59	56	53	47	46	43	40
			2dr Cpe Performance	53	53	50	48	43	42	40	37
			2dr Cpe Premium	51	51	48	46	41	40	38	35
			2dr Cpe AWD	59	59	56	53	48	47	44	41
			2dr Cpe Performance AWD	54	54	51	48	43	42	40	37
			2dr Cpe Premium AWD	53	53	50	48	43	42	40	37
			2dr Cpe V	57	57	54	51	46	45	42	39
			deduct w/o AutoTran	3	2	2	2	2	2	2	2
		CTS SEDAN									
			4dr Sdn 3.0L	51	51	48	46	41	40	38	36
			4dr Sdn 3.0L Luxury	51	51	48	46	41	40	38	35
			4dr Sdn 3.6L Performance	49	49	46	44	40	39	37	34
			4dr Sdn 3.6L Premium	49	49	46	44	39	38	36	34
			4dr Sdn 3.0L AWD	54	54	51	49	44	43	40	37
			4dr Sdn 3.0L Luxury AWD	53	53	50	48	43	42	39	36
			4dr Sdn 3.6L Performance AWD	52	52	49	47	42	41	39	36
			4dr Sdn 3.6L Premium AWD	51	51	48	46	41	40	38	35
			4dr Sdn V	56	56	53	50	45	44	41	38
			deduct w/o AutoTran	3	2	2	2	2	2	2	2
		CTS WAGON									
			4dr Wgn 3.0L	50	50	47	45	41	40	38	35
			4dr Wgn 3.0L Luxury	49	49	46	44	40	39	37	34
			4dr Wgn 3.6L Performance	48	48	45	43	39	38	36	33
			4dr Wgn 3.6L Premium	48	48	45	43	39	38	36	33
			4dr Wgn 3.0L AWD	53	53	50	48	43	42	39	36
			4dr Wgn 3.0L Luxury AWD	51	51	48	46	41	40	38	35
			4dr Wgn 3.6L Performance AWD	49	49	46	44	40	39	37	34
			4dr Wgn 3.6L Premium AWD	50	50	47	45	41	40	38	35
			4dr Wgn V	54	54	51	49	44	43	40	37
			deduct w/o AutoTran	3	2	2	2	2	2	2	2
		ESCALADE 2WD									
			4dr Wgn Base	51	51	48	46	42	41	39	36
			4dr Wgn Luxury	50	50	48	46	42	41	38	35
			4dr Wgn Premium	50	50	47	45	41	40	38	35
			4dr Wgn Platinum Edition	53	53	50	48	43	42	40	37
			4dr Wgn ESV Base	50	50	47	45	41	40	38	35
			4dr Wgn ESV Luxury	50	50	47	45	41	40	38	35
			4dr Wgn ESV Premium	49	49	46	44	40	39	37	34
			4dr Wgn ESV Platinum Edition	52	52	49	47	43	42	40	37

# New Vehicle Residual Values

Model Year	Make	Model	Description	12	24	27	30	36	39	42	48
2012	CADILLAC	ESCALADE AWD									
			4dr Wgn Base	51	51	48	46	42	41	39	36
			4dr Wgn Luxury	51	51	48	46	42	41	39	36
			4dr Wgn Premium	50	50	47	45	41	40	38	35
			4dr Wgn Platinum Edition	53	53	50	48	43	42	40	37
			4dr Wgn ESV Base	51	51	48	46	42	41	38	35
			4dr Wgn ESV Luxury	50	50	47	45	41	40	38	35
			4dr Wgn ESV Premium	49	49	46	44	40	39	37	34
			4dr Wgn ESV Platinum Edition	52	52	49	47	43	42	40	37
			4dr Wgn EXT Base	54	54	51	49	44	43	41	38
			4dr Wgn EXT Luxury	54	54	51	49	45	44	41	38
			4dr Wgn EXT Premium	54	54	51	49	44	43	41	38
		ESCALADE HYBRID 2WD									
			4dr Wgn	51	51	49	47	43	42	39	36
		ESCALADE HYBRID 4WD									
			4dr Wgn Platinum	54	54	51	49	45	44	41	38
			4dr Wgn	52	52	49	47	43	42	40	37
			4dr Wgn Platinum	54	54	51	49	45	44	41	38
		SRX 2WD									
			4dr Wgn Base	60	60	57	54	48	46	44	41
			4dr Wgn Luxury	61	61	58	55	49	47	45	41
			4dr Wgn Performance	59	59	56	53	48	46	44	40
			4dr Wgn Premium	58	58	55	52	47	45	43	39
		SRX AWD									
			4dr Wgn Luxury	59	59	56	53	47	45	43	40
			4dr Wgn Performance	59	59	56	53	47	45	43	40
			4dr Wgn Premium	57	57	54	51	46	44	42	39
	CHEVROLET										
		CAMARO									
			2dr Cpe 1LS	67	67	64	61	55	53	51	47
			2dr Cpe 2LS	68	68	65	62	56	54	52	48
			2dr Cpe 1LT	64	64	61	58	53	51	49	45
			2dr Conv 1LT	61	61	58	55	50	48	46	43
			2dr Cpe 2LT	60	60	57	54	49	47	45	42
			2dr Conv 2LT	54	54	51	49	45	43	41	38
			2dr Cpe 1SS	65	65	62	59	54	52	50	46
			2dr Conv 1SS	60	60	57	55	50	48	46	43
			2dr Cpe 2SS	61	61	58	56	51	49	47	43
			2dr Conv 2SS	58	58	55	53	48	46	44	41
			2dr Cpe ZL1	69	69	65	61	54	51	48	43

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#### New Vehicle Residual Values

Model Year	Make	Model	Description	12	24	27	30	36	39	42	48
2012	CHEVROLET	CORVETTE									
			2dr Cpe	57	57	55	53	50	49	46	43
			2dr Cpe Z16 Grand Sport	51	51	49	47	44	43	41	38
			2dr Conv	56	56	54	52	49	48	45	42
			2dr Conv Z16 Grand Sport	54	54	52	50	47	46	44	41
			2dr Cpe Z06	52	52	50	48	45	44	42	39
			2dr Cpe ZR1	50	50	48	46	43	42	40	37
		CRUZE									
			4dr Sdn LS	60	60	57	54	49	47	44	40
			4dr Sdn 1FL	60	60	57	54	49	47	44	40
			4dr Sdn 1LT	61	61	58	55	50	48	45	41
			4dr Sdn 2LT	58	58	55	53	48	47	44	40
			4dr Sdn LTZ	56	56	53	51	46	45	42	38
			4dr Sdn ECO	62	62	59	56	50	48	45	41
			deduct w/o AutoTran (ex ECO)	3	2	2	2	2	2	2	2
		IMPALA									
			4dr Sdn LS	42	42	40	39	36	35	33	30
			4dr Sdn LT	40	40	38	37	35	34	32	29
			4dr Sdn LTZ	40	40	38	37	34	33	31	29
		MALIBU									
			4dr Sdn 1FL	52	52	49	47	43	41	39	36
			4dr Sdn LS	51	51	49	47	43	41	39	36
			4dr Sdn 1LT	50	50	48	46	43	41	39	35
			4dr Sdn 2LT	48	48	46	44	40	38	36	33
			4dr Sdn 3LT	47	47	45	43	39	37	36	33
			4dr Sdn 1LZ	48	48	46	44	41	39	37	34
			4dr Sdn 2LZ	48	48	46	44	41	39	37	34
		SONIC									
			4dr Sdn 1LS	65	65	61	58	51	49	46	41
			4dr Sdn 2LS	66	66	62	58	51	49	46	42
			4dr Sdn 1LT	64	64	60	57	50	48	45	41
			4dr Sdn 2LT	64	64	60	57	50	48	45	40
			4dr Sdn 1LTZ	61	61	57	54	48	46	43	39
			4dr Sdn 2LTZ	61	61	57	54	48	46	43	39
			5dr HB 1LS	64	64	60	57	50	48	45	40
			5dr HB 2LS	64	64	60	57	50	48	45	41
			5dr HB 1LT	63	63	59	56	49	47	44	40
			5dr HB 2LT	63	63	59	56	49	47	44	40
			5dr HB 1LTZ	60	60	56	53	47	45	42	38
			5dr HB 2LTZ	60	60	56	53	47	45	42	38
		VOLT									
			5dr HB with NAV	65	65	63	61	57	55	54	51
			5dr HB without NAV	66	66	64	62	58	56	55	52

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#### New Vehicle Residual Values

Model Year	Make	Model	Description	12	24	27	30	36	39	42	48
2012	CHEVROLET TRUCKS										
		AVALANCHE 2WD									
			Crew Cab LS	50	50	48	46	42	41	39	36
			Crew Cab LT	48	48	46	44	41	40	38	35
			Crew Cab LTZ	48	48	46	44	41	40	38	35
		AVALANCHE 4WD									
			Crew Cab LS	52	52	50	48	44	43	41	38
			Crew Cab LT	50	50	48	46	43	42	40	37
			Crew Cab LTZ	49	49	47	45	42	41	39	36
		COLORADO 2WD									
			Reg Cab Work Truck	36	36	34	33	31	30	29	28
			Reg Cab 1LT	38	38	36	35	32	31	30	29
			Ext Cab Work Truck	43	43	41	40	37	35	34	32
			Ext Cab 1LT	43	43	41	40	37	35	34	32
			Ext Cab 2LT	41	41	39	38	35	34	33	32
			Ext Cab 3LT	43	43	41	40	37	35	34	32
			Crew Cab 1LT	50	50	47	45	41	40	39	37
			Crew Cab 2LT	47	47	45	43	40	38	37	35
			Crew Cab 3LT	49	49	47	45	41	39	38	36
			deduct w/o AutoTran	3	2	2	2	2	2	2	2
		COLORADO 4WD									
			Reg Cab Work Truck	41	41	39	37	34	33	32	31
			Reg Cab 1LT	41	41	39	38	35	34	33	31
			Ext Cab Work Truck	46	46	44	43	40	38	37	35
			Ext Cab 1LT	47	47	45	43	40	38	37	35
			Ext Cab 2LT	44	44	42	41	38	36	35	33
			Crew Cab 1LT	52	52	50	48	44	43	42	40
			Crew Cab 2LT	50	50	48	46	42	41	40	38
			deduct w/o AutoTran	3	2	2	2	2	2	2	2
		EQUINOX 2WD									
			4dr Wgn LS	63	63	60	57	51	48	46	42
			4dr Wgn 1LT	59	59	56	53	48	46	44	40
			4dr Wgn 2LT	59	59	56	53	47	45	43	39
			4dr Wgn LTZ	57	57	54	51	46	44	42	38
		EQUINOX AWD									
			4dr Wgn LS	63	63	60	57	51	48	46	42
			4dr Wgn 1LT	60	60	57	54	48	46	44	40
			4dr Wgn 2LT	59	59	56	53	48	45	43	39
			4dr Wgn LTZ	57	57	54	51	46	44	42	38

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#### New Vehicle Residual Values

Model Year	Make	Model	Description	12	24	27	30	36	39	42	48
2012	CHEVROLET TRUCKS	EXPRESS CARGO VAN									
			3dr Van 1500	41	41	39	37	33	31	30	28
			3dr Van 2500 135wb	40	40	38	36	32	30	29	26
			3dr Van 2500 155wb	38	38	36	34	31	29	28	25
			3dr Van 3500 135wb	38	38	36	34	30	28	27	25
			3dr Van 3500 155wb	37	37	35	33	30	28	27	24
		EXPRESS CARGO VAN AWD	deduct with Conversion	4	4	4	4	4	4	4	4
			3dr Van 1500	41	41	39	37	33	31	30	28
		EXPRESS PASSENGER	deduct with Conversion	4	4	4	4	4	4	4	4
			3dr Van 1500 LS	36	36	34	32	29	27	26	24
			3dr Van 1500 LT	38	38	36	34	31	29	28	25
			3dr Van 2500 LS	35	35	33	31	28	26	25	23
			3dr Van 2500 LT	36	36	34	32	29	27	26	23
			3dr Van 3500 135wb 1LS	33	33	31	30	27	26	25	23
			3dr Van 3500 135wb LT	34	34	32	30	27	26	25	23
			3dr Van 3500 155wb 1LS	32	32	30	29	26	25	24	22
			3dr Van 3500 155wb LT	33	33	31	30	27	26	25	23
			3dr Van 3500 135wb 2LS	32	32	30	28	25	24	23	21
			3dr Van 3500 135wb 2LT	32	32	30	29	26	25	24	22
			3dr Van 3500 155wb 2LS	30	30	28	27	24	23	22	20
			3dr Van 3500 155wb 2LT	33	33	31	29	26	25	24	23
		EXPRESS PASSENGER AWD	deduct with Conversion	4	4	4	4	4	4	4	4
			3dr Van 1500 LS	38	38	36	34	30	28	27	25
			3dr Van 1500 LT	39	39	37	35	31	29	28	26
		SILVERADO 1500 2WD	deduct with Conversion	4	4	4	4	4	4	4	4
			Reg Cab Work Truck	43	43	41	39	36	34	33	31
			Reg Cab LT	41	41	39	38	35	33	32	30
			Ext Cab Work Truck	46	46	44	42	39	37	36	34
			Ext Cab LS	47	47	45	43	40	38	37	35
			Ext Cab LT	48	48	46	44	40	38	37	35
			Ext Cab LTZ	46	46	44	42	39	37	36	33
			Crew Cab Work Truck	48	48	46	44	41	39	38	35
			Crew Cab LS	49	49	47	45	41	39	38	36
			Crew Cab LT	50	50	48	46	42	40	39	36
			Crew Cab LTZ	47	47	45	43	39	37	36	34



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#### New Vehicle Residual Values

Model Year	Make	Model	Description	12	24	27	30	36	39	42	48
2012	CHEVROLET TRUCKS	SILVERADO 1500 4WD									
			Reg Cab Work Truck	49	49	47	45	41	39	38	35
			Reg Cab LT	46	46	44	42	39	37	36	34
			Ext Cab Work Truck	51	51	49	47	43	41	40	37
			Ext Cab LS	51	51	49	47	43	41	40	38
			Ext Cab LT	52	52	49	47	43	41	40	38
			Ext Cab LTZ	50	50	48	46	42	40	39	37
			Crew Cab Work Truck	51	51	49	47	43	41	40	37
			Crew Cab LS	54	54	51	49	45	43	42	39
			Crew Cab LT	54	54	51	49	45	43	42	39
			Crew Cab LTZ	52	52	50	48	44	42	41	38
		SILVERADO 1500 HYBRID 2WD									
			Crew Cab 1HY	52	52	50	48	44	42	41	38
		SILVERADO 1500 HYBRID 4WD									
			Crew Cab 2HY	51	51	49	47	43	41	40	38
		SILVERADO 2500HD 2WD									
			Crew Cab 1HY	56	56	53	51	47	45	44	41
			Crew Cab 2HY	55	55	52	50	46	44	43	40
			Reg Cab Work Truck	42	42	40	38	35	33	32	30
			Reg Cab LT	43	43	41	39	36	34	33	31
			Ext Cab Work Truck	47	47	45	43	39	37	36	34
			Ext Cab LT	48	48	46	44	40	38	37	35
			Ext Cab LTZ	47	47	45	43	40	38	37	34
			Crew Cab Work Truck	53	53	50	48	44	42	41	38
			Crew Cab LT	58	58	55	53	48	46	45	42
			Crew Cab LTZ	52	52	50	48	44	42	41	38
		SILVERADO 2500HD 4WD									
			Reg Cab Work Truck	48	48	46	44	40	38	37	35
			Reg Cab LT	49	49	47	45	41	39	38	35
			Ext Cab Work Truck	52	52	50	48	44	42	41	38
			Ext Cab LT	51	51	48	46	42	40	39	37
			Ext Cab LTZ	52	52	50	48	44	42	41	38
			Crew Cab Work Truck	57	57	54	52	48	46	45	42
			Crew Cab LT	56	56	53	51	47	45	43	40
			Crew Cab LTZ	54	54	52	50	46	44	42	39
		SILVERADO 3500HD 2WD									
			Reg Cab Work Truck	46	46	44	42	38	36	35	33
			Reg Cab LT	45	45	43	41	38	36	35	32
			Ext Cab Work Truck	51	51	49	47	43	41	40	37
			Ext Cab LT	51	51	48	46	42	40	39	37
			Ext Cab LTZ	50	50	48	46	42	40	39	37
			Crew Cab Work Truck	53	53	51	49	45	43	42	39
			Crew Cab LT	53	53	50	48	44	42	41	38
			Crew Cab LTZ	52	52	49	47	43	41	40	38

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#### New Vehicle Residual Values

Model Year	Make	Model	Description	12	24	27	30	36	39	42	48
2012	CHEVROLET TRUCKS	SILVERADO 3500HD 4WD									
			Reg Cab Work Truck	52	52	50	48	44	42	41	38
			Reg Cab LT	54	54	51	49	45	43	42	39
			Ext Cab Work Truck	56	56	53	51	47	45	43	40
			Ext Cab LT	56	56	53	51	47	45	43	40
			Ext Cab LTZ	53	53	51	49	45	43	42	39
			Crew Cab Work Truck	59	59	56	54	50	48	46	43
			Crew Cab LT	56	56	53	51	47	45	44	41
			Crew Cab LTZ	55	55	52	50	46	44	43	40
		SUBURBAN 2WD									
			4dr Wgn 1500 LS	48	48	46	44	40	39	37	34
			4dr Wgn 1500 LT	48	48	46	44	40	39	37	35
			4dr Wgn 1500 LTZ	45	45	43	41	38	37	35	33
			4dr Wgn 2500 LS	48	48	46	44	40	39	37	34
			4dr Wgn 2500 LT	47	47	45	43	40	39	37	34
			deduct with Conversion	4	4	4	4	4	4	4	4
		SUBURBAN 4WD									
			4dr Wgn 1500 LS	51	51	49	47	43	42	40	37
			4dr Wgn 1500 LT	50	50	48	46	43	42	40	37
			4dr Wgn 1500 LTZ	48	48	46	44	41	40	38	35
			4dr Wgn 2500 LS	50	50	48	46	42	41	39	36
			4dr Wgn 2500 LT	50	50	48	46	42	41	39	36
			deduct with Conversion	4	4	4	4	4	4	4	4
		TAHOE 2WD									
			4dr Wgn 1500 LS	47	47	45	43	39	38	36	33
			4dr Wgn 1500 LT	48	48	46	44	41	40	38	35
			4dr Wgn 1500 LTZ	46	46	44	42	38	37	35	33
			deduct with Conversion	4	4	4	4	4	4	4	4
		TAHOE 4WD									
			4dr Wgn 1500 LS	50	50	48	46	42	41	39	36
			4dr Wgn 1500 LT	50	50	48	46	42	41	39	36
			4dr Wgn 1500 LTZ	47	47	45	43	39	38	36	34
			deduct with Conversion	4	4	4	4	4	4	4	4
		TAHOE HYBRID 2WD									
			4dr Wgn	49	49	47	45	41	40	38	35
			deduct with Conversion	4	4	4	4	4	4	4	4
		TAHOE HYBRID 4WD									
			4dr Wgn	50	50	48	46	42	41	39	36
			deduct with Conversion	4	4	4	4	4	4	4	4

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#### New Vehicle Residual Values

Model Year	Make	Model	Description	12	24	27	30	36	39	42	48
2012	CHEVROLET TRUCKS	TRAVERSE 2WD									
			4dr Wgn LS	57	57	54	52	47	45	43	40
			4dr Wgn 1LT	53	53	50	48	43	41	40	37
			4dr Wgn 2LT	52	52	49	47	43	41	39	36
		TRAVERSE AWD	4dr Wgn LTZ	54	54	51	49	44	42	40	37
			4dr Wgn LS	59	59	56	53	48	46	44	41
			4dr Wgn 1LT	56	56	53	51	46	44	42	39
			4dr Wgn 2LT	54	54	51	49	44	42	40	37
			4dr Wgn LTZ	56	56	53	51	46	44	42	39
	GMC TRUCKS	ACADIA 2WD									
			4dr SL	57	57	54	52	48	46	44	40
			4dr SLE	56	56	53	51	46	44	42	39
			4dr SLT1	55	55	52	50	46	44	42	39
			4dr SLT2	53	53	50	48	44	42	40	37
		ACADIA AWD	4dr Denali	53	53	50	48	44	42	40	37
			4dr SL	59	59	56	54	49	47	45	41
			4dr SLE	57	57	54	52	47	45	43	40
			4dr SLT1	55	55	52	50	46	44	42	38
			4dr SLT2	54	54	51	49	45	43	41	37
			4dr Denali	54	54	51	49	45	43	41	38
		CANYON 2WD									
			Reg Cab Work Truck	39	39	37	35	32	31	30	29
			Reg Cab SLE1	41	41	39	37	34	33	32	30
			Ext Cab Work Truck	45	45	43	42	39	37	36	33
			Ext Cab SLE1	46	46	44	42	39	37	36	34
			Crew Cab SLE1	50	50	48	46	42	41	40	38
			Crew Cab SLE2	50	50	47	45	41	40	39	37
			deduct w/o AutoTran	3	2	2	2	2	2	2	2
		CANYON 4WD									
			Reg Cab Work Truck	41	41	39	38	35	34	33	31
			Reg Cab SLE1	43	43	41	39	36	35	34	32
			Ext Cab Work Truck	48	48	46	44	41	39	38	35
			Ext Cab SLE1	48	48	46	44	40	38	37	35
			Ext Cab SLE2	47	47	45	43	39	37	36	34
			Crew Cab SLE1	53	53	51	49	45	43	42	40
			Crew Cab SLE2	51	51	49	47	43	41	40	38
			Crew Cab SLT	52	52	50	48	44	42	41	39
		SAVANA CARGO VAN									
			3dr Van 1500	41	41	39	37	33	32	31	29
			3dr Van 2500 135wb	39	39	37	35	32	30	29	27
			3dr Van 2500 155wb	37	37	35	34	31	29	28	26
			3dr Van 3500 135wb	37	37	35	34	31	29	28	26
			3dr Van 3500 155wb	38	38	36	34	31	29	28	26
			deduct with Conversion	4	4	4	4	4	4	4	4

# New Vehicle Residual Values

Model Year	Make	Model	Description	12	24	27	30	36	39	42	48
2012	GMC TRUCKS	SAVANA CARGO VAN AWD									
			3dr Van 1500	39	39	37	35	32	30	29	27
			deduct with Conversion	4	4	4	4	4	4	4	4
		SAVANA PASSENGER									
			3dr Van 1500 LS	35	35	33	32	29	27	26	24
			3dr Van 1500 LT	37	37	35	33	30	29	28	26
			3dr Van 2500 LS	36	36	34	33	30	28	27	25
			3dr Van 2500 LT	37	37	35	33	30	28	27	25
			3dr Van 3500 135wb 1LS	33	33	31	30	27	26	25	23
			3dr Van 3500 135wb 1LT	34	34	32	31	28	27	26	24
			3dr Van 3500 135wb 2LS	32	32	30	29	26	25	24	23
			3dr Van 3500 135wb 2LT	32	32	30	29	26	25	24	23
			3dr Van 3500 155wb 1LS	37	37	35	34	31	29	28	26
			3dr Van 3500 155wb 1LT	40	40	38	36	32	30	29	27
			3dr Van 3500 155wb 2LS	32	32	30	29	26	25	24	23
			3dr Van 3500 155wb 2LT	34	34	32	31	28	27	26	24
			deduct with Conversion	4	4	4	4	4	4	4	4
		SAVANA PASSENGER AWD									
			3dr Van 1500 LS	36	36	34	33	30	28	27	25
			3dr Van 1500 LT	37	37	35	34	31	29	28	26
			deduct with Conversion	4	4	4	4	4	4	4	4
		SIERRA 1500 2WD									
			Reg Cab Work Truck	44	44	42	40	37	35	34	32
			Reg Cab SLE	41	41	39	37	34	33	32	30
			Ext Cab Work Truck	47	47	45	43	40	38	37	34
			Ext Cab SL	48	48	46	44	40	38	37	35
			Ext Cab SLE	46	46	44	42	39	37	36	33
			Ext Cab SLT	46	46	44	42	38	36	35	33
			Crew Cab Work Truck	50	50	47	45	41	39	38	36
			Crew Cab SL	51	51	49	47	43	41	40	37
			Crew Cab SLE	50	50	47	45	41	39	38	36
			Crew Cab SLT	48	48	46	44	40	38	37	34
		SIERRA 1500 4WD									
			Reg Cab Work Truck	50	50	48	46	42	40	39	36
			Reg Cab SLE	47	47	45	43	39	37	36	34
			Ext Cab Work Truck	53	53	50	48	44	42	41	38
			Ext Cab SL	53	53	51	49	45	43	41	38
			Ext Cab SLE	53	53	50	48	44	42	41	38
			Ext Cab SLT	51	51	49	47	43	41	40	37
			Crew Cab Work Truck	54	54	51	49	45	43	42	39
			Crew Cab SL	56	56	53	51	47	45	43	40
			Crew Cab SLE	53	53	51	49	45	43	41	38
			Crew Cab SLT	51	51	49	47	43	41	40	37
		SIERRA 1500 DENALI 2WD									
			Crew Cab	48	48	46	44	41	39	38	35

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#### New Vehicle Residual Values

Model Year	Make	Model	Description	12	24	27	30	36	39	42	48
2012	GMC TRUCKS	SIERRA 1500 DENALI 4WD									
		SIERRA 1500 HYBRID 2WD	Crew Cab	52	52	49	47	43	41	40	37
			Crew Cab 3HA	52	52	50	48	44	42	41	38
			Crew Cab 3HB	52	52	49	47	43	41	40	38
		SIERRA 1500 HYBRID 4WD									
			Crew Cab 3HA	57	57	54	52	48	46	44	41
			Crew Cab 3HB	55	55	53	51	47	45	43	40
		SIERRA 2500HD 2WD									
			Reg Cab Work Truck	43	43	41	39	36	34	33	31
			Reg Cab SLE	44	44	42	40	37	35	34	32
			Ext Cab Work Truck	48	48	46	44	40	38	37	35
			Ext Cab SLE	47	47	45	43	39	37	36	34
			Ext Cab SLT	48	48	46	44	40	38	37	34
			Crew Cab Work Truck	55	55	52	50	45	43	42	39
			Crew Cab SLE	57	57	54	52	47	45	44	41
			Crew Cab SLT	52	52	50	48	44	42	41	38
		SIERRA 2500HD 4WD									
			Reg Cab Work Truck	49	49	47	45	41	39	38	35
			Reg Cab SLE	50	50	47	45	41	39	38	36
			Ext Cab Work Truck	52	52	50	48	44	42	41	38
			Ext Cab SLE	50	50	48	46	42	40	39	36
			Ext Cab SLT	48	48	46	44	40	38	37	35
			Crew Cab Work Truck	59	59	56	54	49	47	45	42
			Crew Cab SLE	56	56	53	51	46	44	43	40
			Crew Cab SLT	55	55	52	50	46	44	42	39
		SIERRA 2500HD DENALI 2WD									
			Crew Cab	54	54	51	49	45	43	42	39
		SIERRA 2500HD DENALI 4WD									
			Crew Cab	56	56	53	51	47	45	44	41
		SIERRA 3500HD 2WD									
			Reg Cab Work Truck	47	47	45	43	39	37	36	34
			Reg Cab SLE	48	48	46	44	40	38	37	35
			Ext Cab Work Truck	52	52	49	47	43	41	40	37
			Ext Cab SLE	51	51	48	46	42	40	39	37
			Ext Cab SLT	51	51	49	47	43	41	40	37
			Crew Cab Work Truck	57	57	54	52	47	45	44	41
			Crew Cab SLE	52	52	50	48	44	42	41	38
			Crew Cab SLT	52	52	49	47	43	41	40	37
		SIERRA 3500HD 4WD									
			Reg Cab Work Truck	54	54	51	49	45	43	41	38
			Reg Cab SLE	55	55	52	50	45	43	42	39
			Ext Cab Work Truck	57	57	54	52	47	45	44	41
			Ext Cab SLE	55	55	52	50	46	44	43	40
			Ext Cab SLT	55	55	52	50	46	44	42	39
			Crew Cab Work Truck	61	61	58	55	50	48	46	43
			Crew Cab SLE	56	56	53	51	47	45	43	40
			Crew Cab SLT	56	56	53	51	46	44	43	40

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#### New Vehicle Residual Values

Model Year	Make	Model	Description	12	24	27	30	36	39	42	48
2012	GMC TRUCKS	SIERRA 3500HD DENALI 2WD									
		SIERRA 3500HD DENALI 4WD	Crew Cab	64	64	61	59	54	52	50	46
		TERRAIN 2WD	Crew Cab	58	58	55	53	48	46	45	42
			4dr Wgn SLE1	59	59	56	53	47	45	43	39
			4dr Wgn SLE2	59	59	56	53	47	45	43	39
			4dr Wgn SLT1	58	58	55	52	46	44	42	38
			4dr Wgn SLT2	57	57	54	51	45	43	41	37
		TERRAIN AWD									
			4dr Wgn SLE1	61	61	57	54	48	46	44	40
			4dr Wgn SLE2	60	60	57	54	48	45	43	39
			4dr Wgn SLT1	59	59	56	53	47	45	43	39
			4dr Wgn SLT2	57	57	54	51	45	43	41	37
		YUKON 2WD									
			4dr Wgn SLE	48	48	46	44	40	38	37	34
			4dr Wgn SLT	45	45	43	41	37	35	34	31
			4dr Wgn Denali	49	49	47	45	41	39	37	34
			deduct with Conversion	4	4	4	4	4	4	4	4
		YUKON 4WD									
			4dr Wgn SLE	48	48	46	44	40	38	36	33
			4dr Wgn SLT	48	48	46	44	40	38	37	34
			4dr Wgn Denali	50	50	48	46	42	40	38	35
			deduct with Conversion	4	4	4	4	4	4	4	4
		YUKON HYBRID 2WD									
			4dr Wgn	48	48	46	44	40	38	37	34
			4dr Wgn Denali	50	50	48	46	42	40	38	35
			deduct with Conversion	4	4	4	4	4	4	4	4
		YUKON HYBRID 4WD									
			4dr Wgn	50	50	48	46	42	40	38	35
			4dr Wgn Denali	51	51	48	46	42	40	39	36
			deduct with Conversion	4	4	4	4	4	4	4	4
		YUKON XL 2WD									
			4dr Wgn 1500 SLE	44	44	42	40	37	35	34	32
			4dr Wgn 1500 SLT	42	42	40	38	35	33	32	30
			4dr Wgn 2500 SLE	44	44	42	40	37	35	34	31
			4dr Wgn 2500 SLT	43	43	41	39	36	34	33	30
			4dr Wgn Denali	46	46	44	42	38	36	35	33
			deduct with Conversion	4	4	4	4	4	4	4	4
		YUKON XL 4WD									
			4dr Wgn 1500 SLE	47	47	45	43	40	38	37	34
			4dr Wgn 1500 SLT	46	46	44	42	39	37	36	33
			4dr Wgn 2500 SLE	46	46	44	42	38	36	35	33
			4dr Wgn 2500 SLT	46	46	44	42	38	36	35	33
			4dr Wgn Denali	48	48	46	44	40	38	37	34
			deduct with Conversion	4	4	4	4	4	4	4	4

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# New Vehicle Residual Values

Model Year	Make	Model	Description	12	24	27	30	36	39	42	48
2011	BUICK	ENCLAVE 2WD	4dr Wgn CX	39	39	37	36	33	31	30	28
			4dr Wgn CXL1	41	41	39	37	34	32	31	29
			4dr Wgn CXL2	41	41	39	37	34	32	31	29
		ENCLAVE AWD	4dr Wgn CX	45	45	43	41	38	36	35	32
			4dr Wgn CXL1	46	46	44	42	39	37	36	33
			4dr Wgn CXL2	46	46	44	42	38	36	35	33
		LACROSSE	4dr Sdn CX	39	39	37	35	32	30	29	27
			4dr Sdn CXL	41	41	39	37	33	31	30	28
			4dr Sdn CXL AWD	38	38	36	34	31	29	28	26
			4dr Sdn CXS	39	39	37	35	32	30	29	27
		LUCERNE	4dr Sdn CX	32	32	31	30	28	27	26	24
			4dr Sdn CXL	32	32	31	30	28	26	25	23
			4dr Sdn CXL Premium	30	30	29	28	26	25	24	22
			4dr Sdn Super	32	32	30	29	27	26	25	23
		REGAL	4dr Sdn CXL RL1	44	44	42	40	36	34	33	31
			4dr Sdn CXL RL2	44	44	42	40	37	35	34	32
			4dr Sdn CXL RL3	43	43	41	39	36	34	33	31
			4dr Sdn CXL RL4	43	43	41	39	36	34	33	31
			4dr Sdn CXL RL5	43	43	41	39	36	34	33	31
			4dr Sdn CXL RL6	43	43	41	39	36	34	33	31
			4dr Sdn CXL Turbo TO1	45	45	43	41	37	35	34	32
			4dr Sdn CXL Turbo TO2	46	46	44	42	38	36	35	32
			4dr Sdn CXL Turbo TO3	44	44	42	40	36	34	33	31
			4dr Sdn CXL Turbo TO4	44	44	42	40	36	34	33	31
			4dr Sdn CXL Turbo TO5	43	43	41	39	36	34	33	31
			4dr Sdn CXL Turbo TO6	43	43	41	39	36	34	33	31
			4dr Sdn CXL Turbo TO7	43	43	41	39	36	34	33	31
	CADILLAC	CTS COUPE	deduct w/o AutoTran	3	2	2	2	2	2	2	2
			2dr Cpe RWD	48	48	46	44	41	39	37	34
			2dr Cpe Performance	44	44	42	40	37	35	34	32
			2dr Cpe Premium	42	42	40	39	36	34	33	30
			2dr Cpe AWD	48	48	46	44	41	39	38	35
			2dr Cpe Performance AWD	44	44	42	41	38	36	35	32
			2dr Cpe Premium AWD	43	43	41	40	37	35	34	31
			2dr Cpe V	43	43	41	40	37	35	34	31
			deduct w/o AutoTran (ex CPE V	3	2	2	2	2	2	2	2

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# New Vehicle Residual Values

Model Year	Make	Model	Description	12	24	27	30	36	39	42	48
2011	CADILLAC	CTS SEDAN	4dr Sdn 3.0L	42	42	40	39	36	34	33	30
			4dr Sdn 3.0L Luxury	41	41	39	38	35	33	32	30
			4dr Sdn 3.0L Performance	40	40	38	37	34	32	31	29
			4dr Sdn 3.6L Performance	41	41	39	38	35	33	32	30
			4dr Sdn 3.6L Premium	40	40	38	36	33	32	31	29
			4dr Sdn 3.0L AWD	41	41	39	37	34	32	31	29
			4dr Sdn 3.0L Luxury AWD	40	40	38	37	34	32	31	29
			4dr Sdn 3.0L Performance AWD	40	40	38	37	34	32	31	29
			4dr Sdn 3.6L Performance AWD	41	41	39	38	35	33	32	30
			4dr Sdn 3.6L Premium AWD	40	40	38	37	34	32	31	29
		CTS WAGON	4dr Sdn V	44	44	42	41	38	36	35	32
			deduct w/o AutoTrar	3	2	2	2	2	2	2	2
			4dr Wgn 3.0L	43	43	41	40	37	35	34	31
			4dr Wgn 3.0L Luxury	41	41	39	38	35	33	32	30
			4dr Wgn 3.0L Performance	39	39	37	36	33	32	31	29
			4dr Wgn 3.6L Performance	41	41	39	38	35	33	32	30
			4dr Wgn 3.6L Premium	40	40	38	36	33	32	31	29
			4dr Wgn 3.0L AWD	42	42	40	39	36	34	33	30
			4dr Wgn 3.0L Luxury AWD	41	41	39	38	35	33	32	30
			4dr Wgn 3.0L Performance AWD	40	40	38	37	34	32	31	29
			4dr Wgn 3.6L Performance AWD	40	40	38	37	34	32	31	29
		DTS	4dr Wgn 3.6L Premium AWD	41	41	39	37	34	32	31	29
			4dr Wgn V	44	44	42	41	38	36	34	31
			4dr Sdn Base	25	25	24	23	22	21	20	18
			4dr Sdn Luxury	27	27	26	25	23	22	21	19
			4dr Sdn Premium	26	26	25	24	22	21	20	19
		ESCALADE 2WD	4dr Sdn Platinum	23	23	22	21	20	19	18	17
			4dr Sdn Livery	26	26	25	24	22	21	20	19
			4dr Wgn Base	38	38	36	35	32	30	29	27
			4dr Wgn Luxury	39	39	37	36	33	31	30	28
			4dr Wgn Premium	39	39	37	36	33	31	30	28
			4dr Wgn Platinum Editor	36	36	34	33	31	29	28	26
			4dr Wgn ESV Base	40	40	38	36	33	31	30	28
			4dr Wgn ESV Luxury	39	39	37	36	33	31	30	28
			4dr Wgn ESV Premium	39	39	37	36	33	31	30	28
			4dr Wgn ESV Platinum Editor	37	37	35	34	31	29	28	26



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New Vehicle Residual Values											
Model Year	Make	Model	Description	12	24	27	30	36	39	42	48
2011	CADILLAC	ESCALADE AWD	4dr Wgn Base	38	38	36	35	32	30	29	27
			4dr Wgn Luxury	39	39	37	36	33	31	30	28
			4dr Wgn Premium	39	39	37	36	33	31	30	28
			4dr Wgn Platinum Editor	36	36	34	33	30	29	28	26
			4dr Wgn ESV Base	40	40	38	36	33	31	30	28
			4dr Wgn ESV Luxury	39	39	37	36	33	31	30	28
			4dr Wgn ESV Premium	39	39	37	36	33	31	30	28
			4dr Wgn ESV Platinum Editor	36	36	34	33	31	29	28	26
			4dr Wgn EXT Base	43	43	41	39	36	34	33	31
			4dr Wgn EXT Luxury	43	43	41	39	36	34	33	31
			4dr Wgn EXT Premium	43	43	41	39	36	34	33	30
		ESCALADE HYBRID 2WD									
			4dr Wgn	42	42	40	38	35	33	32	30
		ESCALADE HYBRID 4WD	4dr Wgn Platinum	38	38	36	35	32	30	29	27
			4dr Wgn	42	42	40	39	36	34	33	30
		SRX 2WD	4dr Wgn Platinum	39	39	37	36	33	31	30	28
			4dr Wgn Base	48	48	45	43	38	36	35	33
		SRX AWD	4dr Wgn Luxury	47	47	44	42	37	35	34	32
			4dr Wgn Performance	44	44	42	40	36	34	33	30
			4dr Wgn Premium	44	44	42	40	36	34	33	30
			4dr Wgn Luxury	48	48	45	43	38	36	35	33
			4dr Wgn Performance	44	44	42	40	36	34	33	30
			4dr Wgn Premium	44	44	42	40	36	34	33	30
		STS	4dr Wgn Turbo Performance	42	42	40	38	34	32	31	29
			4dr Wgn Turbo Premium	42	42	40	38	34	32	31	29
			4dr Sdn 1SA V6	26	26	24	23	21	20	19	17
			4dr Sdn 1SA V6 AWD	27	27	25	24	22	20	19	17
			4dr Sdn 1SB V6	29	29	27	26	23	22	21	19
			4dr Sdn 1SB V6 AWD	30	30	28	26	23	22	21	19
	CHEVROLET	AVEO	4dr Sdn 1SC V6	27	27	25	24	22	20	19	17
			4dr Sdn LS	32	32	29	27	23	22	21	19
			4dr Sdn 1LT	34	34	31	29	25	24	23	21
			4dr Sdn 2LT	34	34	31	29	25	23	22	20
			5dr HB LS	32	32	29	27	23	22	21	19
			5dr HB 1LT	35	35	32	30	25	24	23	21
			5dr HB 2LT	34	34	31	29	25	23	22	20
			deduct w/o AutoTran (ex LS)	3	2	2	2	2	2	2	2

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#### New Vehicle Residual Values

Model Year	Make	Model	Description	12	24	27	30	36	39	42	48
2011	CHEVROLET	CAMARO	2dr Cpe 1LS	46	46	44	43	40	38	37	34
			2dr Cpe 2LS	47	47	45	44	41	39	38	35
			2dr Cpe 1LT	49	49	47	46	43	41	39	36
			2dr Conv 1LT	41	41	39	38	36	34	33	31
			2dr Cpe 2LT	45	45	43	42	39	37	36	33
			2dr Conv 2LT	41	41	39	38	36	34	33	31
			2dr Cpe 1SS	49	49	47	45	42	40	39	36
			2dr Conv 1SS	44	44	42	41	39	37	36	33
			2dr Cpe 2SS	45	45	43	42	39	37	36	33
			2dr Conv 2SS	42	42	40	39	37	35	34	31
		CORVETTE	2dr Cpe	46	46	44	43	40	38	37	34
			2dr Cpe Z16 Grand Sport	42	42	40	39	37	35	34	31
			2dr Conv	42	42	40	39	37	35	34	31
			2dr Conv Z16 Grand Sport	39	39	37	36	34	32	31	29
			2dr Cpe Z06	44	44	42	41	38	36	35	33
			2dr Cpe ZR1	46	46	44	42	39	37	36	34
		CRUZE	4dr Sdn LS	52	52	49	46	41	39	37	33
			4dr Sdn 1FL	52	52	49	46	41	39	37	33
			4dr Sdn 1LT	52	52	49	46	41	39	37	33
			4dr Sdn 2LT	50	50	47	45	40	38	36	33
			4dr Sdn LTZ	48	48	45	43	38	36	35	32
			4dr Sdn ECO	52	52	49	46	41	39	37	33
			deduct w/o AutoTran	3	2	2	2	2	2	2	2
		IMPALA	4dr Sdn LS	28	28	27	26	25	24	23	21
			4dr Sdn LT	28	28	27	26	25	24	23	21
			4dr Sdn LTZ	28	28	27	26	24	23	22	20
		MALIBU	4dr Sdn 1FL	41	41	39	38	36	34	33	30
			4dr Sdn LS	42	42	40	39	36	34	33	30
			4dr Sdn 1LT	42	42	40	39	37	35	34	31
			4dr Sdn 2LT	40	40	38	37	34	32	31	29
			4dr Sdn LTZ	41	41	39	38	35	33	32	30
	CHEVROLET TRUCKS	AVALANCHE 2WD	Crew Cab LS	38	38	36	35	32	31	30	28
			Crew Cab LT	38	38	36	35	32	30	29	27
			Crew Cab LTZ	35	35	33	32	30	28	27	25
		AVALANCHE 4WD	Crew Cab LS	39	39	37	36	33	31	30	28
			Crew Cab LT	38	38	36	35	32	31	30	28
			Crew Cab LTZ	35	35	34	33	31	29	28	26

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# New Vehicle Residual Values

Model Year	Make	Model	Description	12	24	27	30	36	39	42	48
2011	CHEVROLET TRUCKS	COLORADO 2WD	Reg Cab Work Truck	33	33	32	31	29	28	27	25
			Reg Cab 1LT	34	34	33	32	30	29	28	26
			Ext Cab Work Truck	35	35	33	32	30	29	28	26
			Ext Cab 1LT	37	37	35	34	32	31	30	28
			Ext Cab 2LT	35	35	33	32	30	29	28	26
			Ext Cab 3LT	34	34	32	31	29	28	27	26
			Crew Cab 1LT	41	41	39	38	35	34	33	32
			Crew Cab 2LT	39	39	37	36	33	32	31	30
			Crew Cab 3LT	40	40	38	37	34	33	32	30
			deduct w/o AutoTran	3	2	2	2	2	2	2	2
		COLORADO 4WD	Reg Cab Work Truck	34	34	32	31	29	28	27	25
			Reg Cab 1LT	34	34	32	31	29	28	27	26
			Ext Cab Work Truck	35	35	33	32	30	29	28	26
			Ext Cab 1LT	36	36	34	33	31	30	29	27
			Ext Cab 2LT	36	36	34	33	31	30	29	27
			Crew Cab 1LT	40	40	38	36	33	32	31	30
			Crew Cab 2LT	38	38	36	35	32	31	30	29
			deduct w/o AutoTran	3	2	2	2	2	2	2	2
		EQUINOX 2WD	4dr Wgn LS	51	51	48	46	41	39	37	34
			4dr Wgn 1LT	47	47	44	42	38	36	35	32
			4dr Wgn 2LT	46	46	43	41	37	35	34	31
			4dr Wgn LTZ	52	52	49	47	42	40	38	34
		EQUINOX AWD	4dr Wgn LS	52	52	49	47	42	40	38	34
			4dr Wgn 1LT	48	48	45	43	39	37	35	32
			4dr Wgn 2LT	49	49	46	44	40	38	36	33
			4dr Wgn LTZ	50	50	47	45	40	38	36	33
		EXPRESS CARGO VAN	3dr Van 1500	31	31	29	27	24	23	22	21
			3dr Van 2500 135wb	31	31	29	27	24	23	22	21
			3dr Van 2500 155wb	31	31	29	27	24	23	22	20
			3dr Van 3500 135wb	30	30	28	26	23	22	21	20
			3dr Van 3500 155wb	31	31	29	27	24	23	22	20
			deduct with Conversion	4	4	4	4	4	4	4	4
		EXPRESS CARGO VAN AWD	3dr Van 1500	30	30	28	26	23	22	21	20
			deduct with Conversion	4	4	4	4	4	4	4	4

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# New Vehicle Residual Values

Model Year	Make	Model	Description	12	24	27	30	36	39	42	48
2011	CHEVROLET TRUCKS	EXPRESS PASSENGER	3dr Van 1500 LS	26	26	24	23	21	20	19	18
			3dr Van 1500 LT	28	28	26	25	23	22	21	19
			3dr Van 2500 LS	28	28	26	25	23	22	21	19
			3dr Van 2500 LT	30	30	28	27	24	23	22	20
			3dr Van 3500 135wb 1LS	27	27	25	24	22	21	20	18
			3dr Van 3500 135wb LT	27	27	25	24	22	21	20	18
			3dr Van 3500 155wb 1LS	27	27	25	24	22	21	20	18
			3dr Van 3500 155wb LT	28	28	26	25	23	22	21	19
			3dr Van 3500 135wb 2LS	25	25	23	22	20	19	18	17
			3dr Van 3500 135wb 2LT	26	26	24	23	21	20	19	17
			3dr Van 3500 155wb 2LS	26	26	24	23	21	20	19	17
			3dr Van 3500 155wb 2LT	26	26	25	24	22	21	20	18
			deduct with Converter	4	4	4	4	4	4	4	4
		EXPRESS PASSENGER AWD	3dr Van 1500 LS	28	28	26	25	23	21	20	18
			3dr Van 1500 LT	29	29	27	26	23	22	21	19
			deduct with Converter	4	4	4	4	4	4	4	4
		HHR	4dr Wgn LS	35	35	33	32	29	28	27	25
			4dr Wgn Panel LS	34	34	32	31	29	28	27	25
			4dr Wgn 1LT	33	33	31	30	28	27	26	24
			4dr Wgn 2LT	34	34	32	31	29	28	27	25
			deduct w/o AutoTran	3	2	2	2	2	2	2	2
		SILVERADO 1500 2WD	Reg Cab Work Truck	34	34	32	31	28	27	26	25
			Reg Cab LT	35	35	33	32	29	28	27	25
			Ext Cab Work Truck	35	35	33	32	29	28	27	25
			Ext Cab LS	36	36	34	33	30	29	28	26
			Ext Cab LT	40	40	38	36	33	32	31	29
			Ext Cab LTZ	42	42	40	38	35	34	33	31
			Crew Cab Work Truck	39	39	37	36	33	32	31	29
			Crew Cab LS	41	41	39	37	34	33	32	30
			Crew Cab LT	43	43	41	39	36	34	33	31
			Crew Cab LTZ	42	42	40	38	35	33	32	30
		SILVERADO 1500 4WD	Reg Cab Work Truck	39	39	37	35	32	31	30	28
			Reg Cab LT	38	38	36	35	32	30	29	27
			Ext Cab Work Truck	39	39	37	36	33	31	30	28
			Ext Cab LS	40	40	38	36	33	32	31	29
			Ext Cab LT	43	43	41	39	36	34	33	31
			Ext Cab LTZ	45	45	43	41	38	36	35	33
			Crew Cab Work Truck	42	42	40	39	36	34	33	31
			Crew Cab LS	43	43	41	39	36	34	33	31
			Crew Cab LT	46	46	44	42	39	37	36	33
			Crew Cab LTZ	45	45	43	41	38	36	35	33

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# New Vehicle Residual Values

Model Year	Make	Model	Description	12	24	27	30	36	39	42	48
2011	CHEVROLET TRUCKS	SILVERADO 1500 HYBRID 2WD									
			Crew Cab 1HY	40	40	38	37	34	33	32	30
			Crew Cab 2HY	40	40	38	37	34	33	32	30
		SILVERADO 1500 HYBRID 4WD									
			Crew Cab 1HY	42	42	40	39	36	34	33	31
			Crew Cab 2HY	44	44	42	40	37	36	35	33
		SILVERADO 2500HD 2WD									
			Reg Cab Work Truck	40	40	38	36	33	32	31	29
			Reg Cab LT	38	38	36	35	32	31	30	28
			Ext Cab Work Truck	44	44	42	40	37	35	34	32
			Ext Cab LT	44	44	42	40	37	35	34	32
			Ext Cab LTZ	42	42	40	38	35	34	33	31
			Crew Cab Work Truck	47	47	45	43	40	38	37	34
			Crew Cab LT	44	44	42	40	36	35	34	32
			Crew Cab LTZ	44	44	42	40	37	35	34	32
		SILVERADO 2500HD 4WD									
			Reg Cab Work Truck	47	47	45	43	39	37	36	34
			Reg Cab LT	43	43	41	39	36	34	33	31
			Ext Cab Work Truck	50	50	48	46	42	40	39	36
			Ext Cab LT	46	46	44	42	38	36	35	33
			Ext Cab LTZ	44	44	42	40	37	35	34	32
			Crew Cab Work Truck	51	51	49	47	43	41	40	37
			Crew Cab LT	46	46	44	42	39	37	36	34
			Crew Cab LTZ	46	46	44	42	39	37	36	34
		SILVERADO 3500HD 2WD									
			Reg Cab SRW Work Truck	37	37	35	34	31	29	28	26
			Reg Cab DRW Work Truck	37	37	35	34	31	30	29	27
			Reg Cab SRW LT	40	40	38	36	33	32	31	29
			Reg Cab DRW LT	39	39	37	36	33	31	30	28
			Ext Cab SRW Work Truck	40	40	38	37	34	32	31	29
			Ext Cab DRW Work Truck	40	40	38	37	34	32	31	29
			Ext Cab SRW LT	42	42	40	38	35	34	33	31
			Ext Cab DRW LT	41	41	39	37	34	33	32	30
			Ext Cab SRW LTZ	42	42	40	38	35	34	33	31
			Ext Cab DRW LTZ	43	43	41	39	36	34	33	31
			Crew Cab SRW Work Truck	45	45	43	41	38	36	35	33
			Crew Cab DRW Work Truck	46	46	44	42	38	36	35	33
			Crew Cab SRW LT	47	47	45	43	39	37	36	34
			Crew Cab DRW LT	45	45	43	41	38	36	35	33
			Crew Cab SRW LTZ	46	46	44	42	39	37	36	34
			Crew Cab DRW LTZ	46	46	44	42	39	37	36	33

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# New Vehicle Residual Values

Model Year	Make	Model	Description	12	24	27	30	36	39	42	48
2011	CHEVROLET TRUCKS	SILVERADO 3500HD 4WD	Reg Cab SRW Work Truck	40	40	38	36	33	32	31	29
			Reg Cab DRW Work Truck	39	39	37	35	32	31	30	28
			Reg Cab SRW LT	45	45	43	41	38	36	35	32
			Reg Cab DRW LT	43	43	41	39	36	34	33	31
			Ext Cab SRW Work Truck	44	44	42	40	37	35	34	32
			Ext Cab DRW Work Truck	44	44	42	40	37	35	34	32
			Ext Cab SRW LT	46	46	44	42	39	37	36	33
			Ext Cab DRW LT	43	43	41	39	36	35	34	32
			Ext Cab SRW LTZ	45	45	43	41	38	36	35	33
			Ext Cab DRW LTZ	46	46	44	42	38	36	35	33
			Crew Cab SRW Work Truck	49	49	47	45	41	39	38	35
			Crew Cab DRW Work Truck	49	49	47	45	41	39	38	36
			Crew Cab SRW LT	50	50	48	46	42	40	39	36
			Crew Cab DRW LT	48	48	46	44	40	38	37	35
			Crew Cab SRW LTZ	48	48	46	44	40	38	37	35
			Crew Cab DRW LTZ	49	49	47	45	41	39	38	36
		SUBURBAN 2WD	4dr Wgn 1500 LS	40	40	38	36	33	32	31	29
			4dr Wgn 1500 LT	44	44	42	40	37	35	34	31
			4dr Wgn 1500 LTZ	40	40	38	37	34	32	31	29
			4dr Wgn 2500 LS	40	40	38	37	34	32	31	29
			4dr Wgn 2500 LT	43	43	41	39	36	34	33	31
			deduct with Conversion	4	4	4	4	4	4	4	4
		SUBURBAN 4WD	4dr Wgn 1500 LS	41	41	39	38	35	33	32	30
			4dr Wgn 1500 LT	44	44	42	40	37	35	34	32
			4dr Wgn 1500 LTZ	41	41	39	38	35	33	32	30
			4dr Wgn 2500 LS	42	42	40	38	35	33	32	30
			4dr Wgn 2500 LT	44	44	42	40	37	35	34	31
			deduct with Conversion	4	4	4	4	4	4	4	4
		TAHOE 2WD	4dr Wgn 1500 LS	41	41	39	38	35	33	32	29
			4dr Wgn 1500 LT	41	41	39	37	34	32	31	29
			4dr Wgn 1500 LTZ	44	44	42	40	37	35	34	31
			deduct with Conversion	4	4	4	4	4	4	4	4
		TAHOE 4WD	4dr Wgn 1500 LS	41	41	39	37	34	32	31	29
			4dr Wgn 1500 LT	43	43	41	39	36	34	33	31
			4dr Wgn 1500 LTZ	43	43	41	39	36	34	33	31
			deduct with Conversion	4	4	4	4	4	4	4	4
		TAHOE HYBRID 2WD	4dr Wgn	42	42	40	38	35	33	32	30
			deduct with Conversion	4	4	4	4	4	4	4	4
		TAHOE HYBRID 4WD	4dr Wgn	43	43	41	39	36	34	33	31
			deduct with Conversion	4	4	4	4	4	4	4	4

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New Vehicle Residual Values											
Model Year	Make	Model	Description	12	24	27	30	36	39	42	48
2011	CHEVROLET TRUCKS	TRAVERSE 2WD	4dr Wgn LS	41	41	39	37	34	32	31	29
			4dr Wgn 1LT	41	41	39	37	33	31	30	28
			4dr Wgn 2LT	39	39	37	35	32	30	29	27
			4dr Wgn LTZ	41	41	39	37	34	32	31	29
		TRAVERSE AWD	4dr Wgn LS	47	47	44	42	38	36	35	33
			4dr Wgn 1LT	47	47	44	42	38	36	35	32
			4dr Wgn 2LT	45	45	43	41	37	35	34	31
			4dr Wgn LTZ	47	47	45	43	39	37	36	33
		GMC TRUCKS	ACADIA 2WD	4dr Wgn SL	42	42	40	38	35	33	29
				4dr Wgn SLE	42	42	40	38	35	33	29
				4dr Wgn SLT1	45	45	43	41	37	35	34
				4dr Wgn SLT2	44	44	42	40	37	35	34
			ACADIA AWD	4dr Wgn Denali	44	44	42	40	37	35	34
				4dr Wgn SL	46	46	44	42	39	37	35
				4dr Wgn SLE	46	46	44	42	38	36	35
				4dr Wgn SLT1	48	48	46	44	40	38	36
				4dr Wgn SLT2	46	46	44	42	38	36	35
			CANYON 2WD	4dr Wgn Denali	47	47	45	43	39	37	36
				Reg Cab Work Truck	33	33	31	30	28	27	24
				Reg Cab SLE1	33	33	31	30	28	27	24
				Ext Cab Work Truck	34	34	32	31	29	28	25
				Ext Cab SLE1	35	35	33	32	30	29	26
				Ext Cab SLT	33	33	31	30	28	27	24
				Crew Cab SLE1	37	37	35	34	32	31	30
				Crew Cab SLT	35	35	33	32	30	29	28
		CANYON 4WD	deduct w/o AutoTrar	3	2	2	2	2	2	2	2
			Reg Cab Work Truck	40	40	38	36	33	32	31	29
			Reg Cab SLE1	40	40	38	36	33	32	31	29
			Ext Cab Work Truck	41	41	39	37	34	33	32	31
			Ext Cab SLE1	41	41	39	37	33	32	31	30
			Ext Cab SLT	40	40	38	36	33	32	31	29
			Crew Cab SLE1	44	44	42	40	37	35	34	32
			Crew Cab SLT	41	41	39	37	33	32	31	30
			deduct w/o AutoTrar	3	2	2	2	2	2	2	2
		SAVANA CARGO VAN	3dr Van 1500	33	33	31	30	28	26	25	23
			3dr Van 2500 135wb	34	34	32	31	28	27	26	24
			3dr Van 2500 155wb	34	34	32	31	28	26	25	23
			3dr Van 3500 135wb	34	34	32	31	28	26	25	23
			3dr Van 3500 155wb	34	34	32	31	28	26	25	23
			deduct with Conversior	4	4	4	4	4	4	4	4

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# New Vehicle Residual Values

Model Year	Make	Model	Description	12	24	27	30	36	39	42	48
2011	GMC TRUCKS	SAVANA CARGO VAN AWC									
			3dr Van 1500	33	33	31	30	27	26	25	23
			deduct with Conversion	4	4	4	4	4	4	4	4
		SAVANA PASSENGER									
			3dr Van 1500 LS	30	30	28	27	24	23	22	21
			3dr Van 1500 LT	32	32	30	29	26	25	24	23
			3dr Van 2500 LS	32	32	30	29	26	25	24	22
			3dr Van 2500 LT	34	34	32	31	28	26	25	23
			3dr Van 3500 135wb 1LS	32	32	30	28	25	24	23	22
			3dr Van 3500 135wb 1LT	32	32	30	29	26	25	24	23
			3dr Van 3500 135wb 2LS	28	28	26	25	23	22	21	20
			3dr Van 3500 135wb 2LT	29	29	27	26	23	22	21	20
			3dr Van 3500 155wb 1LS	32	32	30	29	26	25	24	22
			3dr Van 3500 155wb 1LT	32	32	30	29	26	25	24	23
			3dr Van 3500 155wb 2LS	30	30	28	27	24	23	22	21
			3dr Van 3500 155wb 2LT	31	31	29	27	24	23	22	21
			deduct with Conversion	4	4	4	4	4	4	4	4
		SAVANA PASSENGER AWD									
			3dr Van 1500 LS	31	31	29	27	24	23	22	21
			3dr Van 1500 LT	31	31	29	28	25	24	23	22
			deduct with Conversion	4	4	4	4	4	4	4	4
		SIERRA 1500 2WD									
			Reg Cab Work Truck	32	32	30	29	27	26	25	23
			Reg Cab SLE	34	34	32	31	29	28	27	25
			Ext Cab Work Truck	35	35	33	32	29	28	27	25
			Ext Cab SL	37	37	35	34	31	29	28	26
			Ext Cab SLE	42	42	40	38	35	33	32	30
			Ext Cab SLT	34	34	32	31	29	28	27	25
			Crew Cab Work Truck	35	35	33	32	29	28	27	25
			Crew Cab SL	36	36	34	33	30	29	28	26
			Crew Cab SLE	43	43	41	39	36	34	33	31
			Crew Cab SLT	42	42	40	38	35	33	32	30
		SIERRA 1500 4WD									
			Reg Cab Work Truck	38	38	36	34	31	30	29	27
			Reg Cab SLE	38	38	36	35	32	30	29	27
			Ext Cab Work Truck	39	39	37	36	33	31	30	28
			Ext Cab SL	41	41	39	37	34	32	31	29
			Ext Cab SLE	42	42	40	38	35	33	32	30
			Ext Cab SLT	39	39	37	36	33	32	31	29
			Crew Cab Work Truck	39	39	37	36	33	31	30	28
			Crew Cab SL	41	41	39	37	34	32	31	29
			Crew Cab SLE	45	45	43	41	37	35	34	32
			Crew Cab SLT	44	44	42	40	37	35	34	32
		SIERRA 1500 DENALI 2WD									
			Crew Cab	47	47	45	43	39	37	36	34
		SIERRA 1500 DENALI 4WD									
			Crew Cab	56	56	53	51	47	45	44	41



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# New Vehicle Residual Values

Model Year	Make	Model	Description	12	24	27	30	36	39	42	48
2011	GMC TRUCKS	SIERRA 1500 HYBRID 2WD									
			Crew Cab 3HA	43	43	41	39	36	34	33	31
			Crew Cab 3HB	41	41	39	37	34	33	32	30
		SIERRA 1500 HYBRID 4WD									
			Crew Cab 3HA	46	46	44	42	38	36	35	33
			Crew Cab 3HB	44	44	42	40	37	35	34	32
		SIERRA 2500HD 2WD									
			Reg Cab Work Truck	34	34	32	31	28	27	26	24
			Reg Cab SLE	35	35	33	32	29	28	27	25
			Ext Cab Work Truck	35	35	33	32	29	28	27	25
			Ext Cab SLE	49	49	47	45	41	39	38	35
			Ext Cab SLT	37	37	35	34	31	30	29	27
			Crew Cab Work Truck	48	48	46	44	40	38	37	34
			Crew Cab SLE	50	50	48	46	42	40	39	36
			Crew Cab SLT	50	50	47	45	41	39	38	36
		SIERRA 2500HD 4WD									
			Reg Cab Work Truck	39	39	37	35	32	31	30	28
			Reg Cab SLE	39	39	37	36	33	31	30	28
			Ext Cab Work Truck	40	40	38	37	34	32	31	29
			Ext Cab SLE	42	42	40	38	35	33	32	30
			Ext Cab SLT	41	41	39	37	34	33	32	30
			Crew Cab Work Truck	51	51	48	46	42	40	39	36
			Crew Cab SLE	50	50	48	46	42	40	39	36
			Crew Cab SLT	50	50	48	46	42	40	39	36
		SIERRA 2500HD DENALI 2WD									
			Crew Cab	50	50	48	46	42	40	39	37
		SIERRA 2500HD DENALI 4WD									
			Crew Cab	48	48	46	44	41	39	38	35
		SIERRA 3500HD 2WD									
			Reg Cab SRW Work Truck	35	35	33	32	30	28	27	25
			Reg Cab DRW Work Truck	35	35	33	32	29	28	27	25
			Reg Cab SRW SLE	36	36	34	33	30	29	28	26
			Reg Cab DRW SLE	34	34	32	31	29	28	27	25
			Ext Cab SRW Work Truck	37	37	35	34	31	30	29	27
			Ext Cab DRW Work Truck	38	38	36	35	32	30	29	27
			Ext Cab SRW SLE	38	38	36	35	32	30	29	27
			Ext Cab DRW SLE	37	37	35	34	31	30	29	27
			Ext Cab SRW SLT	40	40	38	36	33	31	30	28
			Ext Cab DRW SLT	40	40	38	37	34	32	31	29
			Crew Cab SRW Work Truck	50	50	47	45	41	39	38	36
			Crew Cab DRW Work Truck	50	50	48	46	42	40	39	36
			Crew Cab SRW SLE	52	52	49	47	43	41	40	37
			Crew Cab DRW SLE	50	50	48	46	42	40	39	36
			Crew Cab SRW SLT	48	48	46	44	40	38	37	35
			Crew Cab DRW SLT	49	49	47	45	41	39	38	35

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# New Vehicle Residual Values

Model Year	Make	Model	Description	12	24	27	30	36	39	42	48
2011	GMC TRUCKS	SIERRA 3500HD 4WD	Reg Cab SRW Work Truck	40	40	38	36	33	31	30	28
			Reg Cab DRW Work Truck	40	40	38	36	33	31	30	28
			Reg Cab SRW SLE	44	44	42	40	36	34	33	31
			Reg Cab DRW SLE	43	43	41	39	35	34	33	31
			Ext Cab SRW Work Truck	40	40	38	36	33	31	30	28
			Ext Cab DRW Work Truck	41	41	39	37	34	32	31	29
			Ext Cab SRW SLE	43	43	41	39	36	34	33	31
			Ext Cab DRW SLE	40	40	38	36	33	32	31	29
			Ext Cab SRW SLT	42	42	40	38	35	33	32	30
			Ext Cab DRW SLT	43	43	41	39	35	34	33	31
			Crew Cab SRW Work Truck	51	51	49	47	43	41	40	37
			Crew Cab DRW Work Truck	52	52	49	47	43	41	40	37
			Crew Cab SRW SLE	51	51	49	47	43	41	40	37
			Crew Cab DRW SLE	51	51	49	47	43	41	40	37
			Crew Cab SRW SLT	50	50	47	45	41	39	38	36
			Crew Cab DRW SLT	51	51	48	46	42	40	39	36
		SIERRA 3500HD DENALI 2WD									
			Crew Cab SRW	50	50	48	46	42	40	39	36
		SIERRA 3500HD DENALI 4WD									
			Crew Cab DRW	49	49	47	45	41	39	38	36
		TERRAIN 2WD	Crew Cab SRW	51	51	49	47	43	41	40	37
			Crew Cab DRW	51	51	48	46	42	40	39	37
			4dr Wgn SLE1	49	49	46	44	40	38	36	32
			4dr Wgn SLE2	48	48	45	43	39	37	35	32
		TERRAIN AWD	4dr Wgn SLT1	47	47	44	42	38	36	34	31
			4dr Wgn SLT2	47	47	44	42	37	35	34	31
			4dr Wgn SLE1	51	51	48	45	40	38	36	33
			4dr Wgn SLE2	49	49	46	44	39	37	35	32
		YUKON 2WD	4dr Wgn SLT1	48	48	45	43	38	36	34	31
			4dr Wgn SLT2	46	46	43	41	37	35	33	30
			4dr Wgn SLE	40	40	38	36	33	31	30	28
			4dr Wgn SLT	38	38	36	34	31	29	28	26
		YUKON 4WD	4dr Wgn Denali	43	43	41	39	36	34	33	30
			deduct with Convector	4	4	4	4	4	4	4	4
			4dr Wgn SLE	40	40	38	36	33	31	30	28
			4dr Wgn SLT	40	40	38	36	33	31	30	28
		YUKON HYBRID 2WD	4dr Wgn Denali	44	44	42	40	36	34	33	31
			deduct with Convector	4	4	4	4	4	4	4	4
			4dr Wgn	42	42	40	38	35	33	32	30
			4dr Wgn Denali	45	45	43	41	38	36	35	32
		YUKON HYBRID 4WD	deduct with Convector	4	4	4	4	4	4	4	4
			4dr Wgn	44	44	42	40	36	34	33	31
			4dr Wgn Denali	46	46	44	42	38	36	35	32
			deduct with Convector	4	4	4	4	4	4	4	4
		YUKON XL 2WD	4dr Wgn 1500 SLE	36	36	34	33	30	29	28	26
			4dr Wgn 1500 SLT	35	35	33	32	29	28	27	25
			4dr Wgn 2500 SLE	38	38	36	35	32	30	29	27
			4dr Wgn 2500 SLT	38	38	36	35	32	30	29	27
		YUKON XL 4WD	4dr Wgn Denali	40	40	38	37	34	32	31	29
			deduct with Convector	4	4	4	4	4	4	4	4
			4dr Wgn 1500 SLE	39	39	37	36	33	31	30	28
			4dr Wgn 1500 SLT	38	38	36	35	32	30	29	27
			4dr Wgn 2500 SLE	41	41	39	37	34	32	31	29
			4dr Wgn 2500 SLT	40	40	38	37	34	32	31	28
			4dr Wgn Denali	42	42	40	38	35	33	32	30
			deduct with Convector	4	4	4	4	4	4	4	4

New Vehicle Residual Values												
Model Year	Make	Model	Description	12	24	27	30	36	39	42	48	
2013	DODGE	DART										
			4dr Sdn SE (&25A)	68	68	64	61	55	52	50	46	
			4dr Sdn SXT (&25B)	66	66	62	59	53	51	49	45	
			4dr Sdn Rallye (&25T)	63	63	60	57	51	49	47	43	
			4dr Sdn Limited (&25L)	65	65	61	58	52	50	48	44	
			deduct w/o AutoTran	3	2	2	2	2	2	2	2	
			deduct w/o AirCond	3	3	3	3	3	3	3	2	

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# New Vehicle Residual Values

Model Year	Make	Model	Description	12	24	27	30	36	39	42	48
2012	CHRYSLER	200	4dr Sdn LX	51	51	48	46	42	40	38	34
			4dr Sdn Touring	49	49	46	44	40	38	36	33
			4dr Sdn Limited	52	52	49	47	42	40	38	35
			4dr Sdn S	53	53	50	48	43	41	39	35
		200 CONVERTIBLE	2dr Conv Touring	47	47	45	43	39	37	35	32
			2dr Conv Limited	46	46	44	42	39	37	35	32
			2dr Conv S	47	47	45	43	39	37	35	32
		300 SERIES	4dr Sdn	58	58	55	52	47	45	43	40
			4dr Sdn 300 Limited	54	54	51	49	44	42	41	38
			4dr Sdn 300 Limited AWD	55	55	52	50	45	43	41	38
			4dr Sdn 300C	52	52	49	47	42	40	39	36
			4dr Sdn 300C AWD	52	52	49	47	43	41	39	36
			4dr Sdn 300C Luxury	50	50	47	45	41	39	38	35
			4dr Sdn 300C Luxury AWD	51	51	48	46	42	40	38	35
			4dr Sdn 300S V6	55	55	52	50	45	43	41	38
			4dr Sdn 300S V6 AWD	55	55	52	50	45	43	41	38
			4dr Sdn 300S V8	54	54	51	49	44	42	41	38
			4dr Sdn 300S V8 AWD	54	54	51	49	44	42	41	38
			4dr Sdn SRT8	52	52	49	47	43	41	39	36
		TOWN & COUNTRY	4dr Wgn Touring	57	57	54	52	48	46	43	39
			4dr Wgn Touring L	53	53	50	48	44	42	40	36
			4dr Wgn Limited	48	48	46	44	40	38	36	33

# New Vehicle Residual Values

Model Year	Make	Model	Description	12	24	27	30	36	39	42	48
2012	DODGE										
		AVENGER									
			4dr Sdn SE	48	48	46	44	40	38	35	31
			4dr Sdn SXT	47	47	45	43	39	37	35	31
			4dr Sdn SXT Plus	47	47	45	43	39	37	35	31
			4dr Sdn R/T	50	50	48	46	42	40	37	32
		CALIBER									
			5dr HB SE	46	46	44	43	40	38	36	33
			5dr HB SXT	46	46	44	43	40	38	36	33
			5dr HB SXT Plus	45	45	43	42	39	37	35	32
			deduct w/o AutoTran (ex SE)	3	2	2	2	2	2	2	2
		CHALLENGER									
			2dr Cpe SXT	66	66	62	59	52	50	47	43
			2dr Cpe R/T	66	66	62	59	52	50	47	43
			2dr Cpe SRT8	59	59	56	53	47	45	43	39
			deduct w/o AutoTran	3	2	2	2	2	2	2	2
		CHARGER									
			4dr Sdn SE	58	58	55	53	48	46	43	39
			4dr Sdn SXT	53	53	50	48	44	42	40	36
			4dr Sdn SXT AWD	56	56	53	51	47	45	43	39
			4dr Sdn RT	60	60	57	55	50	48	45	41
			4dr Sdn RT AWD	61	61	58	56	51	49	46	42
			4dr Sdn SRT8	53	53	50	48	44	42	40	36
			4dr Sdn SRT8 Super Bee	53	53	50	48	44	42	40	36
		GRAND CARAVAN									
			4dr Wgn AVP (&2DD)	58	58	55	53	48	46	43	38
			4dr Wgn SE (&2DE)	57	57	54	52	47	45	42	37
			4dr Wgn SXT	50	50	47	45	41	39	37	33
			4dr Wgn Crew	50	50	47	45	41	39	37	33
			4dr Wgn R/T	52	52	50	48	44	42	39	35

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# New Vehicle Residual Values

Model Year	Make	Model	Description	12	24	27	30	36	39	42	48
2012	DODGE TRUCKS	DURANGO 2WD	4dr Wgn SXT	56	56	53	50	45	43	41	38
			4dr Wgn Crew	52	52	49	47	42	40	38	35
			4dr Wgn R/T	55	55	52	49	44	42	40	37
			4dr Wgn Citadel	51	51	48	46	41	40	38	35
		DURANGO 4WD	4dr Wgn SXT	58	58	55	52	47	45	43	39
			4dr Wgn Crew	53	53	50	48	43	41	39	36
			4dr Wgn R/T	56	56	53	50	45	43	41	38
			4dr Wgn Citadel	52	52	49	47	42	40	38	35
		JOURNEY 2WD	4dr Wgn AVP (&2DD)	56	56	53	50	44	42	40	36
			4dr Wgn SE (&2DF)	51	51	48	46	41	39	36	32
			4dr Wgn SXT	54	54	51	48	43	41	38	34
			4dr Wgn Crew	53	53	50	47	42	40	38	34
		JOURNEY AWD	4dr Wgn R/T	52	52	49	46	41	39	37	33
			4dr Wgn SXT	55	55	52	49	44	42	39	35
			4dr Wgn Crew	54	54	51	48	43	41	38	34
			4dr Wgn R/T	53	53	50	48	43	41	38	34
	FIAT	500	2dr Cpe Pop	58	58	54	51	45	43	40	35
			2dr Cpe Sport	56	56	52	49	43	41	39	35
			2dr Cpe Lounge	54	54	51	48	42	40	37	33
			2dr Cpe Abarth	55	55	52	49	44	42	40	37
			2dr Conv Pop	55	55	51	48	42	40	38	34
			2dr Conv Lounge	51	51	48	45	40	38	36	32
JEEP			deduct w/o AutoTran	3	2	2	2	2	2	2	2
			COMPASS 2WD								
			4dr Wgn Sport	51	51	48	46	41	39	37	34
			4dr Wgn Latitude	49	49	46	44	39	38	36	33
			4dr Wgn Limited	53	53	50	47	42	41	39	36
			deduct w/o AutoTran	3	2	2	2	2	2	2	2
			COMPASS 4WD								
			4dr Wgn Sport	54	54	51	49	44	42	40	37
			4dr Wgn Latitude	52	52	49	47	42	40	38	35
			4dr Wgn Limited	53	53	50	48	43	41	39	36
			deduct w/o AutoTran	3	2	2	2	2	2	2	2

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# New Vehicle Residual Values

Model Year	Make	Model	Description	12	24	27	30	36	39	42	48
2012	JEEP	GRAND CHEROKEE 2WD									
			4dr Wgn Laredo	55	55	52	50	45	43	41	37
			4dr Wgn Limited	53	53	50	48	43	41	39	36
			4dr Wgn Overland (&2TP)	50	50	47	45	41	39	37	34
			4dr Wgn Overland Summit (&2TR)	47	47	44	42	38	37	35	32
		GRAND CHEROKEE 4WD									
			4dr Wgn Laredo	58	58	55	52	47	45	42	38
			4dr Wgn Limited	55	55	52	50	45	43	41	37
			4dr Wgn Overland (&2TP)	52	52	49	47	42	40	38	35
			4dr Wgn Overland Summit (&2TR)	49	49	46	44	39	38	36	33
			4dr SRT8	45	45	42	40	36	34	33	30
		LIBERTY 2WD									
			4dr Wgn Sport (&2TB)	46	46	43	41	37	36	34	31
			4dr Wgn Latitude (&2TL)	50	50	47	45	40	38	36	33
			4dr Wgn Limited	48	48	45	43	38	37	35	32
			4dr Wgn Limited Jet	49	49	46	44	39	38	36	33
		LIBERTY 4WD									
			4dr Wgn Sport (&2TB)	46	46	43	41	37	36	34	31
			4dr Wgn Latitude (&2TL)	49	49	46	44	40	38	36	33
			4dr Wgn Limited	48	48	45	43	38	37	35	32
			4dr Wgn Limited Jet	48	48	45	43	38	37	35	32
		PATRIOT 2WD									
			4dr Wgn Sport	51	51	48	46	41	39	37	34
			4dr Wgn Latitude	51	51	48	46	41	39	37	34
			4dr Wgn Limited	52	52	49	47	42	40	38	35
			deduct w/o AutoTran	3	2	2	2	2	2	2	2
			deduct w/o AirCond	3	3	3	3	3	3	3	2
		PATRIOT 4WD									
			4dr Wgn Sport	54	54	51	49	44	42	40	37
			4dr Wgn Latitude	53	53	50	48	43	41	39	36
			4dr Wgn Limited	52	52	49	47	42	40	38	35
			deduct w/o AutoTran	3	2	2	2	2	2	2	2
			deduct w/o AirCond	3	3	3	3	3	3	3	2
		WRANGLER 4WD									
			2dr Conv Sport	69	69	66	63	57	55	53	49
			2dr Conv Sahara	68	68	65	62	56	54	52	49
			2dr Conv Rubicon	65	65	62	59	53	51	49	46
			4dr Conv Unlimited Sport	66	66	63	60	55	53	51	48
			4dr Conv Unlimited Sahara	62	62	59	57	52	50	48	45
			4dr Conv Unlimited Rubicon	62	62	59	57	52	50	48	45
			deduct w/o AutoTran	3	2	2	2	2	2	2	2
			deduct w/o AirCond	3	3	3	3	3	3	3	2

New Vehicle Residual Values											
Model Year	Make	Model	Description	12	24	27	30	36	39	42	48
2012	RAM TRUCKS	CARGO VAN									
		RAM 1500 2WD	3dr Van	44	44	42	41	38	36	34	31
			Reg Cab ST (&2TA)	44	44	42	40	36	34	33	30
			Reg Cab Tradesman (&2TB)	49	49	46	44	40	38	37	34
			Reg Cab Tradesman HD (&2TA)	51	51	48	46	41	39	37	34
			Reg Cab Express (&2TC)	50	50	47	45	41	39	37	34
			Reg Cab SLT (&2TG)	45	45	42	40	36	34	33	30
			Reg Cab Outdoorsman (&2TT)	45	45	42	40	36	34	33	30
			Reg Cab Sport	45	45	42	40	36	34	33	30
			Quad Cab ST (&2TA)	52	52	49	47	43	41	39	36
			Quad Cab Tradesman (&2TB)	54	54	51	49	44	42	40	37
			Quad Cab Express (&2TC)	55	55	52	50	45	43	41	38
			Quad Cab SLT (&2TG)	51	51	48	46	41	39	38	35
			Quad Cab Lone Star (&2TY)	51	51	48	46	41	39	38	35
			Quad Cab Big Horn (&2TZ)	51	51	48	46	41	39	38	35
			Quad Cab Outdoorsman (&2TT)	56	56	53	50	45	43	41	38
			Quad Cab Sport	48	48	45	43	39	37	36	33
			Quad Cab Laramie	51	51	48	46	41	39	37	34
			Crew Cab ST (&2TA)	56	56	53	50	45	43	41	38
			Crew Cab Tradesman (&2TB)	57	57	54	52	47	45	43	39
			Crew Cab SLT (&2TG)	54	54	51	49	44	42	40	37
			Crew Cab Lone Star (&2TY)	55	55	52	50	45	43	41	37
			Crew Cab Big Horn (&2TZ)	55	55	52	50	45	43	41	37
			Crew Cab Outdoorsman (&2TT)	58	58	55	52	47	45	43	40
			Crew Cab Sport	52	52	49	47	42	40	38	35
			Crew Cab Laramie	54	54	51	49	44	42	40	37
			Crew Cab Laramie Longhorn	53	53	50	48	43	41	39	36
		RAM 1500 4WD	Crew Cab Express (&2TC)	59	59	56	53	48	46	44	40
			Reg Cab ST (&2TA)	50	50	47	45	41	39	37	34
			Reg Cab Tradesman (&2TB)	53	53	50	48	43	41	39	36
			Reg Cab Express (&2TC)	53	53	50	48	43	41	39	36
			Reg Cab SLT (&2TG)	48	48	45	43	39	37	36	33
			Reg Cab Outdoorsman (&2TT)	47	47	44	42	38	36	35	32
			Reg Cab Sport	47	47	45	43	39	37	35	32
			Quad Cab ST (&2TA)	55	55	52	50	45	43	41	38
			Quad Cab Tradesman (&2TB)	56	56	53	50	45	43	41	38
			Quad Cab Express (&2TC)	58	58	55	52	47	45	43	39
			Quad Cab SLT (&2TG)	53	53	50	48	43	41	39	36
			Quad Cab Lone Star (&2TY)	53	53	50	48	43	41	39	36
			Quad Cab Big Horn (&2TZ)	53	53	50	48	43	41	39	36
			Quad Cab Outdoorsman (&2TT)	57	57	54	52	47	45	43	39
			Quad Cab Sport	50	50	47	45	41	39	37	34
			Quad Cab Laramie	53	53	50	48	43	41	39	36
			Crew Cab ST (&2TA)	60	60	57	54	49	47	45	41
			Crew Cab Tradesman (&2TB)	61	61	58	55	50	48	46	42
			Crew Cab SLT (&2TG)	58	58	55	52	47	45	43	39
			Crew Cab Lone Star (&2TY)	59	59	56	53	47	45	43	40
			Crew Cab Big Horn (&2TZ)	59	59	56	53	47	45	43	40
			Crew Cab Outdoorsman (&2TT)	61	61	58	55	50	48	46	42
			Crew Cab Sport	55	55	52	50	45	43	41	37
			Crew Cab Laramie	57	57	54	52	47	45	43	39
			Crew Cab Laramie Longhorn	56	56	53	51	46	44	42	38
			Crew Cab Express (&2TC)	63	63	60	57	51	49	47	43



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# New Vehicle Residual Values

Model Year	Make	Model	Description	12	24	27	30	36	39	42	48
2012	RAM TRUCKS	RAM 2500 2WD	Reg Cab ST	45	45	43	41	38	36	35	32
			Reg Cab SLT (&2TG)	42	42	40	39	36	34	33	30
			Reg Cab Outdoorsman (&2TT)	43	43	41	39	36	34	33	30
			Crew Cab ST	51	51	49	47	44	42	40	36
			Crew Cab SLT (&2TG)	46	46	44	42	39	37	36	33
			Crew Cab Lone Star (&2TY)	45	45	43	41	38	36	35	32
			Crew Cab Big Horn (&2TZ)	45	45	43	41	38	36	35	32
			Crew Cab Outdoorsman (&2TT)	46	46	44	42	39	37	36	33
			Crew Cab Laramie	47	47	45	43	40	38	37	34
			Crew Cab Laramie Longhorn	45	45	43	41	38	36	35	32
			Mega Cab SLT (&2TG)	49	49	47	45	42	40	38	35
			Mega Cab Lone Star (&2TY)	48	48	46	45	42	40	38	35
			Mega Cab Big Horn (&2TZ)	48	48	46	45	42	40	38	35
			Mega Cab Outdoorsman (&2TT)	49	49	47	46	43	41	39	36
			Mega Cab Laramie	50	50	48	46	43	41	39	36
			Mega Cab Laramie Longhorn	48	48	46	44	41	39	38	35
		RAM 2500 4WD	deduct w/o AutoTran	3	2	2	2	2	2	2	2
			Reg Cab ST	49	49	47	45	42	40	38	35
			Reg Cab SLT (&2TG)	47	47	45	43	40	38	36	33
			Reg Cab Outdoorsman (&2TT)	47	47	45	43	40	38	37	34
			Crew Cab ST	54	54	52	50	47	45	43	39
			Crew Cab ST (&2TA)	54	54	52	50	47	45	43	39
			Crew Cab SLT (&2TG)	48	48	46	44	41	39	38	35
			Crew Cab Lone Star (&2TY)	48	48	46	44	41	39	37	34
			Crew Cab Big Horn (&2TZ)	48	48	46	44	41	39	37	34
			Crew Cab Outdoorsman (&2TT)	48	48	46	45	42	40	38	35
			Crew Cab Laramie	50	50	48	46	43	41	39	36
			Crew Cab Laramie (&2TH)	50	50	48	46	43	41	39	36
			Crew Cab Laramie Longhorn	48	48	46	44	41	39	37	34
			Crew Cab Power Wagon	47	47	45	43	40	38	37	34
			Mega Cab SLT (&2TG)	51	51	49	47	44	42	40	37
			Mega Cab Lone Star (&2TY)	50	50	48	46	43	41	39	36
			Mega Cab Big Horn (&2TZ)	50	50	48	46	43	41	39	36
			Mega Cab Outdoorsman (&2TT)	51	51	49	47	44	42	40	37
			Mega Cab Laramie	53	53	51	49	45	43	41	38
			Mega Cab Laramie Longhorn	50	50	48	46	43	41	39	36
			deduct w/o AutoTran	3	2	2	2	2	2	2	2
			deduct w/o AutoTran (&2TB)	3	2	2	2	2	2	2	2
			deduct w/o AutoTran (&2TJ)	3	2	2	2	2	2	2	2

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New Vehicle Residual Values												
Model Year	Make	Model	Description	12	24	27	30	36	39	42	48	
2012	RAM TRUCKS	RAM 3500 2WD										
			Reg Cab ST	48	48	46	44	40	38	37	34	
			Reg Cab ST (&2TA)	48	48	46	44	40	38	37	34	
			Reg Cab SLT	46	46	44	42	39	37	36	33	
			Reg Cab SLT (&2TG)	46	46	44	42	39	37	36	33	
			Crew Cab ST	51	51	49	47	44	42	40	37	
			Crew Cab ST (&2TA)	51	51	49	47	44	42	40	37	
			Crew Cab SLT (&2TG)	48	48	46	44	41	39	37	34	
			Crew Cab Lone Star (&2TY)	47	47	45	43	39	37	36	33	
			Crew Cab Big Horn (&2TZ)	47	47	45	43	39	37	36	33	
			Crew Cab Outdoorsman (&2TT)	49	49	47	45	42	40	38	35	
			Crew Cab Laramie	49	49	47	45	42	40	38	35	
			Crew Cab Laramie (&2TH)	49	49	47	45	42	40	38	35	
			Crew Cab Laramie Longhorn	47	47	45	43	40	38	37	34	
			Mega Cab SLT (&2TG)	52	52	50	48	44	42	40	37	
			Mega Cab Lone Star (&2TY)	50	50	48	46	43	41	39	36	
			Mega Cab Big Horn (&2TZ)	50	50	48	46	43	41	39	36	
			Mega Cab Outdoorsman (&2TT)	52	52	50	48	45	43	41	38	
			Mega Cab Laramie	53	53	51	49	46	44	42	38	
			Mega Cab Laramie Longhorn	50	50	48	46	43	41	39	36	
		RAM 3500 4WD	deduct w/o AutoTran	3	2	2	2	2	2	2	2	
			Reg Cab ST	50	50	48	46	43	41	39	36	
			Reg Cab ST (&2TA)	50	50	48	46	43	41	39	36	
			Reg Cab SLT	49	49	47	45	42	40	38	35	
			Reg Cab SLT (&2TG)	49	49	47	45	42	40	38	35	
			Crew Cab ST	54	54	52	50	46	44	42	39	
			Crew Cab ST (&2TA)	54	54	52	50	46	44	42	39	
			Crew Cab SLT (&2TG)	50	50	48	46	43	41	39	36	
			Crew Cab Lone Star (&2TY)	49	49	47	45	42	40	38	35	
			Crew Cab Big Horn (&2TZ)	49	49	47	45	42	40	38	35	
			Crew Cab Outdoorsman (&2TT)	52	52	50	48	45	43	41	37	
			Crew Cab Laramie	52	52	50	48	45	43	41	37	
			Crew Cab Laramie (&2TH)	52	52	50	48	45	43	41	37	
			Crew Cab Laramie Longhorn	49	49	47	45	42	40	39	36	
			Mega Cab SLT (&2TG)	55	55	53	51	47	45	43	39	
			Mega Cab Lone Star (&2TY)	52	52	50	48	45	43	41	38	
			Mega Cab Big Horn (&2TZ)	53	53	51	49	45	43	41	38	
			Mega Cab Outdoorsman (&2TT)	56	56	54	52	48	46	44	40	
			Mega Cab Laramie	56	56	54	52	48	46	44	40	
			Mega Cab Laramie Longhorn	53	53	51	49	45	43	41	38	
			deduct w/o AutoTran (ex Mega Lonestar)	3	2	2	2	2	2	2	2	

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# New Vehicle Residual Values

Model Year	Make	Model	Description	12	24	27	30	36	39	42	48
2011	CHRYSLER	200	4dr Sdn LX	38	38	37	36	34	32	31	28
			4dr Sdn Touring	37	37	36	35	33	31	30	28
			4dr Sdn Limitec	39	39	37	36	34	32	31	29
			4dr Sdn S	40	40	38	37	35	33	32	29
		200 CONVERTIBLE	2dr Conv Touring	38	38	36	35	32	30	29	27
			2dr Conv Limitec	38	38	36	35	32	30	29	27
			2dr Conv S	39	39	37	35	32	30	29	27
		300 SERIES	4dr Sdn 300 Touring	43	43	41	40	37	35	34	31
			4dr Sdn 300 Limitec	39	39	37	36	33	31	30	28
			4dr Sdn 300C	41	41	39	38	35	33	32	30
			4dr Sdn 300C AWD	41	41	39	38	35	33	32	30
		TOWN & COUNTRY	4dr Wgn Touring	46	46	43	41	36	34	32	29
			4dr Wgn Touring L	44	44	41	39	35	33	31	28
			4dr Wgn Limitec	46	46	43	41	36	34	32	29
	DODGE	AVENGER	4dr Sdn Express	38	38	36	35	33	31	30	27
			4dr Sdn Mainstreet (&2DU)	36	36	35	34	32	30	29	26
			4dr Sdn Heat (&2DW)	38	38	36	35	33	31	30	27
			4dr Sdn Lux	35	35	34	33	31	29	28	25
		CALIBER	4dr HB Express	35	35	33	32	29	27	26	24
			4dr HB Mainstreet	36	36	34	32	29	28	27	25
			4dr HB Heat	36	36	34	32	29	28	27	25
			4dr HB Uptown	38	38	36	34	31	29	28	26
			4dr HB Rush	37	37	35	33	30	28	27	25
		CHALLENGER	deduct w/o AutoTran (ex Express)	3	2	2	2	2	2	2	2
			2dr Cpe SE	48	48	45	43	38	36	35	32
			2dr Cpe R/T (&2DF)	51	51	48	46	41	39	37	34
			2dr Cpe R/T Classic (&2DM)	51	51	48	46	41	39	37	34
		CHARGER	2dr Cpe SRT8	50	50	47	45	40	38	36	33
			4dr Sdn V6	45	45	42	40	36	34	33	30
			4dr Sdn R/T	50	50	47	45	40	38	36	33
			4dr Sdn R/T AWD	49	49	46	44	39	37	35	32
		GRAND CARAVAN	4dr Wgn Express	44	44	41	39	34	32	31	29
			4dr Wgn Mainstreet	41	41	38	36	32	30	29	27
			4dr Wgn Crew	39	39	36	34	30	28	27	25
			4dr Wgn R/T	41	41	38	36	32	30	29	27
	DODGE TRUCKS	DURANGO 2WD	4dr Wgn Express	46	46	43	41	37	35	34	31
			4dr Wgn Heat	46	46	43	41	37	35	34	31
			4dr Wgn Crew (&2TE)	46	46	43	41	37	35	34	31
			4dr Wgn Crew (&2TG)	46	46	43	41	37	35	34	31
		DURANGO 4WD	4dr Wgn R/T	49	49	46	44	40	38	36	33
			4dr Wgn Citadel	43	43	41	39	35	33	32	29
			4dr Wgn Express	43	43	40	38	34	32	31	29
			4dr Wgn Heat	42	42	40	38	34	32	31	29
			4dr Wgn Crew (&2TE)	42	42	40	38	34	32	31	28
			4dr Wgn Crew (&2TG)	42	42	40	38	34	32	31	28
		GRAND CARAVAN C/V	4dr Wgn R/T	45	45	42	40	36	34	33	31
			4dr Wgn Citadel	40	40	38	36	32	30	29	27
			3dr Van	34	34	32	31	28	26	25	23

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# New Vehicle Residual Values

Model Year	Make	Model	Description	12	24	27	30	36	39	42	48
2011	DODGE TRUCKS	JOURNEY 2WD	4dr Wgn Express	43	43	41	39	36	34	33	30
			4dr Wgn Mainstreet	42	42	40	38	35	33	32	30
			4dr Wgn Crew	40	40	38	36	33	31	30	28
			4dr Wgn R/T	40	40	38	36	33	31	30	28
			4dr Wgn Lux	42	42	40	38	35	33	32	30
		JOURNEY AWD	4dr Wgn Mainstreet	43	43	41	39	36	34	33	30
			4dr Wgn Crew	41	41	39	37	34	32	31	29
			4dr Wgn R/T	41	41	39	37	34	32	31	29
			4dr Wgn Lux	43	43	41	39	36	34	33	30
		NITRO 2WD	4dr Wgn Heat	30	30	29	28	26	24	23	21
			4dr Wgn SE	35	35	34	33	31	29	28	25
			4dr Wgn SXT	35	35	34	33	31	29	28	25
			4dr Wgn Detonator	33	33	32	31	29	27	26	23
			4dr Wgn Shock	35	35	33	32	30	28	27	24
		NITRO 4WD	4dr Wgn Heat	31	31	29	28	26	24	23	21
			4dr Wgn SE	35	35	34	33	31	29	28	25
			4dr Wgn SXT	36	36	34	33	31	29	28	25
			4dr Wgn Detonator	33	33	32	31	29	27	26	23
			4dr Wgn Shock	34	34	33	32	30	28	27	24
	JEEP	COMPASS 2WD	4dr Wgn Base (&2DA)	39	39	37	36	33	31	30	28
			4dr Wgn Latitude (&2DB)	37	37	35	34	32	30	29	26
			4dr Wgn Limited (&2DF)	37	37	35	34	31	29	28	26
			4dr Wgn 70th Anniversary (&2DZ)	37	37	35	34	31	29	28	26
			deduct w/o AutoTrac	3	2	2	2	2	2	2	2
		COMPASS 4WD	4dr Wgn Base (&2DA)	46	46	44	42	38	36	35	32
			4dr Wgn Latitude (&2DB)	44	44	42	40	37	35	34	31
			4dr Wgn Limited (&2DF)	42	42	40	38	35	33	32	30
			4dr Wgn 70th Anniversary (&2DZ)	42	42	40	39	36	34	33	30
			deduct w/o AutoTrac	3	2	2	2	2	2	2	2
		GRAND CHEROKEE 2WD	4dr Wgn Laredo (&2TE)	45	45	42	40	36	34	33	30
			4dr Wgn Laredo (&2TX)	45	45	42	40	36	34	33	30
			4dr Wgn Limited	44	44	42	40	36	34	33	30
			4dr Wgn Overland (&2TP)	46	46	43	41	37	35	33	30
			4dr Wgn Overland Summit (&2TR)	43	43	41	39	35	33	32	29
		GRAND CHEROKEE 4WD	4dr Wgn 70th Anniversary (&2TY)	44	44	42	40	36	34	32	29
			4dr Wgn Laredo (&2TE)	46	46	43	41	37	35	34	31
			4dr Wgn Laredo (&2TX)	46	46	43	41	37	35	34	31
			4dr Wgn Limited (&2TH)	45	45	43	41	37	35	33	30
			4dr Wgn Overland (&2TP)	45	45	42	40	36	34	33	30
		LIBERTY 2WD	4dr Wgn Overland Summit (&2TR)	42	42	40	38	34	32	31	28
			4dr Wgn 70th Anniversary (&2TY)	46	46	43	41	37	35	34	31
			4dr Wgn Sport (&2TB)	36	36	34	33	30	28	27	25
			4dr Wgn Sport Jet (&2TJ)	36	36	34	33	30	28	27	25
			4dr Wgn Sport 70th Anniversary (&2TY)	37	37	35	34	31	29	28	26
		LIBERTY 4WD	4dr Wgn Limited (&2TF)	36	36	34	33	31	29	28	25
			4dr Wgn Limited Jet (&2TT)	35	35	33	32	30	28	27	25
			4dr Wgn Limited 70th Anniversary (&2TZ)	36	36	34	33	30	28	27	25
			4dr Wgn Sport (&2TB)	36	36	34	33	30	28	27	25
			4dr Wgn Sport Jet (&2TJ)	36	36	34	33	31	29	28	25
			4dr Wgn Sport 70th Anniversary (&2TY)	38	38	36	35	32	30	29	26
			4dr Wgn Renegade	34	34	32	31	29	27	26	24
			4dr Wgn Limited (&2TF)	36	36	34	33	31	29	28	26
			4dr Wgn Limited Jet (&2TT)	35	35	33	32	30	28	27	25
			4dr Wgn Limited 70th Anniversary (&2TZ)	35	35	33	32	30	28	27	25

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New Vehicle Residual Values											
Model Year	Make	Model	Description	12	24	27	30	36	39	42	48
2011	JEEP	PATRIOT 2WD									
			4dr Wgn Sport (&2DA)	35	35	33	32	30	28	27	25
			4dr Wgn Latitude (&2DB)	35	35	33	32	30	28	27	25
			4dr Wgn Latitude X (&2DF)	35	35	33	32	30	28	27	25
			4dr Wgn 70th Anniversary (&2DZ)	34	34	32	31	29	27	26	24
			deduct w/o AutoTrar	3	2	2	2	2	2	2	2
		PATRIOT 4WD	deduct w/o AirConc	3	3	3	3	3	3	3	2
			4dr Wgn Sport (&2DA)	36	36	34	33	31	29	28	26
			4dr Wgn Latitude (&2DB)	36	36	34	33	31	29	28	26
			4dr Wgn Latitude X (&2DF)	36	36	34	33	31	29	28	26
			4dr Wgn 70th Anniversary (&2DZ)	35	35	33	32	30	28	27	25
			deduct w/o AutoTrar	3	2	2	2	2	2	2	2
			deduct w/o AirConc	3	3	3	3	3	3	3	2
		WRANGLER 4WD									
			2dr Conv Sport (&2TB)	56	56	53	51	46	44	43	40
			2dr Conv Sahara	53	53	50	48	44	42	41	38
			2dr Conv Rubicon	53	53	50	48	44	42	41	38
			2dr Conv 70th Anniversary	55	55	52	50	45	43	42	39
			2dr Conv Mojave (&2TD)	53	53	50	48	44	42	41	38
			4dr Conv Unlimited Sport (&2TC)	55	55	52	50	45	43	42	39
			4dr Conv Unlimited Sahara	52	52	49	47	43	41	40	38
			4dr Conv Unlimited Rubicon	52	52	49	47	43	41	40	37
			4dr Conv Unlimited 70th Anniversary	54	54	51	49	44	42	41	39
			4dr Conv Unlimited Mojave (&2TD)	53	53	50	48	43	41	40	38
			deduct w/o AirConc	3	3	3	3	3	3	3	2
	RAM TRUCKS	DAKOTA 2WD									
			Ext Cab ST	31	31	30	29	27	25	24	22
			Ext Cab Bighorn/Lonestar	32	32	31	30	29	27	26	24
			Crew Cab ST	32	32	31	30	29	27	26	24
			Crew Cab Bighorn/Lonestar	34	34	33	32	30	28	27	25
			Crew Cab Laramie	35	35	34	33	31	29	28	26
		DAKOTA 4WD									
			Ext Cab ST	30	30	29	28	27	25	24	22
			Ext Cab Bighorn/Lonestar	32	32	31	30	29	27	26	24
			Crew Cab ST	33	33	32	31	29	27	26	24
			Crew Cab Bighorn/Lonestar	36	36	34	33	31	29	28	26
			Crew Cab TRX	36	36	35	34	32	30	29	26
		RAM 1500 2WD	Crew Cab Laramie	35	35	34	33	31	29	28	26
			Reg Cab ST (&2TA)	39	39	37	35	32	30	29	27
			Reg Cab Tradesman (&2TB)	41	41	39	37	33	31	30	28
			Reg Cab Express (&2TC)	41	41	39	37	34	32	31	28
			Reg Cab SLT (&2TG)	40	40	38	36	33	31	30	27
			Reg Cab Outdoorsman (&2TT)	38	38	36	34	31	29	28	26
			Reg Cab Sport	38	38	36	34	31	29	28	26
			Quad Cab ST	44	44	42	40	36	34	33	30
			Quad Cab SLT (&2TG)	41	41	39	37	33	31	30	28
			Quad Cab Lone Star (&2TY)	41	41	39	37	33	31	30	28
			Quad Cab Big Horn (&2TZ)	41	41	39	37	33	31	30	28
			Quad Cab Outdoorsman (&2TT)	39	39	37	35	32	30	29	27
			Quad Cab Sport	40	40	38	36	32	30	29	27
			Quad Cab Laramie	40	40	38	36	32	30	29	27
			Crew Cab ST	46	46	43	41	37	35	34	31
			Crew Cab SLT (&2TG)	45	45	42	40	36	34	33	30
			Crew Cab Lone Star (&2TY)	44	44	42	40	36	34	33	30
			Crew Cab Big Horn (&2TZ)	44	44	42	40	36	34	33	30
			Crew Cab Outdoorsman (&2TT)	43	43	41	39	35	33	32	29
			Crew Cab Sport	43	43	41	39	35	33	32	29
			Crew Cab Laramie	43	43	41	39	35	33	32	30
			Crew Cab Laramie Longhorn	44	44	41	39	35	33	32	30

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# New Vehicle Residual Values

Model Year	Make	Model	Description	12	24	27	30	36	39	42	48
2011	RAM TRUCKS	RAM 1500 4WD	Reg Cab ST (&2TA)	43	43	41	39	35	33	32	29
			Reg Cab Tradesman (&2TB)	43	43	41	39	35	33	32	29
			Reg Cab Express (&2TC)	43	43	41	39	35	33	32	29
			Reg Cab SLT (&2TG)	43	43	41	39	35	33	32	29
			Reg Cab Outdoorsman (&2TT)	42	42	40	38	34	32	31	28
			Reg Cab Sport	42	42	40	38	34	32	31	28
			Quad Cab ST	49	49	46	44	40	38	36	33
			Quad Cab SLT (&2TG)	46	46	44	42	38	36	34	31
			Quad Cab Lone Star (&2TY)	46	46	44	42	38	36	35	32
			Quad Cab Big Horn (&2TZ)	46	46	44	42	38	36	35	32
			Quad Cab Outdoorsman (&2TT)	46	46	43	41	37	35	34	31
			Quad Cab Sport	45	45	43	41	37	35	34	31
			Quad Cab Laramie	44	44	42	40	36	34	33	30
			Crew Cab ST	49	49	46	44	40	38	36	33
			Crew Cab SLT (&2TG)	48	48	45	43	39	37	35	32
			Crew Cab Lone Star (&2TY)	47	47	44	42	38	36	35	32
			Crew Cab Big Horn (&2TZ)	47	47	44	42	38	36	35	32
			Crew Cab Outdoorsman (&2TT)	46	46	43	41	37	35	34	31
			Crew Cab Sport	46	46	43	41	37	35	34	31
			Crew Cab Laramie	46	46	43	41	37	35	34	31
			Crew Cab Laramie Longhorn	45	45	43	41	37	35	34	31
		RAM 2500 2WD	Reg Cab ST	37	37	35	34	31	29	28	26
			Reg Cab SLT (&2TG)	36	36	34	33	31	29	28	26
			Reg Cab Outdoorsman (&2TT)	36	36	34	33	31	29	28	26
			Crew Cab ST	40	40	38	37	34	32	31	28
			Crew Cab SLT (&2TG)	37	37	35	34	31	29	28	26
			Crew Cab Lone Star (&2TY)	36	36	34	33	31	29	28	26
			Crew Cab Big Horn (&2TZ)	36	36	34	33	31	29	28	26
			Crew Cab Outdoorsman (&2TT)	37	37	35	34	31	29	28	26
			Crew Cab Laramie	38	38	36	35	33	31	30	27
			Crew Cab Laramie Longhorn	36	36	34	33	31	29	28	26
			Mega Cab SLT (&2TG)	41	41	39	38	35	33	32	29
			Mega Cab Lone Star (&2TY)	41	41	39	38	35	33	32	29
			Mega Cab Big Horn (&2TZ)	41	41	39	38	35	33	32	29
			Mega Cab Outdoorsman (&2TT)	41	41	39	38	35	33	32	29
			Mega Cab Laramie	42	42	40	38	35	33	32	30
			Mega Cab Laramie Longhorn	40	40	38	37	34	32	31	28
		RAM 2500 4WD	deduct w/o AutoTrac	3	2	2	2	2	2	2	2
			Reg Cab ST	38	38	36	35	33	31	30	27
			Reg Cab SLT (&2TG)	36	36	34	33	31	29	28	26
			Reg Cab Outdoorsman (&2TT)	37	37	35	34	32	30	29	26
			Crew Cab ST	40	40	38	37	34	32	31	29
			Crew Cab SLT (&2TG)	38	38	36	35	32	30	29	27
			Crew Cab Lone Star (&2TY)	37	37	35	34	32	30	29	27
			Crew Cab Big Horn (&2TZ)	37	37	35	34	32	30	29	27
			Crew Cab Outdoorsman (&2TT)	38	38	36	35	32	30	29	27
			Crew Cab Laramie	39	39	37	36	33	31	30	28
			Crew Cab Laramie Longhorn	37	37	35	34	32	30	29	26
			Crew Cab Power Wagon	38	38	36	35	33	31	30	27
			Mega Cab SLT (&2TG)	42	42	40	39	36	34	33	30
			Mega Cab Lone Star (&2TY)	42	42	40	39	36	34	33	30
			Mega Cab Big Horn (&2TZ)	42	42	40	39	36	34	33	30
			Mega Cab Outdoorsman (&2TT)	42	42	40	39	36	34	33	30
			Mega Cab Laramie	43	43	41	39	36	34	33	30
			Mega Cab Laramie Longhorn	42	42	40	39	36	34	33	30
			deduct w/o AutoTrac	3	2	2	2	2	2	2	2

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# New Vehicle Residual Values

Model Year	Make	Model	Description	12	24	27	30	36	39	42	48
2011	RAM TRUCKS	RAM 3500 2WD									
			Reg Cab ST	38	38	36	35	33	31	30	27
			Reg Cab ST (&2TA)	38	38	36	35	33	31	30	27
			Reg Cab SLT	36	36	34	33	31	29	28	26
			Reg Cab SLT (&2TG)	36	36	34	33	31	29	28	26
			Crew Cab ST	44	44	42	40	37	35	34	31
			Crew Cab ST (&2TA)	44	44	42	40	37	35	34	31
			Crew Cab SLT (&2TG)	40	40	38	37	34	32	31	29
			Crew Cab Lone Star (&2TY	40	40	38	37	34	32	31	29
			Crew Cab Big Horn (&2TZ	40	40	38	37	34	32	31	29
			Crew Cab Outdoorsman (&2TT	41	41	39	38	35	33	32	29
			Crew Cab Laramie	42	42	40	39	36	34	33	30
			Crew Cab Laramie (&2TH	42	42	40	39	36	34	33	30
			Crew Cab Laramie Longhorr	42	42	40	39	36	34	33	30
			Mega Cab SLT (&2TG)	45	45	43	42	39	37	35	32
			Mega Cab Lone Star (&2TY	45	45	43	41	38	36	35	32
			Mega Cab Big Horn (&2TZ	45	45	43	41	38	36	35	32
			Mega Cab Outdoorsman (&2TT	46	46	44	42	39	37	36	33
			Mega Cab Laramie	46	46	44	42	39	37	36	33
			Mega Cab Laramie Longhorr	46	46	44	42	39	37	35	32
			deduct w/o AutoTrar	3	2	2	2	2	2	2	2
		RAM 3500 4WD									
			Reg Cab ST	41	41	39	38	35	33	32	29
			Reg Cab ST (&2TA)	41	41	39	38	35	33	32	29
			Reg Cab SLT	39	39	37	36	33	31	30	28
			Reg Cab SLT (&2TG)	39	39	37	36	33	31	30	28
			Crew Cab ST	43	43	41	40	37	35	34	31
			Crew Cab ST (&2TA)	43	43	41	40	37	35	34	31
			Crew Cab SLT (&2TG)	41	41	39	38	35	33	32	29
			Crew Cab Lone Star (&2TY	41	41	39	38	35	33	32	29
			Crew Cab Big Horn (&2TZ	41	41	39	38	35	33	32	29
			Crew Cab Outdoorsman (&2TT	41	41	39	38	35	33	32	29
			Crew Cab Laramie	41	41	39	38	35	33	32	29
			Crew Cab Laramie (&2TH	41	41	39	38	35	33	32	29
			Crew Cab Laramie Longhorr	41	41	39	38	35	33	32	29
			Mega Cab SLT (&2TG)	44	44	42	40	37	35	34	31
			Mega Cab Lone Star (&2TY	44	44	42	40	37	35	34	31
			Mega Cab Big Horn (&2TZ	44	44	42	40	37	35	34	31
			Mega Cab Outdoorsman (&2TT	44	44	42	41	38	36	34	31
			Mega Cab Laramie	43	43	41	39	36	34	33	30
			Mega Cab Laramie Longhorr	43	43	41	39	36	34	33	30
			deduct w/o AutoTrar	3	2	2	2	2	2	2	2

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# New Vehicle Residual Values

Model Year	Make	Model	Description	12	24	27	30	36	39	42	48
2012	SUZUKI	EQUATOR 2WD	611A2B - Ext Cab I4 MT	37	37	35	34	32	31	30	28
			611A2C - Ext Cab I4 Comfort MT	40	40	38	36	33	32	31	30
			611A8F - Ext Cab I4 Premium AT	44	44	42	40	37	35	34	32
			613A8S - Crew Cab V6 Sport	48	48	46	44	40	38	37	35
		EQUATOR 4WD	612AFS - Ext Cab V6 Sport	48	48	46	44	40	38	37	35
			614AFS - Crew Cab V6 Sport	50	50	47	45	41	39	38	36
			613AFM - Crew Cab V6 RMZ-4	49	49	47	45	41	39	38	36
		GRAND VITARA 2WD	LNNB3S - 4dr Wgn MT	39	39	37	35	32	30	29	27
			LNNB3T - 4dr Wgn Premium AT	41	41	38	36	32	31	30	28
			LNNB41 - 4dr Wgn Ultimate Adventure AT	41	41	39	37	33	31	30	28
			LNMB4X - 4dr Wgn Limited	46	46	43	41	37	35	34	32
		GRAND VITARA 4WD	LLNB5S - 4dr Wgn Premium AT	45	45	42	40	36	34	33	31
			LLNB5T - 4dr Wgn Ultimate Adventure AT	46	46	43	41	37	35	34	31
			L2MB5X - 4dr Wgn Limited	50	50	47	45	40	38	36	33
		KIZASHI	6B233B - 4dr Sdn S MT	53	53	50	47	42	40	38	35
			6B239C - 4dr Sdn SE AT	53	53	50	47	42	40	38	35
			6B239G - 4dr Sdn SE Leather Edition	52	52	49	46	41	39	37	34
			6B2335 - 4dr Sdn GTS Sport MT	52	52	49	46	41	39	37	34
			6B2395 - 4dr Sdn GTS Sport AT	52	52	49	47	42	40	38	35
			6B2336 - 4dr Sdn SLS Sport MT	52	52	49	47	42	40	38	35
			6B2396 - 4dr Sdn SLS Sport AT	53	53	50	47	42	40	38	35
			6B2397 - 4dr Sdn SLS Sport AT w/Navi	53	53	50	47	42	40	38	35
			6B23VB - 4dr Sdn S AWD	54	54	51	48	43	41	39	36
			6B23VC - 4dr Sdn SE AWD	55	55	52	49	44	42	40	36
			6B23VG - 4dr Sdn SE Leather Edition AWD	55	55	52	49	44	42	40	36
			6B23V5 - 4dr Sdn GTS Sport AWD	55	55	52	49	44	42	40	36
			6B23V6 - 4dr Sdn SLS Sport AWD	55	55	52	49	44	42	40	37
			6B23V7 - 4dr Sdn SLS Sport w/Navi AWD	55	55	52	49	44	42	40	37
		SX4	H3NB14 - 5dr HB Sportback MT	50	50	47	44	39	37	35	32
			H3NB64 - 5dr HB Sportback AT	50	50	47	44	39	37	35	32
			H3NB13 - 5dr HB Sportback Technology AT	51	51	48	46	41	39	37	33
			H3NB21 - 5dr HB Crossover MT AWD	50	50	47	44	39	37	35	32
			H3NB71 - 5dr HB Crossover Premium AT AWD	50	50	47	45	40	38	36	32
			H3NB22 - 5dr HB Crossover Technology MT AWD	51	51	48	46	41	39	37	33
			H3NV71 - 5dr HB Crossover Technology AT AWD	52	52	49	46	41	39	37	33
			S3LB1H - 4dr Sdn MT	46	46	43	41	37	35	33	30
			S3LB1J - 4dr Sdn LE MT	47	47	44	42	37	35	34	31
			S3LB61 - 4dr Sdn Popular LE AT	50	50	47	45	40	38	36	32
			S3LB63 - 4dr Sdn Sport SE AT	51	51	48	46	41	39	37	33



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# New Vehicle Residual Values

Model Year	Make	Model	Description	12	24	27	30	36	39	42	48
2011	SUZUKI	EQUATOR 2WD	6I1A2B - Ext Cab I4 MT	32	32	30	29	26	25	24	23
			6I1A2C - Ext Cab I4 Comfort MT	34	34	32	31	29	28	27	25
			6I1A8F - Ext Cab I4 Premium AT	37	37	35	34	32	30	29	27
		EQUATOR 4WD	6I3A8S - Crew Cab V6 Spor	45	45	43	41	38	36	35	33
			6I2AFS - Ext Cab V6 Sport	39	39	37	35	32	31	30	29
			6I4AFS - Crew Cab V6 Spor	43	43	41	39	36	35	34	32
		GRAND VITARA 2WD	6I3AFM - Crew Cab V6 RMZ-4	41	41	39	38	35	34	33	31
			LNNB3S - 4dr Wgn MT	32	32	30	29	26	25	24	23
			LNNB3T - 4dr Wgn AT Premium	34	34	32	31	28	26	25	23
		GRAND VITARA 4WD	LNNB4X - 4dr Wgn Limitec	38	38	36	34	31	29	28	26
			LLNB5S - 4dr Wgn AT Premium	39	39	37	35	32	30	29	26
			LLNB5T - 4dr Wgn AT Premium w/Alloys	39	39	37	35	32	30	29	26
		KIZASHI	L2MBSX - 4dr Wgn Limited	41	41	39	37	33	31	30	28
			6B233B - 4dr Sdn S MT	38	38	36	34	30	28	27	25
			6B239C - 4dr Sdn SE CVT	40	40	37	35	31	29	28	26
			6B233S - 4dr Sdn GTS Sport MT	40	40	38	36	32	30	29	26
			6B239S - 4dr Sdn GTS Sport CVT	41	41	38	36	32	30	29	27
			6B2336 - 4dr Sdn SLS Sport MT	42	42	39	37	33	31	30	28
			6B2396 - 4dr Sdn SLS Sport CVT	42	42	40	38	34	32	31	28
			6B23VB - 4dr Sdn S AWD	41	41	38	36	32	30	29	27
			6B23VC - 4dr Sdn SE AWD	41	41	39	37	33	31	30	27
			6B23V5 - 4dr Sdn GTS Sport AWD	43	43	40	38	34	32	31	28
			6B23V6 - 4dr Sdn SLS Sport AWD	44	44	41	39	35	33	32	29
		SX4	H3NB14 - 5dr HB Sportback MT	43	43	40	38	34	32	31	28
			H3NB64 - 5dr HB Sportback CVT	43	43	40	38	34	32	31	28
			H3NB13 - 5dr HB Sportback Technology MT	45	45	42	40	36	34	33	30
			H3NB63 - 5dr HB Sportback Technology CVT	46	46	43	41	36	34	33	30
			H3NB21 - 5dr HB MT AWD	43	43	40	38	34	32	31	28
			H3NB71 - 5dr HB Premium CVT AWD	44	44	41	39	35	33	32	29
			H3NB22 - 5dr HB Technology MT AWD	46	46	43	41	37	35	33	30
			H3NV71 - 5dr HB Technology CVT AWD	48	48	45	43	38	36	34	31
			S3LB1H - 4dr Sdn MT	37	37	35	33	29	27	26	23
			S3LB1J - 4dr Sdn LE MT	38	38	36	34	31	29	27	24
			S3LB6F - 4dr Sdn LE Anniversary Ed CVT	39	39	37	35	31	29	28	25
			S3LB1N - 4dr Sdn Sport S MT	40	40	38	36	32	30	28	25
			S3LB6N - 4dr Sdn Sport SE CVT	41	41	38	36	32	30	29	27
			S3LB67 - 4dr Sdn Sport GTS CVT	41	41	38	36	32	30	29	26

2012 New Maserati Models

MASERATI	36	39	42	48	54	60
<b>GRANTURISMO</b>						
45AUS2						
45AMC						
<b>GRANTURISMO CONVERTIBLE</b>						
45AGTC						
45ACSP						
<b>QUATTROPORTE</b>						
39ASUB						
39AGTS						

Residuals for new Maserati vehicles can be found on the corresponding Ally Rate Sheet

MASERATI

2011 New Maserati Models

MASERATI	36	39	42	48	54	60
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**GRANTURISMO**

45AF1 2dr Cpe 4.2  
45AUS1 2dr Cpe S 4.7

**GRANTURISMO CONVERTIBLE**

45AGTC 2dr Conv

**QUATTROPORTE**

39AAUB 4dr Sdn 4.2  
39ASUB 4dr Sdn S 4.7  
39AGTS 4dr Sdn 4.7 GTS

Residuals for new Maserati vehicles can be found on the corresponding Ally Rate Sheet

M  
A  
S  
E  
R  
A  
T  
I

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# New Vehicle Residual Values

Model Year	Make	Model	Description	12	24	27	30	36	39	42	48
2012	MITSUBISHI	GALANT	GA41G - 4dr Sdn ES	45	45	42	40	35	33	32	30
			GA41J - 4dr Sdn SE	50	50	47	45	40	38	37	34
		LANCER	LN41A - 4dr Sdn DE MT	55	55	52	50	45	42	40	36
			LN41BM - 4dr Sdn ES MT	60	60	57	54	49	46	44	39
			LN41BA - 4dr Sdn ES AT	60	60	57	54	49	46	44	39
			LN41E - 4dr Sdn SE AT	70	70	67	64	58	55	52	47
			LN41PM - 4dr Sdn GT MT	65	65	62	59	53	50	47	42
			LN41PA - 4dr Sdn GT AT	64	64	61	58	52	49	47	42
			LN41R - 4dr Sdn Ralliart	67	67	64	61	55	52	49	44
			LN45ES - 5dr HB ES	60	60	57	54	49	46	44	39
			LN45GT - 5dr HB GT	60	60	57	54	49	46	44	39
			LE41GSR - 4dr Sdn Evolution GSR	64	64	61	58	53	50	47	42
			LE41MR - 4dr Sdn Evolution MR	58	58	55	53	48	45	43	38
		OUTLANDER 2WD	OT45A - 4dr Wgn ES	53	53	50	48	43	41	39	36
			OT45D - 4dr Wgn SE	56	56	53	50	45	43	42	39
			OT45T - 4dr Wgn GT	55	55	52	49	44	42	41	38
		OUTLANDER 4WD	OT45E - 4dr Wgn SE	58	58	55	52	47	45	43	40
			OT45Z - 4dr Wgn GT	56	56	53	50	45	43	41	38
		MIEV	EV44ES - HatchBack ES	66	66	64	62	58	56	54	51
			EV44SE - HatchBack SE	63	63	60	58	54	52	50	47
		OUTLANDER SPORT	OS45AM - 4dr Wgn ES MT	50	50	47	45	41	39	38	35
			OS45AA - 4dr Wgn ES AT	52	52	49	47	42	40	39	36
			OS45D - 4dr Wgn SE AT	51	51	48	46	41	39	38	35
			OS45E - 4dr Wgn SE AT AWD	55	55	52	49	44	42	41	38

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#### New Vehicle Residual Values

Model Year	Make	Model	Description	12	24	27	30	36	39	42	48
2011	MITSUBISHI										
		GALANT									
			GA41G - 4dr Sdn ES	36	36	34	32	29	28	27	25
			GA41J - 4dr Sdn SE	40	40	38	36	32	31	30	28
		LANCER									
			LN41A - 4dr Sdn DE MT	40	40	38	36	33	31	29	26
			LN41BM - 4dr Sdn ES MT	48	48	45	43	39	36	34	30
			LN41BA - 4dr Sdn ES AT	48	48	45	43	39	37	35	31
			LN41PMT - 4dr Sdn GTS MT	48	48	45	43	39	36	34	30
			LN41PAT - 4dr Sdn GTS AT	48	48	45	43	39	37	35	31
			LN41R - 4dr Sdn Ralliart	46	46	44	42	38	36	34	30
			LN45ESM - 5dr HB ES MT	48	48	46	44	40	37	35	31
			LN45ESA - 5dr HB ES AT	48	48	46	44	40	37	35	31
			LN45MT - 5dr HB GTS MT	48	48	45	43	39	37	35	31
			LN45AT - 5dr HB GTS AT	48	48	46	44	40	37	35	31
			LN45R - 5dr HB Ralliart	47	47	44	42	38	36	34	30
			LE41GSR - 4dr Sdn Evolution GSR	53	53	50	48	44	41	39	35
			LE41MR - 4dr Sdn Evolution MR	51	51	49	47	43	40	38	34
		OUTLANDER 2WD									
			OT45A - 4dr Wgn ES	43	43	41	39	35	33	32	29
			OT45D - 4dr Wgn SE	44	44	41	39	35	33	32	30
			OT45T - 4dr Wgn XLS	45	45	42	40	36	34	33	31
		OUTLANDER 4WD									
			OT45E - 4dr Wgn SE	45	45	43	41	37	35	34	31
			OT45Z - 4dr Wgn GT	46	46	44	42	38	36	35	32
		OUTLANDER SPORT									
			OS45AM - 4dr Wgn ES MT	43	43	41	39	35	33	32	29
			OS45AA - 4dr Wgn ES AT	43	43	41	39	35	33	32	30
			OS45D - 4dr Wgn SE AT	43	43	41	39	35	33	32	29
			OS45E - 4dr Wgn SE AT AWD	44	44	42	40	36	34	33	31



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